Glassboro Public Schools

MEMO

To: Mark Silverstein

From: Lisa Ridgway

Date: April 16, 2021

Re: Informational Agenda Item for April 21, 2021

Attached please find the quote for Raptor Technologies. The quote is for two visitor kiosks that would be placed in GHS and GIS. The district would like to move forward with applying for the 2021 Safety Grant as funding for the kiosks. We have been awarded $8,979 in safety grant funds and $7,038 would be reserved for the kiosks with the additional funds being utilized to support our Maintenance/Custodial Department.

THE GOLD STANDARD IN SCHOOL SAFETY

PURCHASE AND SUBSCRIPTION SERVICES AGREEMENT
EFFECTIVE DATE:
INITIAL TERM: 12 months

This Purchase and Subscription Services Agreement (the "Subscription Agreement") is made effective as of the Effective Date set forth above and is by and between Raptor Technologies, LLC, having offices at 631 West 22nd Street, Houston, Texas 77008 ("Raptor"), and Glassboro School District, having office at 560 Joseph Bowe Blvd, Glassboro, NJ 08028 ("Customer"). This Subscription Agreement, the Terms (defined below), all Invoices and all other exhibits, schedules and terms and conditions referenced by or in this Subscription Agreement and the Terms together constitute the "Agreement" and govern the relationship between the Parties with respect to any Raptor Services. Each of Raptor and Customer are referred to as a "Party" and collectively as the "Parties." In consideration of the mutual covenants and conditions set forth below, Raptor and Customer agree as follows:

"**Terms**" means the Raptor Technologies, LLC Purchase and Subscription Services Agreement Terms and Conditions in effect as of the time of execution of this Subscription Agreement, a copy of which can be found at https://raptortech.com/raptor-technologies-llc-terms-and-conditions-august-2020/.

Access Grant to Raptor Services. Subject to Customer's compliance with the terms and conditions contained in this Agreement, Raptor grants to Customer a non-exclusive, non-transferable, non-sublicenseable, revocable right to allow Customer to access and use the Raptor Platform during the Term (as defined in Section 6.2 (Renewal Terms) of the Terms).

Fees. Customer will pay to Raptor the fees which may include the Annual Software Access Fee ("Annual Subscription Fee ") and one time purchases of equipment, supplies and services for the Raptor Services as set forth in the attached Quote and on the Invoice. The Annual Access Fee Fees may be increased from the previous annual period by no more than five percent (5%).

Payment Terms. Fees are due and payable within 30 (thirty) days of Customer's receipt of the applicable Invoice. All amounts payable by Customer to Raptor hereunder are exclusive of any sales, use and other taxes or duties, however designated (collectively "Taxes"). Customer will be solely responsible for payment of any Taxes, except for those taxes based on the income of Raptor. Customer will provide Raptor its state-issued Direct Pay Exemption Certificate (or equivalent certificate), if applicable, upon execution of this Agreement. In the event an applicable taxing authority, as a result of an audit or otherwise, assesses additional Taxes at any time, Customer and not Raptor will be solely responsible for payment of such additional Taxes and all costs associated with such assessment, including without limitation, interest, penalties and attorney's fees. Customer will not withhold any Taxes from any amounts due Raptor. Should Customer be required under any applicable law or regulation, to withhold or deduct any portion of the payments due to Raptor hereunder, then the sum due to Raptor will be increased by the amount necessary to yield to Raptor an amount equal to the sum Raptor would have received had no withholdings or deductions been made.

Client acknowledges and agrees that it has had the opportunity to review the Agreement, including without limitation, the Terms, prior to the execution of this Subscription Agreement. Unless otherwise specified, capitalized terms in this Subscription Agreement have the same meaning as those in the Terms.

BY SIGNING BELOW, EACH PARTY REPRESENTS IT HAS READ AND AGREES TO BE BOUND BY THESE TERMS AND CONDITIONS.

RAPTOR TECHNOLOGIES, LLC   **Glassboro School District**

Signed: _____   Signed: _____

Name: _____   Name: _____

Title: _____   Title: _____

Date: _____   Date: _____

RAPTOR® TECHNOLOGIES

THE GOLD STANDARD IN SCHOOL SAFETY

Quote #:	Q-03484-1
Date:	3/30/2021 11:15 AM
Expires On:	4/29/2021
Federal Tax ID #:	45-4914152
GSA #:	GS-07F-127BA
Buyboard #:	579-19

To:
Glassboro School District
560 Joseph Bowe Blvd
Glassboro, NJ 08028
United States

From:
Kyle Weber
kweber@raptortech.com

Subscription Term: 12 Months   **Billing Frequency:** Annual

PRODUCT	DESCRIPTION	UNIT PRICE	QTY	TOTAL
Raptor Visitor Management Kiosk (Small)	Microsoft Surface GO tablet with 10.1" screen on a custom stand. Includes embedded camera and ID/barcode scanner attached. Includes an IOGEAR 1-port USB 2.0 print server. Windows 10 IoT PRO O/S. 1 year warranty included.	$1,925.00	2	$3,850.00
Raptor Visitor Management	Annual Software Access Fee (per site license). Renewal fee is due on the anniversary month of purchase. Raptor technical support is included.	$595.00	2	$1,190.00
Implementation Fee	One-time fee for implementation (per location).	$350.00	2	$700.00
Raptor Visitor Management Kiosk Software	Annual Software Access Fee (per kiosk). Renewal fee is due on the anniversary month of purchase. Raptor technical support is included.	$299.00	2	$598.00
Remote Training	Remote web and phone-based training.	$250.00	1	$250.00
Raptor Printer (Dymo 450 Turbo Label Printer)	Printer for either visitor badges or student tardy passes -- 2 year limited warranty	$139.00	2	$278.00
Raptor Visitor Badges (White) Box	Raptor visitor badges (4 rolls/300 badges per roll). Quality guaranteed for one (1) year after purchase date.	$50.00	2	$100.00
Shipping and Handling Fee	Required on all new orders.	$36.00	2	$72.00
Raptor Printer Server (IOGEAR 1-Port USB 2.0 Print Server)	IOGEAR 1-port USB 2.0 print server for a kiosk	Included	2	$0.00

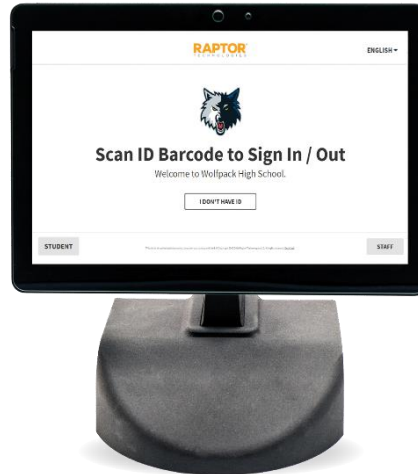|	**SUBTOTAL:**	$7,038.00
	TOTAL:	$7,038.00

RECURRING COSTS IN THIS QUOTE: $1,788.00

Quote Notes:

Please sign and email kweber@raptortech.com or fax to 713-880-2577.
NOT PAYING WITH A PURCHASE ORDER? REMIT CHECK PAYMENTS TO:
Dept. 141 :: P.O. Box 4458 :: Houston, TX :: 77210-4458

For any other questions, email accounting@raptortech.com
To order additional or replacement equipment and supplies with a credit card, visit www.shop.raptortech.com.

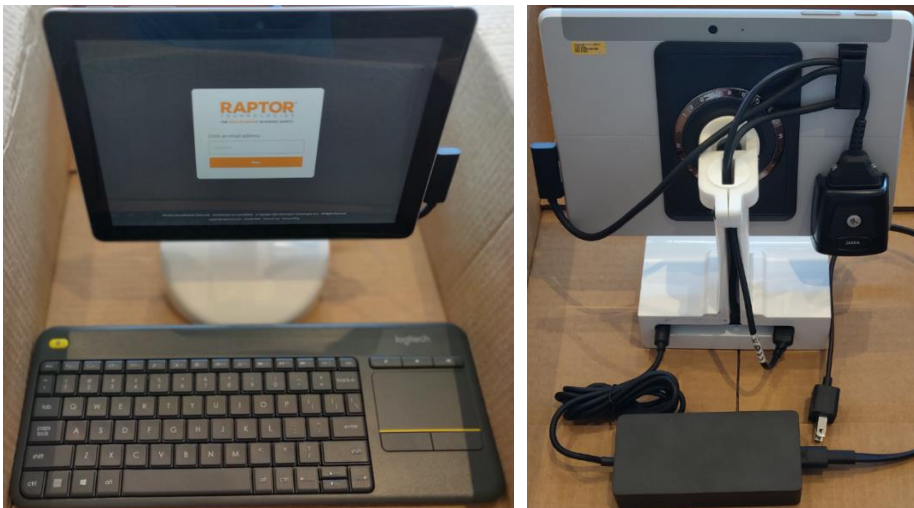# Raptor Small Kiosk Contents, Setup, & Configuration

Box Contents Shipped with the following:

- Raptor Kiosk Tablet Computer w/weighted stand preassembled
- 2D Barcode Reader (Attached to backside)
- Power Cable
- Surge Protector
- Ethernet cable
- Wireless Keyboard w/ mouse pad

The Raptor Small Kiosk measures **11"H x 9.6"W x 5.2"D**.

Small Kiosk Box Contents Photos

Other Accessories

Includes: USB Print Server**,** Surge Protector

Setup and Configuration

The Raptor system software is already pre-installed and pre-configured, ready to be used right out of the box.
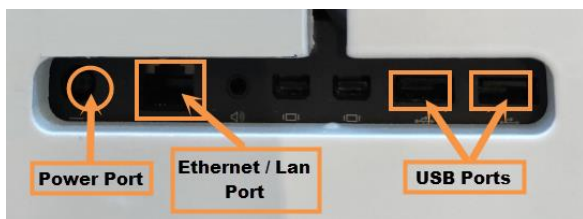
The main cables such as power, ethernet, and USB cable connections may be shipped with the cables pre-connected to the computer end.

IMPORTANT: It is important to position the kiosk system built-in webcam away from any direct light sources. Failure to do so will result in poor image quality when capturing the visitor photo during a sign-in.

See diagram below and follow these simple steps:

- Locate an adequate space for where the system will be used
- Unbox the content and adjust the system and monitor position
- Plug the power to the available power source outlet and/or power surge
- Plug the Ethernet/LAN cable from the computer end to your available network port
- Plug in the USB Cable to the Dymo printer (If printer was purchased), this if for configuring the simple self-serve setup and NOT the recommended secure self-serve setup utilizing the Print Server)

Backside Connections and Ports

Once everything is properly plugged in, you can start the system up by pressing the power button. The system will automatically launch the Login Page. Use your credentials to log into the Raptor system then the system is ready to be used.