PowerSchool

PowerSchool Group LLC
150 Parkshore Dr.
Folsom CA 95630

Quote #:	Q-178637-2
Quote Expiration Date	30-SEP-2025

Sales Quote - This Is Not An Invoice

Prepared By:	Lance Taylor	Customer Contact:	Erin Williams
Customer Name:	Glassboro Public School District	Title:	School District Administrator
Enrollment:	2,006	Address:	560 Joseph Bowe Blvd
Contract Term:	36 Months	City:	Glassboro
Start Date:	September 22, 2025	State/Province:	New Jersey
End Date:	September 21, 2028	Zip Code:	08028
Payment Terms:	Net 30	Phone #	856-652-2700
		Pricing Vehicle Contract #:	

Contract Term : September 22, 2025 to September 21, 2028

Quote Summary

License and Subscription Period(s)	Software	Implementation/Training	Total
Subscription Period 1: September 22, 2025 to September 21, 2026	USD 20,686.88	USD 15,207.5	USD 35,894.38
Subscription Period 2: September 22, 2026 to September 21, 2027	USD 26,065.47	USD 0	USD 26,065.47
Subscription Period 3: September 22, 2027 to September 21, 2028	USD 27,368.74	USD 0	USD 27,368.74
Total Contract : September 22, 2025 to September 21, 2028	USD 74,121.09	USD 15,207.5	USD 89,328.59
Total Discount			USD 24,140.25

License and Subscription Fees

Subscription Period 1 License and Subscription Fees

Product Description	Quantity	Unit	Discount	Price
Analytics and Insights MTSS	2,006.00	Students	25%	USD 3,761.25
Student Analytics Hosted	2,006.00	Students	25%	USD 7,522.50
Platform Hosted	2,006.00	Students	25%	USD 3,009.00
Student Analytics Hosted Year 6-10 Data	2,006.00	Students	25%	USD 1,128.38
PowerSchool Performance Matters Advanced Reporting	2,006.00	Students	25%	USD 5,265.75
Subscription Period 1 License and Subscription Fees TOTAL:				USD 20,686.88

Subscription Period 2 License and Subscription Fees

Product Description	Quantity	Unit	Discount	Price
Analytics and Insights MTSS	2,006.00	Students	10%	USD 4,739.18
Student Analytics Hosted	2,006.00	Students	10%	USD 9,478.35
Platform Hosted	2,006.00	Students	10%	USD 3,791.34
Student Analytics Hosted Year 6-10 Data	2,006.00	Students	10%	USD 1,421.75
PowerSchool Performance Matters Advanced Reporting	2,006.00	Students	10%	USD 6,634.85
Subscription Period 2 License and Subscription Fees TOTAL:				USD 26,065.47

Subscription Period 3 License and Subscription Fees				
Product Description	**Quantity**	**Unit**	**Discount**	**Price**
Analytics and Insights MTSS	2,006.00	Students	10%	USD 4,976.13
Student Analytics Hosted	2,006.00	Students	10%	USD 9,952.27
Platform Hosted	2,006.00	Students	10%	USD 3,980.91
Student Analytics Hosted Year 6-10 Data	2,006.00	Students	10%	USD 1,492.84
PowerSchool Performance Matters Advanced Reporting	2,006.00	Students	10%	USD 6,966.59

Subscription Period 3 License and Subscription Fees TOTAL: USD 27,368.74

Total License and Subscription Fees : **USD 74,121.09**

Professional Services and Setup

Product Description	**Quantity**	**Unit**	**Discount**	**Price**
Analytics and Insights MTSS Deployment	2,006.00	Students	50%	USD 1,250.00
Analytics and Insights Keys to Ownership	10.00	Hour	25%	USD 1,800.00
Student Analytics PS SIS Hosted Deployment	2,006.00	Students	50%	USD 2,730.00
PowerSchool Post Implementation Consulting	1.00	Each	25%	USD 1,125.00
PowerSchool PM Advanced Reporting Guided Deployment	1.00	Each	50%	USD 5,377.50

Total Professional Services and Setup : **USD 12,282.50**

Training Services

Product Description	**Quantity**	**Unit**	**Discount**	**Price**
Analytics and Insights Training Remote	3.00	Hour	25%	USD 731.25
Analytics and Insights Training Remote	6.00	Hour	25%	USD 1,462.50
PowerSchool Performance Matters Training Remote	3.00	Hour	25%	USD 731.25

Total Training Services : **USD 2,925.00**

Subscription Start and End Dates shall be as set forth above. The Start Date may be delayed based upon the date that PowerSchool receives this executed quote or Customer's purchase order if one is needed. On-Going PowerSchool Subscription/Maintenance and Support Fees are invoiced at the then-current rates and enrollment per existing terms of the executed agreement between Customer and PowerSchool. Any applicable sales or other tax has not been added to this quote. If this quote includes promotional pricing, such promotional pricing may not be valid for the entire duration of this quote. All invoices shall be sent to Customer upon or promptly after execution of this quote, unless otherwise set forth in the applicable statement of work or executed agreement between the parties (e.g., services billed on time and material basis will be invoiced when such services are incurred).

All purchase orders must include the exact quote number of this quote. Customer agrees that purchase orders are for administrative purposes only and do not impact the terms or conditions of this quote or any agreement executed between the parties. Any credit provided by PowerSchool is nonrefundable and must be used within 12 months of issuance. Unused credits will expire after 12 months.

If Customer pays in advance for any professional services, all professional services must be scheduled and delivered within twelve (12) months of the applicable quote start date, unless otherwise agreed in writing by PowerSchool; any portion of any prepaid amount for professional services that has not been used within such twelve (12) month period will be forfeited.

This quote incorporates any statement of work attached hereto. By execution of this quote, or its incorporation, this and future purchases of subscriptions or services from PowerSchool are subject to and incorporate the terms and conditions found at: https://www.powerschool.com/wp-content/uploads/PowerSchool-Service-Agreements/2024_PowerSchool_MSA.pdf.

By either (i) executing this quote or (ii) accessing the services described on this quote, Customer agrees that after the contract term end date, the subscription for such services will continue for successive twelve (12) month subscription periods on the same terms and conditions as set forth herein, subject to a standard annual price uplift and excluding any promotional pricing, unless Customer provides PowerSchool with a written notice of its intent not to renew at least sixty (60) days prior to the end of the applicable current contract term.

THE PARTIES BELOW ACKNOWLEDGE THAT THEY HAVE READ THE AGREEMENT, UNDERSTAND IT AND AGREE TO BE BOUND BY ITS TERMS.

POWERSCHOOL GROUP LLC	Glassboro Public School District
Signature:	Signature:

Printed Name: Jon Scrimshaw

Printed Name:

Title: Chief Accounting Officer

Title:

Date: 25-AUG-2025

Date:

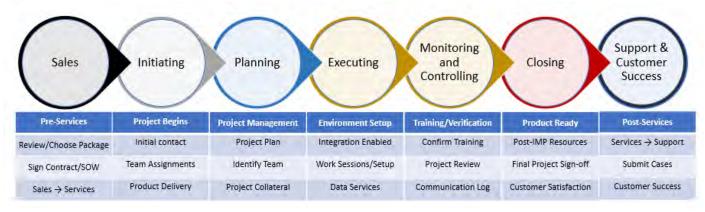*****Sales Quote - This Is Not an Invoice*****

Statement of Work

Purpose of Document

The purpose of this Statement of Work ("SOW") between PowerSchool Group LLC ("PowerSchool") and Customer ("You", "Your") is to outline the process, approach, and completion criteria for each step of the process to implement PowerSchool. This document covers the roles and responsibilities of the PowerSchool Project Manager, Implementation Specialist(s), and Customer in each step of the PowerSchool implementation process, serving as an outline of services PowerSchool is expected to deliver. This SOW calls out specific functional areas of PowerSchool that are covered for implementation services and level of coverage.

Successful implementation of new software requires proven project management and methodology. The timeline will be mutually adapted within a project management tool between PowerSchool and the Customer. PowerSchool provides a comprehensive package of services designed to ensure Your PowerSchool deployment project meets Your unique needs and expectations. Additional training, consulting and customization services can be purchased to help augment additional needs You may have with Your PowerSchool deployment. The delivery of Professional Services contained in this document will be provided remotely. If travel is required, all travel related expenses will be invoiced as incurred.

We will partner with You and be Your liaison to PowerSchool during the implementation. You will have a project team to help you, as a Customer, connect to other PowerSchool services and support, while also providing project planning, communication, project execution, and product specialist consulting. For a successful PowerSchool implementation, it is important that You understand the responsibilities, carve out the time required and keep on pace with the timeline. This will involve gathering information, helping Your team come to agreement on configuration and data standardization, your own product training and monitoring other staff assigned training for completion, adjusting desk level procedures, and planning for go live among several other tasks. The overall steps included in a project are outlined below.

This Statement of Work is subject to the terms and conditions of the current master agreement between the parties and any associated policies, pursuant to which PowerSchool has licensed the PowerSchool application to the Customer.

Pre-Services	Project Begins	Project Management	Environment Setup	Training/Verification	Product Ready	Post-Services
Review/Choose Package	Initial contact	Project Plan	Integration Enabled	Confirm Training	Post-IMP Resources	Services → Support
Sign Contract/SOW	Team Assignments	Identify Team	Work Sessions/Setup	Project Review	Final Project Sign-off	Submit Cases
Sales → Services	Product Delivery	Project Collateral	Data Services	Communication Log	Customer Satisfaction	Customer Success

General Assumptions

1. Implementation services will be delivered remotely unless onsite services are purchased separately.
2. Client is to provide a data extract to PowerSchool in accordance with Tiered Service package selected (if needed).
3. Implementation timeline is stated within the Planning Phase, extending the timeline may require the customer to purchase additional services.
4. Implementation services are completed when delivered and the deliverable acceptance procedure is complete.
5. Additional services are available and can be purchased for items out of the scope of implementation (see Project Change Control and Escalation Change Procedure section of this document).
6. Customer will adhere to the active PowerSchool Cancellation Policy. "Services Cancellation: Licensee shall pay a cancellation charge equal to fifty percent (50%) of the services fee and any non-refundable expenses incurred by PowerSchool if Licensee cancels any scheduled professional services less than fourteen (14) days before the occurrence of any service dates that PowerSchool has scheduled at Licensee's request."
7. Customer must identify a designated Customer project lead before the project kick-off meeting. The Customer project lead will be responsible for delivering all sections of the "Customer Responsibilities" included in the SOW in a complete manner within the project timeline.
8. The designated Customer project lead should be an employee of the organization implementing PowerSchool. Customers that hire third-party organizations to act on the behalf of the Customer for implementation may be required to sign a waiver form provided by PowerSchool, indicating that the third-party organization is authorized to act on the Customer's behalf when interacting with PowerSchool. The Customer will be responsible for maintaining proper communication channels with third party organizations hired by the Customer.
9. All sign offs must be done by an employee and designated signatory of the Customer. Third party entities engaged by the Customer are not acceptable signatories for any project sign offs.
10. The PowerSchool Project Manager and/or Application Specialist will guide Customer to available procedures, guidelines, standards, reference materials and system/application documentation.
11. Implementation Services is assuming the product will be deployed as-is, items outside of Scope of Work must go through the change control procedures (see Project Change Control and Escalation Procedure in this document).

Deliverables Acceptance Procedure

Deliverables Acceptance

This Statement of Work outlines PowerSchool deliverables for each phase of the implementation project in the PowerSchool Objections and Completion Criteria sections. Each deliverable will be reviewed and accepted in accordance with the following procedure:

- Deliverable will be submitted or delivered to the Customer project lead or designated Customer team member. It is the Customer project lead's responsibility to review and accept deliverable as complete.
- Within six (6) business days of completion of the project the Customer project lead will either accept the final deliverables or provide the PowerSchool implementation specialist a written list of objections. If no response from the Customer project lead is received within six (6) business days, then the deliverables will be deemed accepted, unless the Customer requests an extension.
- The PowerSchool implementation specialist will consider the Customer's objections within the context of PowerSchool's obligations as stated within this Statement of Work. Revisions agreed to by PowerSchool will be applied at which time the deliverables will be reviewed within six (6) business days and the Customer project lead either will accept the deliverables or provide the PowerSchool implementation specialist a written list of objections. If no response is received within six (6) business days, then the deliverables will be deemed accepted, unless the Customer requests an extension.
- Customer objections that are not agreed to by PowerSchool will be managed in accordance with the Project Change Control Procedure described below. If resolution is required to a conflict arising from Customer's objection to a deliverable, the Customer and PowerSchool will follow the Escalation Procedure described below.
- All deliverables required to be delivered hereunder are considered to be owned by PowerSchool with unlimited internal use by the Customer, unless otherwise noted.

Project Change Control and Escalation Procedure

Project Change Control

The following process will be followed if additional services to this Statement of Work are required or desired.

- A Project Change Request (PCR) will be the vehicle for communicating change. The PCR must describe the change, rationale for the change and the effect the change will have on the project.
- The designated Customer project lead will review the proposed change and recommend it for further investigation or reject it. A PCR must be signed by the authorized Customer project lead to authorize quote for additional services. If the Customer accepts additional services and charges, a change to the original purchase order or new purchase order is required. Change to this Statement of Work through additional addendum will authorize additional scope and work.
- A written Change Authorization and/or PCR must be signed by authorized representatives from both parties to authorize implementation of the investigated changes. Until a change is agreed upon in writing, both parties will continue to act in accordance with the latest agreed version of the SOW.

Customer Escalation Procedure

The following procedure will be followed if resolution is required for a conflict arising during the project

- **Level 1:** Customer project lead will notify PowerSchool Project Manager via email with details of escalation.
- **Level 2:** If the PowerSchool Project Manager cannot provide resolution or path to resolution five (5) business days from receipt of level 1 escalation email, the Customer project lead will notify PowerSchool manager via email to – pmoleadership@powerschool.com
- **Level 3:** If the concern remains unresolved after Level 2 intervention, resolution will be addressed in accordance with Project Change Control Procedure or termination of this SOW under the terms of the Contract.

During any resolution, PowerSchool agrees to provide services related to items not in dispute, to the extent practicable, pending resolution of the concern. The Customer agrees to pay invoices per the Contract, as rendered.

Student Analytics Statement of Work
PS SIS Single-District Deployment

Overview
This document serves as the Statement of Work (SOW) to define the scope of a PowerSchool
Professional Services project. This SOW includes services for a single-district deployment of
the following products, hosted in a PowerSchool cloud environment:
- PowerSchool Student Analytics (Qty 1)

All PowerSchool services for this SOW will be performed remotely.

Prerequisites
- Customer must be using PowerSchool SIS version 20.4.3 or higher in production, hosted
  in a PowerSchool cloud environment or accessible via a VPN service provided by
  PowerSchool.

Services in Scope
Initiating & Planning
- Host a project kickoff meeting with Customer to introduce project teams, review the
  scope of this SOW, and align project dates and resources.

Executing
- Coordinate with PowerSchool SaaS operations team for deployment of the Student
  Analytics – PS SIS Hosted environment:
  o Cloud environment provisioning
  o Student Analytics application installation
  o Maintenance Access is a secure method through which PowerSchool
    Deployment resources access a district's instance of PowerSchool SIS, and
    allows PowerSchool to expedite various processes and procedures to ensure
    that the implementation project progresses swiftly and efficiently. PowerSchool
    AppSwitcher SSO implementation and configuration
  o Standard user roles inherited from PowerSchool SIS
  o SFTP folder setup for file exchange
  o Deployment of the following standard Student Analytics connectors:
    - PowerSchool SIS 2.0
    - Schoology (optional – will be deployed if Customer is using Schoology in
      production at the time of this SOW implementation project)
    - Note: This SOW includes deployment of the standard connectors only.
      Customizations and data extensions are not included in this SOW.
  o Deployment of standard Student Analytics dashboard content.
    - Note: This SOW includes deployment of the standard dashboard content
      only. Customizations are not included in this SOW.
  o Entities and data from source systems will be limited to Student Analytics
    application requirements. Data domains for this implementation will include up to
    the following:
    - Students; Schools; Basic Staff; Enrollment; Attendance; Assessment;
      Discipline; Courses; Curriculum, Period, and Final Marks; Student
      Schedules; Basic Special Education
    - Staff Online Activity; Student Online Activity; Tech Access (Optional – If
      Schoology connector is implemented)

- US State & National Assessment data:
  - Customer will be introduced to the Assessment team and educated on the process of working with that team for initial and ongoing upload of standard supported US State and National assessment data, if applicable.
  - Loading of other assessment data beyond the standard supported assessments and formats can be performed by the Professional Services team and can be covered under a separate SOW or using KTO hours.
- Consulting
  - A Student Analytics – Strategic Solutions Consultant (SSC) will be assigned to assist Customer with understanding and adoption of their standard Student Analytics solution. SSC sessions with the Customer will include the following topics:
    - Post-kickoff system demo for Customer project team to educate on system functionality and capabilities, and to review SOW milestones
    - Review of Customer operations and expected use cases for Student Analytics
    - Post-implementation system walkthrough using live Customer data
    - Best practices for system use and adoption
    - Discussion of potential areas for future system expansion or customization

Monitoring
- Perform final system QA
- User Training:
  - Deliver standard instructor-led Student Analytics User Training
  - Total hours included in this SOW for User Training are specified on Customer's quote

Closing
- Perform Support handoff and project close

Ongoing Project Management
- Project Planning; Project Communication; Status Reporting; Resource Scheduling; Resource Management; Risk Management; Issue Management

Customer Responsibilities
- Assign a Project Manager to act as the single point of contact to PowerSchool for coordination of Customer resources and execution of this SOW. Assign additional technical and business stakeholders as required to complete the work and validate the solution.
- Provide access for PowerSchool to source systems to enable implementation and configuration of PowerSchool connector for extracting data from source systems to load into Student Analytics.
- Assist with validation of source system data and dashboard metrics.
- Validate AppSwitcher SSO between Student Analytics and PS SIS
- Validate user roles inherited from PS SIS
- Participate in Consulting.
- Participate in User Training.
- Assist with final system QA and provide final system acceptance for go-live.

PowerSchool Performance Matters Advanced Reporting
Guided Statement of Work

Initiating
PowerSchool Responsibilities
- Send Welcome Email
- Identify PowerSchool Project Team
  - Project Manager
  - Application Specialist(s)
  - Strategic Solutions Consultant (SSC)
- Schedule Session One: Kickoff Meeting
- Provision and configure production environment

Customer Responsibilities
- Identify Customer Project Team
  - Primary Contact: this individual is the primary point of contact between PowerSchool and customer for the duration of the project; they will distribute tasks to the customer project team and will partner with PowerSchool to ensure the implementation remains on track and milestones are completed on time.
  - Assessment & Curriculum Director: this individual is a district-level administrator who is knowledgeable about curriculum and content; they will partner with PowerSchool to ensure that assessment and curriculum requirements are being met and will provide insight into how Performance Matters can better meet those needs.
  - Data Lead Specialist: this individual is a data administrator, or anyone with administrative access to your SIS; they should also be familiar with exporting data files.
- Schedule Session One: Kickoff Meeting
- Identify assessment data measures that will be imported during implementation
- Identify methods for exporting and providing state assessment data measures

Completion Criteria
This activity will be considered complete when:
- Project Teams are identified
- Session One: Kickoff Meeting is scheduled

Planning
PowerSchool Responsibilities
- Conduct Session One: Kickoff Meeting
- Provide best practice recommendations on roles, resources, and milestones
- Update the Project Plan to reflect anticipated implementation timeline and assigned resources
- Identify tentative dates for training
- Schedule regular project status update sessions

Customer Responsibilities
- Attend Session One: Kickoff Meeting
- Partner with PowerSchool resources to establish implementation timeline and business needs
- Partner with PowerSchool resources to establish tentative training dates
- Review provided PowerSchool documents post-Kickoff Meeting
- Manage business process change

Completion Criteria
This activity will be considered complete when:
- Session One: Kickoff Meeting is completed
- The Project Plan is revised and updated
- Authentication document is completed and delivered

Executing

During the Executing phase of the implementation project, PowerSchool will partner with the customer to configure and set up the solution, dictated by the package and services purchased:

Advanced Reporting Guided Package | 12-Week Implementation
- Analytics (Baseball Card, Scoreboard, My Dashboard)
- Comprehensive Data Imports
    - Core Files (student, teacher, course, schedule, school)
    - Grades, Attendance (daily and/or period), Discipline
- State assessment measures data imports (including up to three years of historical data)
- Partner assessment measures data imports
    - iReady
    - NWEA
    - STAR
- Three supported third-party assessment measures data imports (including up to three years of historical data)
- Integrations (as applicable)
    - PowerSchool SIS Gradebook Writeback
    - eSchoolPLUS Teacher Access Center Writeback
    - Schoology
    - Behavior Support (Kickboard)
- Interventions & Early Warning System (EWS)
- Staff SSO (SAML)
- Training: 3 participants, ½ day, remote

Authentication Services
- As part of these services, PowerSchool will assist the customer to configure Single Sign On (SSO) for the PowerSchool product(s) undergoing implementation under the scope of this statement of work. Additionally, PowerSchool will assist with the enablement of the PowerSchool AppSwitcher for any other live PowerSchool product(s) (i.e. already implemented) where AppSwitcher is supported. This will be a one-time setup for which the PowerSchool implementation team will assist with the setup and configuration of the authentication services for live product(s), and the currently implemented product(s).

Throughout the implementation project, PowerSchool will schedule and conduct regularly recurring working sessions, roughly following the below guidelines.

PowerSchool Responsibilities
Project Management
- Schedule and conduct regularly recurring remote working sessions
- Maintain project plan with updated assignments and due dates
- Provide status updates and meeting notes to all project team members
- Ensure timely completion of milestones and maintain adherence to project timeline
- Partner with customer to coordinate training and product rollout

System Configuration & Data Imports
- Provision production site and configure features and permissions
- Guide customer to pull and schedule core data and grades, attendance, and discipline
- Guide customer to import and validate assessment data using provided templates
- Update user accounts to ensure matching between systems
- Configure SSO and AppSwitcher with current and new PowerSchool products
- Collaborate with customer to ensure solution is configured appropriately

Consulting
- Offer consultative services adhering to best practices
- Partner with customer to coordinate training and product rollout

Customer Responsibilities
- Participate in regularly recurring remote working sessions
- Track completion of assigned tasks and determined due dates in project plan
- Ensure timely completion of deliverables and milestones while adhering to project timeline
- Pull and schedule core data and grades, attendance, and discipline
- Extract assessment data from existing system(s) and provide in the requested format through SFTP account
- Import and validate assessment data using provided templates
- Review and verify accuracy of imported data
- Follow PowerSchool guidance throughout project to ensure solution is configured appropriately
- Manage customer process change throughout the project
- Provide signoff on specified milestones to confirm completion throughout project
- Collaborate with PowerSchool for consultation and best practices
- Identify and enable the Identity Provider (IDP) for setting up of SSO
- Test the setup of Authentication services and AppSwitcher

Completion Criteria
This activity will be considered complete when:
- Core data has been pulled, scheduled, and verified
- Assessment data has been imported and validated
- Customer signs the checklist that Authentication Services are complete
- Consultation services have been provided to ensure best practices and effective adoption
- Customer has provided signoff on project milestones

Monitoring
PowerSchool Responsibilities
- Provide guidance for standard user acceptance testing procedures
- Collaborate with customer to schedule purchased training session(s)
- Collaborate with customer for consultation and best practices

Customer Responsibilities
- Complete standard user acceptance testing procedures
- Collaborate with PowerSchool to schedule purchased training session(s)
- Collaborate with PowerSchool for consultation and best practices
- Manage business process change throughout the project

Completion Criteria
This activity will be considered complete when:
- Customer has completed standard user acceptance testing
- Customer has scheduled and coordinated training sessions(s)

Closing
PowerSchool Responsibilities
- Review and verify completed project deliverables to finalize completion of project scope
- Introduce customer to Support contact methods
- Provide Confirmation of Deliverables document to customer for approval
- Provide Customer Satisfaction Survey

Customer Responsibilities
- Review and verify completed project deliverables to finalize completion of project scope
- Review Support contact methods and understand that Support will the primary contact at project completion
- Review Confirmation of Deliverables document and provide approval
- Complete Customer Satisfaction Survey

Completion Criteria
This activity will be considered complete when:
- Customer provides approval of Confirmation of Deliverables document

Analytics and Insights / Connected Intelligence Statement of Work - KTO

Overview
This document serves as the Statement of Work (SOW) to define the scope of a PowerSchool Professional Services project. This SOW includes add-on services that will be provided to Customer in support of their use of the Analytics and Insights / Connected Intelligence platforms.

This SOW defines the process for using KTO hours purchased by Customer for Analytics and Insights / Connected Intelligence. KTO (Keys to Ownership) hours purchased for Analytics and Insights or Connected Intelligence may be used interchangeably between the 2 products. KTO hours for A&I / CI are typically used after a Customer's base product implementation has been completed, and can be used for a variety of additional Services including:
- Project Management time
- Solution Consulting time
- Consultation and scoping for customization requirements
- Performing and delivering customization work, including both customization development and customization QA
- Maintenance or updates to prior customizations

All PowerSchool services for this SOW will be performed remotely.

KTO Process
A Project Manager and a Solution Consultant will be assigned to this KTO project. Ongoing project management and consulting time will be deducted from the available KTO bucket. Project Manager will provide regular reporting to the Customer showing hours used and hours remaining.

As part of the ongoing KTO engagement and consultation, it is expected that Customer may wish to use hours towards customization work for either A&I or CI. When customization needs are surfaced, the PowerSchool team will work with the Customer to define the customization requirements in detail, and will then provide a fixed-hours estimate for performing the customization work, which will be sent to Customer for their approval. Once approved, PowerSchool will then develop, test, and deliver the customization to the Customer's A&I or CI environment, while also deducting the approved fixed number of hours from the Customer's existing KTO bucket.

Customer Responsibilities
- Assign a Project Manager to act as the single point of contact to PowerSchool for coordination of Customer resources and execution of this SOW. Assign additional technical and business stakeholders as required to complete the work and validate the solution.
- Assist with final system QA and provide final system acceptance for go-live.

Customization Maintenance
NOTE: Support for product customizations is not covered by the standard PowerSchool support service provided with a product license or subscription. Support for customizations can be provided by PowerSchool Professional Services by using KTO hours. For Customers who have a customized A&I or CI solution, it is always recommended to maintain an on-hand bucket of KTO hours in case the need arises for supporting or making changes to prior customizations.

Analytics and Insights
MTSS Statement of Work
MTSS Single-District Deployment

Overview
This document serves as the Statement of Work (SOW) to define the scope of a PowerSchool
Professional Services project. This SOW includes services for a single-district deployment of
the following products, hosted in a PowerSchool cloud environment:

- PowerSchool MTSS (Qty 1)

All PowerSchool services for this SOW will be performed remotely.

Prerequisites
- Implementation of the following product modules:
  - PowerSchool Student Analytics
- Defined Users, Groups, and Roles

Services in Scope
  Activities and Deliverables
- The district is given the Roles/Permissions document and provided an opportunity to set
  their security for both Interventions and Student Plans
  - This is done in the Developer Tools, by using the Edit Rights function (gold lock icon)
- The district is walked through the Intervention Settings page, where they are informed
  about the following settings they can edit. This walkthrough explains the purpose of the
  fields, effects on reporting, and things to consider when customizing your values
  - Enrollment/Withdrawal reason
  - Levels
  - Types/Subtypes
  - Student Support Resources
  - Student Observation Labels
- A demo and basic training of Intervention Plans
- A demo and basic training of filling out Interventions
- A demo and basic training of Student Plans template builder
- A demo and basic training on how to create a Student Plan from a template

  Ongoing Project Management
- Project Planning; Project Communication; Status Reporting; Resource Scheduling;
  Resource Management; Risk Management; Issue Management

Customer Responsibilities
- Assign a Project Manager to act as the single point of contact to PowerSchool for
  coordination of Customer resources and execution of this SOW. Assign additional
  technical and business stakeholders as required to complete the work and validate the
  solution.
- Assist with final system QA and provide final system acceptance for go-live.