

Glassboro Public Schools



MEMO

To: Mark Silverstein

From: Lisa Ridgway

Date: May 13, 2022

Re: Resolution – Network Upgrades – ARP ESSER Funds

Be it Resolved that the approve the purchase of the stated Phase II network switch upgrades using ARP ESSER III funds as budgeted.

Vendor: Core BTS

Quote # Q-33779

State Contract #M7000, State PO #87720 NASPO ValuePoint, Vendor #V00000956

Amount Not to Exceed: \$541,985.57



Bill To:
Glassboro Board of Education
560 Joseph Bowe Boulevard
Glassboro, New Jersey 08028
United States

Ship To:
Glassboro Board of Education
George Weeks
560 Joseph Bowe Boulevard
Glassboro, New Jersey 08028
United States

Quote Number: Q-33779
Quote Date: 02/16/2022
Expiration Date: 05/31/2022

Client: Glassboro Board of Education
Account Number: 0013770
Payment Terms: Net 30
Primary Contact: George Weeks
Quote Name: Phase II Network/Voice Upgrade

Quoted by: Jennifer Koloch
P (484) 875-3204 | E jennifer.koloch@corebts.com
Account Manager: Michele Kramer
P 908-566-0906 | E michele.kramer@corebts.com

Building Cores

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
4	C9500-4BY4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G, EDU		Prepaid	\$10,727.56	\$42,910.24
4	CON-S55NP-C95004BE	SOLN SUPP 24X7X4 Catalyst 9500 48x10G, K12	60	Prepaid	\$10,801.00	\$43,204.00
4	C9500-NW-A	C9500 Network Stack, Advantage		Prepaid	\$0.00	\$0.00
4	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling		Prepaid	\$0.00	\$0.00
4	C9K-PWR-650WAC-R/2	650W AC Config 4 Power Supply front to back cooling		Prepaid	\$930.52	\$3,722.08
8	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America		Prepaid	\$0.00	\$0.00
8	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan		Prepaid	\$0.00	\$0.00
12	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	60	Prepaid	\$0.00	\$0.00
12	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	60	Prepaid	\$0.00	\$0.00
4	NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment		Prepaid	\$0.00	\$0.00
4	C9K-F1-SSD-240G	Cisco pluggable SSD storage		Prepaid	\$1,329.31	\$5,317.24
4	SC9500HUK9-173	Cisco Catalyst 9500H XE.17.3 UNIVERSAL		Prepaid	\$0.00	\$0.00
4	C9500-DNA-4BY4C-A	C9500 DNA Advantage, Term License	60	Prepaid	\$0.00	\$0.00
4	C9500-DNA-A-5Y	5YR DNA ADVANTAGE LICS	60	Prepaid	\$8,937.42	\$35,749.68
4	CON-SSTCM-C9524QA	SOLN SUPP SW SUBC9500 DNA Advantage	60	Prepaid	\$2,117.50	\$8,470.00
					Subtotal:	\$139,373.24

NM Modules, Power Supplies and Cables

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
28	C9300-NM-2Y=	Catalyst 9300 2 x 25GE Network Module, spare		Prepaid	\$1,180.62	\$33,057.36
7	PWR-C1-1100WAC-P=	Power supply - hot-plug (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for Catalys		Prepaid	\$841.90	\$5,893.30
7	CAB-TA-NA	North America AC Type A Power Cable		Prepaid	\$0.00	\$0.00
14	CAB-SPWR-150CM=	CATALYST 3750X STACK POWER CABLE 150 CM SPARE		Prepaid	\$100.24	\$1,403.36
18	STACK-T1-1M=	1M TYPE 1 STACKING CABLE		Prepaid	\$112.54	\$2,025.72
33	CAB-SPWR-30CM=	CATALYST 3750X STACK POWER CABLE 30 CM SPARE		Prepaid	\$48.96	\$1,615.68
27	STACK-T1-50CM=	50CM Type 1 Stacking Cable		Prepaid	\$46.53	\$1,256.31
					Subtotal:	\$45,251.73

Network Switches

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
44	C9300-48UN-EDU	Catalyst 9300 48-port 5Gbps, K12		Prepaid	\$5,538.81	\$243,707.64
44	C9300-NW-E-48	C9300 Network Essentials, 48-port license		Prepaid	\$0.00	\$0.00
44	SC9300UK9-173	UNIVERSAL		Prepaid	\$0.00	\$0.00
44	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply		Prepaid	\$0.00	\$0.00
44	C9300-SPS-NONE	No Secondary Power Supply Selected		Prepaid	\$0.00	\$0.00
44	CAB-TA-NA	North America AC Type A Power Cable		Prepaid	\$0.00	\$0.00
44	C9300-SSD-NONE	No SSD Card Selected		Prepaid	\$0.00	\$0.00
44	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank		Prepaid	\$0.00	\$0.00
44	PWR-C1-BLANK	Config 1 Power Supply Blank		Prepaid	\$0.00	\$0.00
44	C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses	60	Prepaid	\$0.00	\$0.00
44	C9300-DNA-E-48-SY	60 months - C9300 DNA Essentials, 48-Port, 5 Year Term License	60	Prepaid	\$828.61	\$36,458.84
44	C9300-NM-NONE	No Network Module Selected		Prepaid	\$0.00	\$0.00
44	NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment		Prepaid	\$0.00	\$0.00
44	C9300-STACK-NONE	No Stack Cable Selected		Prepaid	\$0.00	\$0.00
44	C9300-SPWR-NONE	No Stack Power Cable Selected		Prepaid	\$0.00	\$0.00
					Subtotal:	\$280,166.48

Miscellaneous Cables

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1,000	100500GY	4FT CAT5E UTP Ethernet Network Booted Cable Gray		Prepaid	\$1.58	\$1,580.00
200	100513GY	6FT CAT5E UTP Ethernet Network Booted Cable Gray		Prepaid	\$1.84	\$368.00
96	100500YW	4FT CAT5E UTP Ethernet Network Booted Cable Yellow		Prepaid	\$1.58	\$151.68
96	100500PU	4FT CAT5E UTP Ethernet Network Booted Cable Purple		Prepaid	\$1.59	\$152.64
24	100513YW	6FT CAT5E UTP Ethernet Network Booted Cable Yellow		Prepaid	\$1.84	\$44.16
456	100503GY	3FT CAT5E UTP Ethernet Network Booted Cable Gray		Prepaid	\$1.37	\$624.72
24	100503YW	3FT CAT5E UTP Ethernet Network Booted Cable Yellow		Prepaid	\$1.34	\$32.16
48	100503PU	3FT CAT5E UTP Ethernet Network Booted Cable Purple		Prepaid	\$1.37	\$65.76
					Subtotal:	\$3,019.12

Professional Services

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	CORE-PS-NTWRK-FF	Network Professional Services Comment: Installation and configuration to be detailed in a separate Statement of Work.		Prepaid	\$56,355.00	\$56,355.00
1	CORE-PS-NTWRK-3PTY-F-FF	Network 3rd Party Pro Services Comment: Cabinet Replacement		Prepaid	\$17,820.00	\$17,820.00
					Subtotal:	\$74,175.00

Contract & Freight

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	NJ-CONTRACT-21-TELE-01506	NASPO ValuePoint State of New Jersey Cisco PA#21-TELE-01506, Master Agreement#AR3227 (2021-2024)		Prepaid	\$0.00	\$0.00
1	CORE-NOFGHT	No freight charge to client		Prepaid	\$0.00	\$0.00
Comment: Dock to dock, ground shipping only (separate and additional fees apply for liftgate and/or inside delivery).						
Subtotal:						\$0.00
First Invoice Amount:						\$541,985.57
Quote Subtotal:						\$541,985.57
Estimated Sales Tax:						\$0.00
Quote Total:						\$541,985.57

Notes: NASPO ValuePoint State of New Jersey Cisco PA#21-TELE-01506, Master Agreement#AR3227 (2021-2024)
Core BTS E-Rate SPIN 143040838

Accepted by:



Printed name:

Charles Bann

Date:

4/29/22

To ensure fastest processing, please send purchase order/signed quote to purchase.orders@corebts.com and CC the two individuals listed above or fax to (317) 573-1665. If changes are required, please request a revised quote. Thank you for your business!

By accepting this quote you agree to Core's Standard Terms and Conditions which can be found at <https://corebts.com/legal/T&C>.

This proposal is confidential, and shall not be used or disclosed, in whole or in part, for any purpose other than evaluation within the client organization. This quote shall expire on the "Expiration Date" above. Notwithstanding the foregoing, all product and pricing information is based on the latest information available and is subject to change without notice, including at any time prior to the expiration of the quote. All prices are in U.S. dollars. Prices and tax rates are valid in the U.S. only and are subject to change. Sales tax is based on the "ship to" address on your purchase order. Please indicate your taxability status on your purchase order. Product availability is subject to change and cannot be guaranteed. All shipments are FOB origin. Appropriate freight charges will be added at the time of invoice. Please note that this quote may include items which may be subject to vendor restocking fees if returned, or may not be returnable if not defective (all returns are subject to vendor RMA approval). Core passes through all vendor restocking terms and fees without modification, markup, or additional fees.

Cancellation of any licensing or services with a fixed term or indicated as non-cancellable shall incur a termination fee equal to 100% of the cost of the remainder of the term, payable to Core in full upon the effective termination date. If First Invoice Amount is less than the Quote Total this is due to the fact that some or all items have a billing frequency of more than one instance, please consult the billing frequency listed for each item. First Invoice Amount is estimated and may not include shipping/freight, estimated sales tax, and incidental charges.