

Report : ZPPC-001
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Compass Group USA
 Specialty P/L
 Compass Period 8, 2021
 First Month of Client Calendar Year: 7

Profit Center/Group: 51470
 Glassboro School District
 Profile: CKAA04
 Mid Atlantic K-12 Fee
 DM: Gillespie, J

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	Current Period			Prior Period		Year to Date			Prior Year to Date	
	Actual	Ct/Meal	Budget	Actual	Ct/Meal	Actual	Ct/Meal	Budget	Actual	Ct/Meal
700008 Summer Free Lunch	14,928	47.4	0	15,351	48.6	133,822	49.4	0	8,995	4.0
700010 Type A Regular	0	0.0	6,527	0	0.0	0	0.0	49,605	28,241	12.5
700020 Type A Reduced	0	0.0	644	0	0.0	0	0.0	4,890	4,904	2.2
700030 Type A Free	0	0.0	10,254	0	0.0	0	0.0	92,797	69,425	30.8
700050 Student A la Carte	0	0.0	3,314	0	0.0	0	0.0	25,347	16,781	7.4
TOTAL LUNCH COUNT	14,928	47.4	20,739	15,351	48.6	133,822	49.4	172,639	128,346	56.9
700009 Summer Free Breakfast	16,570	52.6	0	16,249	51.4	136,822	50.6	0	8,995	4.0
700100 Breakfast Paid	0	0.0	5,435	0	0.0	0	0.0	41,307	36,105	16.0
700110 Breakfast Reduced	0	0.0	430	0	0.0	0	0.0	3,270	2,461	1.1
700120 Breakfast Free	0	0.0	8,587	0	0.0	0	0.0	65,261	49,577	22.0
700230 Breakfast Ala Carte	0	0.0	0	0	0.0	0	0.0	0	6	0.0
TOTAL BREAKFAST COUNT	16,570	52.6	14,452	16,249	51.4	136,822	50.6	109,838	97,144	43.1
TOTAL MEAL COUNT	31,498	100.0	35,191	31,600	100.0	270,644	100.0	282,477	225,490	100.0
700300 Student Type A	0	0.0	17,140	0	0.0	0	0.0	113,126	76,456	33.9
700301 Reimbursement Summer	103,461	328.5	0	104,483	330.6	829,443	306.5	0	51,182	22.7
700305 Breakfast	0	0.0	892	0	0.0	0	0.0	6,645	3,220	1.4
700310 Student Alacarte	0	0.0	11,387	0	0.0	0	0.0	75,157	54,707	24.3
700320 Adult Type A	0	0.0	0	0	0.0	0	0.0	0	6	0.0
700350 Other	0	0.0	741	0	0.0	0	0.0	5,517	6,665	3.0
700360 Reimbursements	0	0.0	62,879	0	0.0	5,128	1.9	445,984	402,763	178.6
790028 Client Vending Exem	0	0.0	0	0	0.0	0	0.0	0	52	0.0
GROSS SALES	103,461	328.5	93,039	104,483	330.6	834,571	308.4	646,429	595,051	263.9
NET SALES	103,461	328.5	93,039	104,483	330.6	834,571	308.4	646,429	595,051	263.9
TOTAL SALES	103,461	328.5	93,039	104,483	330.6	834,571	308.4	646,429	595,051	263.9
410000 Food	4,835	15.3	18,374	0	0.0	5,114	1.9	159,040	6,881	3.1
411037 Meat/Poultry	1,580	5.0	0	816	2.6	4,611	1.7	0	0	0.0
411039 Storeroom	4,143	13.2	36	2,880	9.1	13,785	5.1	252	1,170	0.5
411044 Ice Cream	0	0.0	12	0	0.0	0	0.0	84	107	0.0
411048 Dairy	3,613	11.5	948	3,026	9.6	32,926	12.2	6,633	15,550	6.9
411054 Beverages	1,777	5.6	315	817	2.6	5,707	2.1	2,207	4,117	1.8
411061 Frozen/Ice Cream	982	3.1	16	167	0.5	4,269	1.6	115	1,233	0.5
411067 Catering	0	0.0	0	0	0.0	185	0.1	0	798	0.4
411071 Meat & Cheese	0	0.0	19,701	0	0.0	66,409	24.5	137,904	229,433	101.7
411072 Bakery	4,144	13.2	249	2,983	9.4	17,200	6.4	1,744	4,170	1.8
411080 Prepared Foods	2,354	7.5	0	1,209	3.8	6,982	2.6	0	0	0.0
411085 Fresh Produce/Salad	649	2.1	1,847	1,175	3.7	5,297	2.0	12,926	17,806	7.9

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411089 Catering Costs	229	0.7	32	69	0.2	712	0.3	221	390	0.2
411090 Other Products	35	0.1	826	95	0.3	550	0.2	5,779	7,759	3.4
411230 Freight - Food	182	0.6	201	288	0.9	2,326	0.9	1,406	3,519	1.6
790008 Client Food Cost	0	0.0	0	0	0.0	0	0.0	0	4,347	1.9
PRODUCT COST	24,523	77.9	42,556	13,526	42.8	166,072	61.4	328,310	297,282	131.8
411075 Paper Supplies	5,812	18.5	3,190	1,693	5.4	16,089	5.9	25,144	20,878	9.3
790009 Clients Paper	0	0.0	0	0	0.0	0	0.0	0	4,429	2.0
PAPER COST	5,812	18.5	3,190	1,693	5.4	16,089	5.9	25,144	25,306	11.2
PRODUCT & PAPER COST	30,335	96.3	45,746	15,218	48.2	182,162	67.3	353,454	322,589	143.1
411162 Cold Beverage Income	0	0.0	0	0	0.0	0	0.0	0	1,106	0.5
NATIONAL BEVERAGE VA	0	0.0	0	0	0.0	0	0.0	0	1,106	0.5
411160 Ceres Invoiced	1,297	4.1	11,681	2,752	8.7	13,621	5.0	84,869	28,377	12.6
411161 Direct Food & Vend I	10	0.0	0	8	0.0	36	0.0	0	1,052	0.5
411163 Sup Equip & Serv	460	1.5	0	196	0.6	648	0.2	0	2,292	1.0
411164 Distribution Income	722	2.3	0	1,633	5.2	9,131	3.4	0	20,431	9.1
411166 Other Purchasing Inc	3	0.0	0	2	0.0	165	0.1	0	1,047	0.5
NATIONAL NON BEV VA	2,491	7.9	11,681	4,590	14.5	23,601	8.7	84,869	53,198	23.6
411165 Off-invoice Income	0	0.0	0	0	0.0	0	0.0	7,284	19	0.0
411167 VA Income - Food	0	0.0	0	24	0.1	(166)	(0.1)	0	899	0.4
411168 Price Audit Income	0	0.0	0	1,437	4.5	1,437	0.5	0	60	0.0
OFF-INVOICE DISCOUNTS	0	0.0	0	1,461	4.6	1,271	0.5	7,284	978	0.4
TOTAL VOLUME ALLOWANCES	2,491	7.9	11,681	6,051	19.1	24,872	9.2	92,153	55,282	24.5
VOLUME ALLOWANCES	2,491	7.9	11,681	6,051	19.1	24,872	9.2	92,153	55,282	24.5
NET PRODUCT COST	27,844	88.4	34,065	9,167	29.0	157,289	58.1	261,302	267,306	118.5
GROSS PROFIT	75,617	240.1	58,974	95,316	301.6	677,281	250.2	385,127	327,745	145.3
700400 Commodity Value	3,997	12.7	5,568	5,704	18.1	65,593	24.2	46,772	44,957	19.9
COMMODITY VALUE	3,997	12.7	5,568	5,704	18.1	65,593	24.2	46,772	44,957	19.9
610700 Wages - Hourly	6,102	19.4	29,504	4,727	15.0	42,816	15.8	228,547	179,488	79.6
611100 O/T Wages	0	0.0	0	0	0.0	0	0.0	0	273	0.1
611302 Holiday Pay Direct	356	1.1	401	279	0.9	1,689	0.6	2,004	2,580	1.1
DIRECT LABOR	6,458	20.5	29,905	5,006	15.8	44,505	16.4	230,551	182,341	80.9
612202 Workers Comp Direct	507	1.6	1,286	389	1.2	3,548	1.3	8,747	14,810	6.6
612400 Payroll Taxes	871	2.8	5,132	672	2.1	6,065	2.2	40,639	25,040	11.1
612600 401k Direct	1	0.0	0	1	0.0	4	0.0	0	0	0.0
DIRECT FRINGE	1,379	4.4	6,418	1,061	3.4	9,616	3.6	49,387	39,850	17.7

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612227 Grp Ins Self Direct	(10)	(0.0)	0	(10)	(0.0)	(27)	(0.0)	0	0	0.0
DI RECT GROUP INSURANCE	(10)	(0.0)	0	(10)	(0.0)	(27)	(0.0)	0	0	0.0
TOTAL DI RECT PERSONNEL	7,827	24.8	36,323	6,057	19.2	54,094	20.0	279,938	222,192	98.5
GROSS MARGIN	67,790	215.2	22,651	89,258	282.5	623,187	230.3	105,190	105,553	46.8
610701 Management Labor	4,531	14.4	5,119	4,747	15.0	51,010	18.8	58,543	83,580	37.1
611001 Bonus	0	0.0	0	0	0.0	1,925	0.7	0	0	0.0
SUPV/CLERK WAGES	4,531	14.4	5,119	4,747	15.0	52,935	19.6	58,543	83,580	37.1
612207 Workers Comp Semi-V	368	1.2	159	386	1.2	4,304	1.6	1,306	5,043	2.2
612401 Payroll Taxes - Semi	581	1.8	1,194	608	1.9	5,648	2.1	17,801	7,904	3.5
612454 Supv Tax&Ben	0	0.0	0	0	0.0	0	0.0	0	2,171	1.0
612601 401k Semi Variable	91	0.3	39	95	0.3	1,059	0.4	325	1,244	0.6
SUPV/CLERK FRINGE	1,040	3.3	1,392	1,089	3.4	11,010	4.1	19,433	16,363	7.3
612270 Grp Ins Self Semi-V	931	3.0	930	931	2.9	10,064	3.7	7,355	14,824	6.6
612271 Grp Ins Othr Semi-V	(168)	(0.5)	(148)	(176)	(0.6)	(1,790)	(0.7)	(1,233)	(3,155)	(1.4)
SUPV/CLERK GRP INSURANCE	763	2.4	783	755	2.4	8,274	3.1	6,122	11,669	5.2
SUPV/CLERK PERSONN	6,334	20.1	7,294	6,591	20.9	72,219	26.7	84,098	111,611	49.5
TOTAL PERSONNEL	14,161	45.0	43,617	12,649	40.0	126,314	46.7	364,036	333,803	148.0
645201 Expend Replacement	0	0.0	0	0	0.0	0	0.0	0	361	0.2
EQUI P REPLACEMENT	0	0.0	0	0	0.0	0	0.0	0	361	0.2
621000 Advertising	0	0.0	0	0	0.0	0	0.0	472	0	0.0
ADVERTISING	0	0.0	0	0	0.0	0	0.0	472	0	0.0
626200 Other Vehicle Exp	0	0.0	25	78	0.2	443	0.2	200	1,842	0.8
626202 Gas & Oil Expense	0	0.0	0	0	0.0	0	0.0	0	25	0.0
681000 Travel & Lodging	0	0.0	0	0	0.0	0	0.0	94	0	0.0
TRAVEL	0	0.0	25	78	0.2	443	0.2	294	1,867	0.8
659000 Postage/Freight	43	0.1	42	32	0.1	222	0.1	380	2,202	1.0
COMMUNICATION	43	0.1	42	32	0.1	222	0.1	380	2,202	1.0
612300 Outside Services	0	0.0	42	0	0.0	719	0.3	333	685	0.3
661000 Professional Fees	0	0.0	0	95	0.3	140	0.1	0	0	0.0
OUTSIDE SERVICES	0	0.0	42	95	0.3	859	0.3	333	685	0.3
653401 Maint Building	0	0.0	0	0	0.0	0	0.0	0	9	0.0
672911 Catering Costs Op	0	0.0	0	0	0.0	0	0.0	0	94	0.0
673007 Security	0	0.0	0	0	0.0	0	0.0	0	198	0.1
OCCUPANCY	0	0.0	0	0	0.0	0	0.0	0	301	0.1
645200 Maint Parts & Equip	0	0.0	0	0	0.0	85	0.0	0	32	0.0
645208 Kitchen Supplies	1,799	5.7	0	0	0.0	2,766	1.0	236	6,164	2.7
645250 Computer Expense	109	0.3	146	109	0.3	1,199	0.4	1,620	1,557	0.7
645302 Maint SoftwareMid	277	0.9	339	505	1.6	4,189	1.5	3,322	4,472	2.0

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674102 Cleaning Supplies	428	1.4	434	0	0.0	774	0.3	3,633	2,684	1.2	
674700 Office Supplies	0	0.0	0	0	0.0	27	0.0	142	1,310	0.6	
674701 Printing	0	0.0	0	0	0.0	0	0.0	0	2,309	1.0	
PARTS & SUPPLIES	2,612	8.3	919	614	1.9	9,040	3.3	8,953	18,529	8.2	
639000 Insurance Other	209	0.7	532	341	1.1	2,157	0.8	5,243	4,392	1.9	
676300 Other Tax/License	151	0.5	0	2	0.0	179	0.1	0	0	0.0	
TAXES & INSURANCE	360	1.1	532	343	1.1	2,336	0.9	5,243	4,392	1.9	
645234 Safety Shoes	0	0.0	0	0	0.0	0	0.0	0	761	0.3	
674104 Uniforms	869	2.8	0	845	2.7	1,714	0.6	1,450	40	0.0	
LAUNDRY & CLEANING	869	2.8	0	845	2.7	1,714	0.6	1,450	802	0.4	
612311 Recruiting	0	0.0	0	0	0.0	0	0.0	0	3,677	1.6	
673000 Miscellaneous	1,900	6.0	0	0	0.0	2,868	1.1	1,463	0	0.0	
673011 Training	23	0.1	0	23	0.1	336	0.1	375	216	0.1	
693015 Marketing	0	0.0	0	0	0.0	0	0.0	0	518	0.2	
OTHER DIRECT COSTS	1,923	6.1	0	23	0.1	3,204	1.2	1,838	4,411	2.0	
TOTAL OTHER SEIM-VAR COS	5,807	18.4	1,559	2,030	6.4	17,817	6.6	18,964	33,550	14.9	
TOTAL SEMI-VAR COSTS	12,140	38.5	8,853	8,621	27.3	90,036	33.3	103,062	145,161	64.4	
693005 Admin Charge Sys	4,980	15.8	0	4,996	15.8	42,789	15.8	0	34,951	15.5	
ADMIN FEE EXPENSE	4,980	15.8	0	4,996	15.8	42,789	15.8	0	34,951	15.5	
695000 Mgmt Fee Expense	0	0.0	5,940	0	0.0	0	0.0	43,032	0	0.0	
MANAGEMENT FEE EXPENSE	0	0.0	5,940	0	0.0	0	0.0	43,032	0	0.0	
NET PROFIT/(LOSS)	50,670	160.9	7,858	75,641	239.4	490,362	181.2	(40,904)	(74,559)	(33.1)	
CLIENT OFFSET	(103,461)	(328.5)	(93,039)	(104,483)	(330.6)	(834,571)	(308.4)	(646,429)	(586,275)	(260.0)	
NET OPERATING COST	(52,791)	(167.6)	(85,181)	(28,842)	(91.3)	(344,209)	(127.2)	(687,333)	(660,833)	(293.1)	
REMAINING UNBILLED COST	(52,791)	(167.6)	(85,181)	(28,842)	(91.3)	(344,209)	(127.2)	(687,333)	(660,833)	(293.1)	

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Operating Days	20	0	20	16	0	228	0	168	175	0

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314002 B/L AmtDue From Sys	52,791	167.6	85,181	28,842	91.3	344,209	127.2	687,333	660,833	293.1	
AMOUNT DUE FROM	52,791	167.6	85,181	28,842	91.3	344,209	127.2	687,333	660,833	293.1	
NET AMOUNT DUE FROM/TO	52,791	167.6	85,181	28,842	91.3	344,209	127.2	687,333	660,833	293.1	
NET AMT LESS PREBILL	52,791	167.6	85,181	28,842	91.3	344,209	127.2	687,333	660,833	293.1	
693001 B/L Contrt O/H Inc	4,980	15.8	0	4,996	15.8	42,789	15.8	0	34,951	15.5	
695001 B/L Mgmt Fee Income	0	0.0	5,940	0	0.0	0	0.0	43,032	0	0.0	
ADMIN & FEE B/L	4,980	15.8	5,940	4,996	15.8	42,789	15.8	43,032	34,951	15.5	
TOTAL INCOME RETAINED	4,980	15.8	5,940	4,996	15.8	42,789	15.8	43,032	34,951	15.5	
321014 B/L Contract Guar Re	(2,778)	(8.8)	(2,778)	(2,778)	(8.8)	(40,222)	(14.9)	(22,222)	(100,000)	(44.3)	
REVENUE OFFSET B/L	(2,778)	(8.8)	(2,778)	(2,778)	(8.8)	(40,222)	(14.9)	(22,222)	(100,000)	(44.3)	
673002 B/L Other Expense	0	0.0	0	0	0.0	0	0.0	472	0	0.0	
673020 B/L Bank Charges	0	0.0	0	0	0.0	15	0.0	0	435	0.2	
699903 B/L Expense Trnsfr	0	0.0	0	0	0.0	35	0.0	0	65	0.0	
OTHER EXPENSE B/L	0	0.0	0	0	0.0	50	0.0	472	500	0.2	
TOTAL OTHER COSTS	2,778	8.8	2,778	2,778	8.8	40,272	14.9	22,694	100,500	44.6	
TOTAL OTHER INC/EXP B/L	2,202	7.0	3,162	2,218	7.0	2,517	0.9	20,338	(65,549)	(29.1)	
P B S	2,202	7.0	3,162	2,218	7.0	2,517	0.9	20,338	(65,549)	(29.1)	
P B O	2,202	7.0	3,162	2,218	7.0	2,517	0.9	20,338	(65,549)	(29.1)	
TOTAL REVENUE	50,013	158.8	82,403	26,064	82.5	303,986	112.3	665,111	560,833	248.7	

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 Compass Period 8, 2021
 First Month of Client Calendar Year: 7

Profit Center/Group: 51470
 Glassboro School District
 Profile: CKAA04
 Mid Atlantic K-12 Fee
 DM: Gillespie, J

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 *** Not for External Release or Review/Discussion with Unauthorized Personnel ***

	Current Period			Prior Period			Year to Date			Prior Year to Date		
	Actual	Ct/Meal	Budget	Actual	Ct/Meal	Budget	Actual	Ct/Meal	Budget	Actual	Ct/Meal	
Operating Days	20	0	20	16	0	228	0	168	175	0		
Avg Sales Less Cater/Day	5,173.03	0	0	6,530.19	0	3,660.40	0	0	3,400.29	0		
Avg Sales + Subsidy/Day	7,812.57	0	0	8,332.82	0	5,170.08	0	0	7,176.48	0		