



ZeroEyes is a veteran-owned weapons detection technology company. ZeroEyes core leadership and operations teams are comprised of US Military veterans with deep Special Operations Forces and Intelligence Community experience, resulting in a unique perspective, methodology, and approach to the active shooter challenge.

ZeroEyes Sole Source Letter

To whom it may concern:

ZeroEyes is the only weapons detection technology company today providing the fully integrated bundle of technology, methodology, and client services listed below. The ZeroEyes solution is only available through ZeroEyes, Inc., and includes the following bundled features and capabilities:

- **Department of Homeland Security (DHS) SAFETY Act Designated** - ZeroEyes is the only video analytics manufacturer in the history of the program to achieve a designation. SAFETY Act designation is the prerequisite for "Qualified Anti-Terrorism Technology (QATT)" as recognized by the US government. More information [here](#).
- **Patented Video Analytic for Weapons Detection** - ZeroEyes is the industry leader in developing proprietary AI-based video analytics to detect firearms from cameras. Patent [here](#).
- **US-developed AI (artificial intelligence)** – ZeroEyes utilizes AI technology to detect and identify guns (handguns, rifles, shotguns, military-style assault weapons), 100% US developed.
- **ISO-27001 certified** – ZeroEyes maintains a robust information security management system and meets international standards for protecting data and reducing vulnerabilities.
- **Existing Institution Camera Infrastructure** – ZeroEyes monitors feeds from the existing camera infrastructure on both internal and external cameras.
- **Proprietary Technology and Methodology** - ZeroEyes developed proprietary methodology and algorithms that train its AI software to accurately detect weapons. These include:
 - training its AI software in real-world scenarios, (onsite, real weapons, green-screen scenarios that train on specific client locations and sites, low-light, black-on-black, and various weather scenarios conditions
 - creating, maintaining, and continuously updating its proprietary data set to identify new weapons and scenarios (ZeroEyes does not rely upon synthetic data)
 - maintaining and updating its proprietary algorithms to accurately identify the most common weapons used in active shooter scenarios
- **Active, Staffed, 24-7-365 Monitoring** - ZeroEyes is the only gun-detection, video analytics provider that operates its own US-based monitoring centers staffed by highly trained former military veterans and law enforcement personnel who monitor, in real-time, every alert before the alert is dispatched to the client. This added layer of security and support:
 - eliminates the potential for false-positive weapon detections being dispatched to the client
 - assures genuine and vetted detections are dispatched to the client in under three-five (3-5) seconds from the initial AI detection
 - provides a human backup to assure the client is aware of all dispatched alerts
- **Open Architecture** - ZeroEyes provides an open-architecture platform to enable integration with other client-owned safety and security systems in use, including:
 - access controls systems
 - video management systems
 - mass notification systems
 - CAD and mapping software platforms

Respectfully,

JT Wilkins, Senior Vice President of Sales