

**INCOME - LUNCH**

| INCOME CATEGORY           | MONTH<br>Serving Days: 21 |                 | YEAR<br>Serving Days: 39 |                 |
|---------------------------|---------------------------|-----------------|--------------------------|-----------------|
|                           | TOTAL DOLLAR SALES        | NUMBER OF MEALS | TOTAL DOLLAR SALES       | NUMBER OF MEALS |
| Paid Daily Lunch          | 68.25                     | 25              | 109.30                   | 40              |
| Paid POS Used             | 10141.62                  | 3867            | 17833.99                 | 6815            |
| Paid Chg Lunch            | 0.00                      | 2029            | 0.00                     | 3184            |
| Paid Chg \$ Collected     | 1761.08                   | 0               | 3372.80                  | 0               |
| Red Daily Lunch           | 8.00                      | 20              | 17.60                    | 44              |
| Red POS Used              | 350.28                    | 864             | 712.71                   | 1763            |
| Red Chg Lunch             | 0.00                      | 305             | 0.00                     | 541             |
| Reduce Chg \$ Collected   | 191.47                    | 0               | 302.41                   | 0               |
| Free Lunch                | 0.00                      | 14575           | 0.00                     | 27021           |
| Adult Lunches/Alac        | 852.35                    |                 | 1392.45                  |                 |
| Adult Chg Collected       | 5.30                      |                 | 5.30                     |                 |
| Adult POS Used            | 204.70                    |                 | 328.80                   |                 |
| Extra Meals Alac          | 2.60                      |                 | 2.60                     |                 |
| Alac Cash Daily           | 589.65                    |                 | 1031.65                  |                 |
| Alac POS Used             | 4985.53                   |                 | 8491.85                  |                 |
| Special Function Invoices | 1079.89                   |                 | 2636.21                  |                 |
| <b>SUBTOT REIMB</b>       | <b>12520.70</b>           |                 | <b>22348.81</b>          |                 |
| <b>SUBTOT NON-REIMB</b>   | <b>7720.02</b>            |                 | <b>13888.86</b>          |                 |
| <b>SUBTOTALS</b>          | <b>20240.72</b>           | <b>21685</b>    | <b>36237.67</b>          | <b>39408</b>    |

| REIMBURSEMENTS   | STATE RATE | FED RATE | TOTAL AMOUNT    | DOLLAR AMOUNT      | TOTAL AMOUNT     |
|------------------|------------|----------|-----------------|--------------------|------------------|
| Paid Daily Lunch | 0.0500     | 0.3900   | 11.00           | 17.60              | 17.60            |
| Paid POS Used    | 0.0500     | 0.3900   | 1701.48         | 2998.60            | 2998.60          |
| Paid Chg Lunch   | 0.0500     | 0.3900   | 892.76          | 1400.96            | 1400.96          |
| Red Daily Lunch  | 0.0550     | 2.9100   | 59.30           | 130.46             | 130.46           |
| Red POS Used     | 0.0550     | 2.9100   | 2561.76         | 5227.30            | 5227.30          |
| Red Chg Lunch    | 0.0550     | 2.9100   | 904.33          | 1604.07            | 1604.07          |
| Free Lunch       | 0.0550     | 3.3100   | 49044.88        | 90925.67           | 90925.67         |
| <b>SUBTOTALS</b> |            |          | <b>55175.50</b> | <b>102304.6450</b> | <b>102304.64</b> |

**INCOME - BREAKFAST**

| INCOME CATEGORY         | TOTAL DOLLAR SALES | NUMBER OF MEALS | TOTAL DOLLAR SALES | NUMBER OF MEALS |
|-------------------------|--------------------|-----------------|--------------------|-----------------|
| Paid Daily Breakfast    | 7.50               | 6               | 8.75               | 7               |
| Paid POS Used           | 505.69             | 6264            | 827.09             | 10849           |
| Paid Chg Breakfast      | 0.00               | 44              | 0.00               | 140             |
| Paid Chg \$ Collected   | 126.15             | 0               | 323.74             | 0               |
| Red Daily Breakfast     | 0.60               | 2               | 0.60               | 2               |
| Red POS Used            | 44.10              | 703             | 83.80              | 1379            |
| Red Chg Breakfast       | 0.00               | 20              | 0.00               | 41              |
| Reduce Chg \$ Collected | 8.85               | 0               | 31.15              | 0               |
| Free Breakfast          | 0.00               | 9580            | 0.00               | 17339           |
| Adult Breakfast/Alac    | 6.35               |                 | 9.95               |                 |
| Adult POS Used          | 4.50               |                 | 4.50               |                 |
| Extra Meals Alac        | 3.75               |                 | 3.75               |                 |
| Alac Cash Daily         | 4.00               |                 | 6.60               |                 |
| Alac POS Used           | 134.35             |                 | 195.90             |                 |
| <b>SUBTOT REIMB</b>     | <b>692.89</b>      |                 | <b>1275.13</b>     |                 |
| <b>SUBTOT NON-REIMB</b> | <b>152.95</b>      |                 | <b>220.70</b>      |                 |
| <b>SUBTOTALS</b>        | <b>845.84</b>      | <b>16619</b>    | <b>1495.83</b>     | <b>29757</b>    |

| REIMBURSEMENTS       | STATE RATE | FED RATE | TOTAL AMOUNT    | DOLLAR AMOUNT     | TOTAL AMOUNT    |
|----------------------|------------|----------|-----------------|-------------------|-----------------|
| Paid Daily Breakfast | 0.0000     | 0.3000   | 1.80            | 2.10              | 2.10            |
| Paid POS Used        | 0.0000     | 0.3000   | 1879.20         | 3254.70           | 3254.70         |
| Paid Chg Breakfast   | 0.0000     | 0.3000   | 13.20           | 42.00             | 42.00           |
| Red Daily Breakfast  | 0.0000     | 1.7900   | 3.58            | 3.58              | 3.58            |
| Red POS Used         | 0.0000     | 1.7900   | 1258.37         | 2468.41           | 2468.41         |
| Red Chg Breakfast    | 0.0000     | 1.7900   | 35.80           | 73.39             | 73.39           |
| Free Breakfast       | 0.0000     | 2.0900   | 20022.20        | 36238.51          | 36238.51        |
| <b>SUBTOTALS</b>     |            |          | <b>23214.15</b> | <b>42082.6900</b> | <b>42082.69</b> |

**INCOME - OTHER**

| INCOME CATEGORY              | TOTAL DOLLAR SALES | NUMBER OF MEALS | TOTAL DOLLAR SALES           | NUMBER OF MEALS |
|------------------------------|--------------------|-----------------|------------------------------|-----------------|
| Over/short                   | 12.25              |                 | 18.90                        |                 |
| E-Funds Chgs Collected       | 769.43             |                 | 1355.16                      |                 |
| Satelite Receivables         | 328.60             |                 | 867.17                       |                 |
| <br>SUBTOT REIMB             | <br>0.00           |                 | <br>0.00                     |                 |
| SUBTOT NON-REIMB             | 1110.28            |                 | 2241.23                      |                 |
| SUBTOTALS                    | 1110.28            | 0               | 2241.23                      | 0               |
| <br>SUBTOT REIMB SALES \$\$: | <br>13213.59       |                 | <br>SUBTOT REIMB SALES \$\$: | <br>23623.94    |
| SUBTOT NON-REIMB SALES \$\$: | 8983.25            |                 | SUBTOT RNON-EIMB SALES \$\$: | 16350.79        |
| SUBTOT SALES \$\$ (B, L&M):  | 22196.84           |                 | SUBTOT SALES \$\$ (B, L&M):  | 39974.73:       |
| SUBTOT REIMB. (B, L&M):      | 78389.65           |                 | SUBTOT REIMB. (B, L&M):      | 144387.33       |
| SUBTOT COMMODITIES:          | 9009.23            |                 | SUBTOT COMMODITIES:          | 16993.53        |
| <br>SUB-TOTAL INCOME         | <br>109595.72      |                 | <br>SUB-TOTAL INCOME         | <br>201355.60   |
| TOTAL INCOME                 | 109595.72          |                 | TOTAL INCOME                 | 201355.60       |

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|                                  |            |                           |            |
|----------------------------------|------------|---------------------------|------------|
| SUBTOT SPEC FUNC. RECEIVABLE:    | 1079.89    | SUBTOT SPEC FUNC. RECEIV: | 2636.21    |
| SUBTOT SPEC FUNC. PAID:          | 0.00       | SUBTOT SPEC FUNC. PAID:   | 0.00       |
| SPEC FUNC. BALANCE OWED:         | 1079.89    | SPEC FUNC. BALANCE OWED:  | 2636.21    |
| <br>SUBTOT SATELLITE RECEIVABLE: | <br>328.60 | <br>SUBTOT SAT. RECEIV:   | <br>867.17 |
| SUBTOT SATELLITE PAID :          | 0.00       | SUBTOT SATELLITE PAID:    | 273.33     |
| SATELLITE BALANCE OWED:          | 328.60     | SATELLITE BALANCE OWED:   | 593.84     |

| EXPENSE                        | MONTH            |               |              | YEAR                        |                  |               |
|--------------------------------|------------------|---------------|--------------|-----------------------------|------------------|---------------|
|                                | TOTAL DOLLARS    | % OF INCOME   | COST /MEAL   | TOTAL DOLLARS               | % OF INCOME      | COST /MEAL    |
| <b>EXPENSE CATEGORY</b>        |                  |               |              |                             |                  |               |
| <b>FOOD</b>                    |                  |               |              |                             |                  |               |
| OPENING INVENTORY              | 10507.86         |               |              | 6146.89                     |                  |               |
| PURCHASES                      | 51586.14         |               |              | 96739.53                    |                  |               |
| NOI DISCOUNT                   | -4285.23         |               |              | -6590.40                    |                  |               |
| CLOSING INVENTORY              | 11873.40         |               |              | 11873.40                    |                  |               |
| NET COST                       | 45935.37         | 41.913        | 1.127        | 84422.62                    | 41.927           | 1.146         |
| <b>SUPPLIES &amp; CLEANING</b> |                  |               |              |                             |                  |               |
| OPENING INVENTORY              | 4538.25          |               |              | 4705.15                     |                  |               |
| PURCHASES                      | 3747.76          |               |              | 11628.89                    |                  |               |
| CLOSING INVENTORY              | 5308.25          |               |              | 5308.25                     |                  |               |
| NET COST                       | 2977.76          | 2.717         | 0.073        | 11025.79                    | 5.476            | 0.150         |
| <b>USDA COMMODITIES</b>        |                  |               |              |                             |                  |               |
| OPENING INVENTORY              | 4882.06          |               |              | 6368.25                     |                  |               |
| WAREHOUSE                      | 4712.46          |               |              | 8905.40                     |                  |               |
| NOI VALUE                      | 4285.23          |               |              | 6590.40                     |                  |               |
| CLOSING INVENTORY              | 4870.52          |               |              | 4870.52                     |                  |               |
| TOT VALUE USED                 | 9009.23          | 8.220         | 0.221        | 16993.53                    | 8.440            | 0.231         |
| Misc Expense                   | 0.00             | 0.000         | 0.000        | 86.87                       | 0.043            | 0.001         |
| Equipment                      | 0.00             | 0.000         | 0.000        | 46.02                       | 0.023            | 0.001         |
| Nutrislice                     | 151.92           | 0.139         | 0.004        | 379.80                      | 0.189            | 0.005         |
| NJ Dept Agriculture Fee        | 0.00             | 0.000         | 0.000        | 2162.00                     | 1.074            | 0.029         |
| SUBTOTAL                       | 151.92           | 0.139         | 0.004        | 2674.69                     | 1.328            | 0.036         |
| Salaries                       | 33848.44         | 30.885        | 0.830        | 70861.39                    | 35.192           | 0.962         |
| Taxes                          | 5136.67          | 4.687         | 0.126        | 10984.71                    | 5.455            | 0.149         |
| Workman's Compensation         | 893.60           | 0.815         | 0.022        | 1870.73                     | 0.929            | 0.025         |
| Benefits                       | 1259.28          | 1.149         | 0.031        | 2203.74                     | 1.094            | 0.030         |
| SUBTOTAL                       | 41137.99         | 37.536        | 1.009        | 85920.57                    | 42.671           | 1.167         |
| Management Fee                 | 5758.08          | 5.254         | 0.141        | 9851.59                     | 4.893            | 0.134         |
| SUBTOTAL                       | 5758.08          | 5.254         | 0.141        | 9851.59                     | 4.893            | 0.134         |
| Mileage                        | 0.00             | 0.000         | 0.000        | 384.07                      | 0.191            | 0.005         |
| Liability Insurance            | 1621.34          | 1.479         | 0.040        | 3394.25                     | 1.686            | 0.046         |
| Office Supplies                | 48.00            | 0.044         | 0.001        | 146.75                      | 0.073            | 0.002         |
| Open Bank/ Petty Cash          | 0.00             | 0.000         | 0.000        | 450.00                      | 0.223            | 0.006         |
| Software Maintenance           | 114.28           | 0.104         | 0.003        | 285.70                      | 0.142            | 0.004         |
| SUBTOTAL                       | 1783.62          | 1.627         | 0.044        | 4660.77                     | 2.315            | 0.063         |
| <b>TOTAL EXPENSES</b>          | <b>106753.97</b> | <b>97.407</b> | <b>2.619</b> | <b>215549.56</b>            | <b>107.049</b>   | <b>2.927</b>  |
| <b>NET INCOME OR (LOSS)</b>    | <b>2841.75</b>   |               | <b>0.070</b> | <b>NET INCOME OR (LOSS)</b> | <b>-14193.96</b> | <b>-0.193</b> |