

GLASSBORO SCHOOL DISTRICT

Monthly Board Items

Date Submitted: 2/8/26

Proposed Effective Date: 2/8/26

Short description (title): PSW interdistrict training

Submitted by:
Catherine Torbik

Building:

Proposed cost/amount:

ESY:

Funded through:
Title II

Grade(s) impacted if any:

Board Action Requested:

Approval for use of Title II funds for training on Patterns of Strengths and Weaknesses Model in partnership with Pitman and Clayton Child Study teams.
Initial cost \$3800 with equal reimbursement from attending districts.

Details and ramifications:

Participants will gain a clear understanding of the core concepts, rationale and application of PSW in identifying learning profiles.

NJ bill s1812 proposed to change the how students with Specific Learning Disability are identified, removing severe discrepancy model and using Patterns of Strengths and Weaknesses model. Training will provide Glassboro, Pitman and Clayton child study teams with the tools needed for this change as well as build a cohort of support among the districts.

Positives:

Concerns:

Other Comments:

FOR OFFICE USE ONLY:

Board Date: _____

Approved: Y or N

Index #: _____



MAGNOLIA

CONSULTING GROUP

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Proposal for Glassboro Public Schools

December 5, 2025

info@magnoliaconsultinggroup.org
800-951-5884

Proposal for Services

Ms. Catherine Torbik

Director of Special Services
Glassboro Public Schools
370 New Street Glassboro, NJ 08028

Product/Services	Hours	Cost
<p>Patterns of Strength and Weaknesses Training (onsite)</p> <p>Presented by: Dr. George McCloskey</p> <p>Introduction to Patterns of Strengths & Weaknesses This session will provide secondary Child Study Team (CST) members with a foundational overview of the Patterns of Strengths and Weaknesses (PSW) model. Participants will gain a clear understanding of the core concepts, rationale, and applications of PSW in identifying learning profiles. The training will emphasize practical implications for CST members working with secondary students and include opportunities for discussion and case-based examples to support application in practice.</p>	<p>1 Day</p>	<p>\$3,800.00</p>
<p>Proposal Total:</p>		<p>\$3,800.00</p>



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Contract Terms & Conditions

- All services will be provided with the utmost quality and assurance to ensure that we are meeting the needs of our clients.
- When signing on with Magnolia Consulting Group, MCG will assign consultants to projects based on project needs, size and areas of expertise.
- It is the responsibility of the client to ensure that all documents and information needed for the performance and completion of the contract are made available to MCG on a timely basis without having to be specifically requested, and that MCG be informed of all occurrences and circumstances that are of significance to the implementation of the contract.
- Any cancellations must occur via **written notification 24 hours** in advance of an event, otherwise client will incur a full charge for the scheduled service.
- Any scheduled events that result in a “no show”, will be charged for the full rate of the scheduled service.
- MCG retains copyright and all intangible property rights with respect of MCG materials used in the performance of services.
- All recommendations and suggestions provided by MCG are implemented at the discretion of the client.



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Appendix 1: Payment Terms

- **Payment Schedule:** The client commits to paying for the consulting services either in advance or within 30 days of service completion, whichever comes first.
- **Upfront Payment Option:** The client can choose to pay full amount for the consulting services upon contract signing.
- **30-day Payment Option:** If the client opts not to pay upfront, they agree to settle the full payment within 30 days of service completion.
- **Partial Services Payment:** In cases where consulting services are provided incrementally or in stages, the client remits payment for each partial delivery within 30 days of the delivery date. Partial payment shall be calculated pro-rata based on the total agreed fee for the entire project.
- **Payment Method:** We currently accept checks.
- **Payment Currency:** All payments must be made in United States Dollars (USD \$).
- **Delivery of Services:** The completion of services, in part or full, triggers the payment obligation.
- **Contract or PO Requirements:** MCG requires a signed contract or a Purchase Order (PO) to initiate service provision.
- **Termination for Non-Payment:** MCG reserves the right to suspend or terminate services if payment is not received within the agreed-upon timeframe.



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Appendix 2: Contract Period for Consulting Engagement

- **Duration:** The consulting engagement shall commence on the contract's effective date and extend until the end of the specified school year.
- **Utilization Period:** All consulting services provided under this contract must be utilized within the school year specified.
- **Roll-over Clause:** Unused consulting services designated for a specific school year may be rolled over to the subsequent school year upon the condition that a written request is submitted to MCG before the conclusion of the current school year, and approval is obtained from MCG. Additionally, customers must be updated with their payments to MCG to be eligible for roll-over services.
- **Utilization Deadline for Rolled-over Services:** All rolled-over services must be utilized within 18 months from the beginning of the initial contract period, irrespective of the school year they were initially allocated to.
- **Expiration of Prepaid Services:** Any prepaid services that have not been delivered and utilized within 18 months from the commencement of the contract period will automatically expire.
- **Exceptional Extension:** Notwithstanding the above, in exceptional circumstances, if the client requires an extension beyond the 18-month period for the utilization of pre-paid services, they must seek express written consent from MCG before the expiration date of the said services.
- **Consent Process:** Requests for extension must be submitted in writing to MCG, outlining the reasons for the extension and proposed timeline for utilization. MCG reserves the right to approve or deny extension requests at its discretion.
- **Effect of Expiration:** Without written consent and beyond the specified period, any unused prepaid services will be considered forfeited and shall not be subject to refund or credit.
- **Contract Renewal:** Should the client wish to continue receiving consulting services beyond the initial contract period, both parties may negotiate a contract renewal under mutually agreeable terms.



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Proposal

Ms. Catherine Torbik

Director of Special Services
Glassboro Public Schools
370 New Street Glassboro, NJ 08028

Please let us know if you have any questions regarding the proposal. If you would like to move forward, please sign below and send it back to me at christie@magnoliaconsultinggroup.org. By signing the contract you are agreeing to the services, prices and the terms of service listed above. We look forward to working with you and other members of your organization.

***Please note services cannot be provided unless a signed contract and P.O. have been received.**

Signature: _____

Date: _____

Ms. Catherine Torbik

Director of Special Services

Signature: _____

Date: _____

Christie M. Schutz Vincelli, Ed.D

Partner, Magnolia Consulting Group



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Get in Touch

Web	www.magnoliaconsultinggroup.org
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Phone	800-951-5884
Social	@MagnoliaConsultingGroup

