

Report : ZPPM-001 User ID: BTC_FINSYS Date : 04/10/2023 Time : 22:07:05 Page : 1 of 7	Profit Center/Group: 51470 Glassboro School District Profile: CKAA04 E - Mid-Atlantic K-12 Fee DM: Thibedeau, S
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	Current Period			Prior Period		Year to Date			Prior Year to Date	
	Actual	Ct/Meal	Budget	Actual	Ct/Meal	Actual	Ct/Meal	Budget	Actual	Ct/Meal
700010 Type A Regular	8,192	20.4	7,069	6,461	20.7	38,833	19.6	35,037	0	0.0
700020 Type A Reduced	1,184	2.9	0	898	2.9	5,424	2.7	0	0	0.0
700030 Type A Free	11,780	29.3	14,656	9,052	28.9	56,697	28.6	72,641	99,812	57.7
700050 Student A La Carte	3,966	9.9	3,686	3,034	9.7	19,631	9.9	18,271	4,019	2.3
TOTAL LUNCH COUNT	25,122	62.4	25,411	19,445	62.2	120,585	60.8	125,949	103,831	60.0
700009 Summer Free Breakfast	0	0.0	0	0	0.0	0	0.0	0	(1,530)	(0.9)
700100 Breakfast Paid	7,235	18.0	6,051	11,902	38.1	19,330	9.7	29,994	0	0.0
700110 Breakfast Reduced	631	1.6	480	991	3.2	1,840	0.9	2,379	0	0.0
700120 Breakfast Free	7,252	18.0	9,563	(1,064)	(3.4)	56,570	28.5	47,399	70,816	40.9
TOTAL BREAKFAST COUNT	15,118	37.6	16,094	11,829	37.8	77,740	39.2	79,772	69,286	40.0
TOTAL MEAL COUNT	40,240	100.0	41,505	31,274	100.0	198,325	100.0	205,721	173,117	100.0
700300 Student Type A	23,537	58.5	20,702	18,597	59.5	111,539	56.2	102,608	0	0.0
700305 Breakfast	0	0.0	9,379	0	0.0	0	0.0	46,489	0	0.0
700310 Student Alacarte	14,269	35.5	13,136	11,104	35.5	71,604	36.1	65,107	11,900	6.9
700350 Other	0	0.0	356	967	3.1	967	0.5	1,764	2,786	1.6
700360 Reimbursements	90,622	225.2	85,931	56,540	180.8	480,963	242.5	425,920	539,403	311.6
790028 Client Vending Exem	245	0.6	0	0	0.0	245	0.1	0	21	0.0
GROSS SALES	128,674	319.8	129,504	87,208	278.9	665,318	335.5	641,889	554,110	320.1
NET SALES	128,674	319.8	129,504	87,208	278.9	665,318	335.5	641,889	554,110	320.1
TOTAL SALES	128,674	319.8	129,504	87,208	278.9	665,318	335.5	641,889	554,110	320.1
410000 Food	956	2.4	15,779	394	1.3	11,978	6.0	78,211	14,453	8.3
411037 Meat/Poultry	5,679	14.1	3,640	5,207	16.6	32,093	16.2	18,040	25,484	14.7
411038 Fish	52	0.1	0	0	0.0	225	0.1	0	0	0.0
411039 Storeroom	15,401	38.3	5,343	14,485	46.3	74,632	37.6	26,485	41,501	24.0
411041 Milk	0	0.0	0	0	0.0	48	0.0	0	0	0.0
411044 Ice Cream	0	0.0	16	0	0.0	0	0.0	78	0	0.0
411048 Dairy	8,950	22.2	6,166	6,568	21.0	44,021	22.2	30,560	45,190	26.1
411054 Beverages	2,313	5.7	1,298	2,523	8.1	14,048	7.1	6,436	9,143	5.3
411061 Frozen/Ice Cream	3,638	9.0	1,897	4,431	14.2	23,402	11.8	9,405	14,797	8.5
411071 Meat & Cheese	0	0.0	8,695	0	0.0	0	0.0	43,098	4,379	2.5
411072 Bakery	5,516	13.7	3,739	4,445	14.2	24,620	12.4	18,530	28,453	16.4
411080 Prepared Foods	10,599	26.3	2,952	8,573	27.4	55,525	28.0	14,633	23,104	13.3
411085 Fresh Produce/Salad	0	0.0	0	25	0.1	7,953	4.0	0	6,361	3.7
411089 Catering Costs	0	0.0	185	0	0.0	0	0.0	917	1,346	0.8
411090 Other Products	0	0.0	347	0	0.0	32	0.0	1,722	50	0.0
411230 Freight - Food	0	0.0	211	0	0.0	0	0.0	1,045	1,001	0.6

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790008 Client Food Cost	0	0.0	0	0	0.0	32,521	16.4	0	0	0.0
PRODUCT COST	53,105	132.0	50,269	46,652	149.2	321,099	161.9	249,159	215,263	124.3
411075 Paper Supplies	2,447	6.1	3,523	2,051	6.6	9,510	4.8	17,463	17,621	10.2
790009 Clients Paper	0	0.0	0	0	0.0	9,951	5.0	0	0	0.0
PAPER COST	2,447	6.1	3,523	2,051	6.6	19,461	9.8	17,463	17,621	10.2
PRODUCT & PAPER COST	55,552	138.1	53,792	48,703	155.7	340,560	171.7	266,622	232,884	134.5
411162 Cold Beverage Income	0	0.0	0	(46)	(0.1)	496	0.2	0	128	0.1
NATIONAL BEVERAGE VA	0	0.0	0	(46)	(0.1)	496	0.2	0	128	0.1
411160 Ceres Invoiced	4,814	12.0	4,883	5,352	17.1	27,706	14.0	31,602	19,442	11.2
411161 Direct Food & Vend I	485	1.2	0	479	1.5	2,131	1.1	0	334	0.2
411163 Sup Equip & Serv	0	0.0	0	0	0.0	62	0.0	0	989	0.6
411164 Distribution Income	3,078	7.6	0	3,602	11.5	18,428	9.3	0	14,535	8.4
411166 Other Purchasing Inc	358	0.9	0	139	0.4	2,489	1.3	0	831	0.5
NATIONAL NON BEV VA	8,735	21.7	4,883	9,573	30.6	50,816	25.6	31,602	36,131	20.9
411165 Off-invoice Income	266	0.7	0	233	0.7	2,825	1.4	0	8,117	4.7
411167 VA Income - Food	83	0.2	0	73	0.2	493	0.2	0	502	0.3
411168 Price Audit Income	(20)	(0.0)	0	0	0.0	24	0.0	0	311	0.2
OFF-INVOICE DISCOUNTS	330	0.8	0	306	1.0	3,342	1.7	0	8,930	5.2
TOTAL VOLUME ALLOWANCES	9,065	22.5	4,883	9,833	31.4	54,654	27.6	31,602	45,189	26.1
VOLUME ALLOWANCES	9,065	22.5	4,883	9,833	31.4	54,654	27.6	31,602	45,189	26.1
NET PRODUCT COST	46,487	115.5	48,909	38,870	124.3	285,906	144.2	235,020	187,695	108.4
GROSS PROFIT	82,187	204.2	80,595	48,338	154.6	379,412	191.3	406,869	366,414	211.7
700400 Commodity Value	9,373	23.3	7,100	10,010	32.0	79,080	39.9	35,190	37,467	21.6
COMMODITY VALUE	9,373	23.3	7,100	10,010	32.0	79,080	39.9	35,190	37,467	21.6
610700 Wages - Hourly	35,617	88.5	43,123	28,235	90.3	174,764	88.1	213,739	112,292	64.9
611100 O/T Wages	353	0.9	0	273	0.9	1,201	0.6	0	341	0.2
611302 Holiday Pay Direct	0	0.0	1,898	1,444	4.6	8,829	4.5	7,591	3,366	1.9
611400 Sick Pay Direct	356	0.9	1,212	287	0.9	4,015	2.0	6,010	0	0.0
DIRECT LABOR	36,326	90.3	46,233	30,238	96.7	188,810	95.2	227,340	115,999	67.0
612202 Workers Comp Direct	2,957	7.3	2,552	2,458	7.9	15,354	7.7	12,648	9,456	5.5
612400 Payroll Taxes	5,281	13.1	4,870	4,437	14.2	27,879	14.1	24,137	16,306	9.4
612600 401k Direct	24	0.1	0	19	0.1	86	0.0	0	0	0.0
DIRECT FRINGE	8,262	20.5	7,422	6,914	22.1	43,319	21.8	36,785	25,762	14.9
612227 Grp Ins Self Direct	656	1.6	656	656	2.1	1,980	1.0	4,007	8	0.0
612228 Grp Ins Othr Direct	(161)	(0.4)	204	(109)	(0.4)	(418)	(0.2)	1,175	0	0.0

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DIRECT GROUP INSURANCE	494	1.2	860	546	1.7	1,561	0.8	5,182	8	0.0
TOTAL DIRECT PERSONNEL	45,082	112.0	54,515	37,699	120.5	233,691	117.8	269,307	141,769	81.9
GROSS MARGIN	37,105	92.2	26,080	10,639	34.0	145,721	73.5	137,562	224,645	129.8
610701 Management Labor	18,622	46.3	5,174	16,645	53.2	90,710	45.7	30,341	35,469	20.5
SUPV/CLERK WAGES	18,622	46.3	5,174	16,645	53.2	90,710	45.7	30,341	35,469	20.5
612207 Workers Comp Semi-V	540	1.3	320	469	1.5	2,209	1.1	1,877	2,780	1.6
612401 Payroll Taxes - Semi	864	2.1	652	748	2.4	3,797	1.9	3,822	3,607	2.1
612601 401k SemiVariable	100	0.2	79	87	0.3	383	0.2	463	684	0.4
SUPV/CLERK FRINGE	1,504	3.7	1,051	1,304	4.2	6,389	3.2	6,163	7,072	4.1
612270 Grp Ins Self Semi-V	3,214	8.0	1,002	3,214	10.3	9,642	4.9	5,914	5,729	3.3
612271 Grp Ins Othr Semi-V	(1,036)	(2.6)	(163)	(901)	(2.9)	(2,901)	(1.5)	(1,061)	(1,051)	(0.6)
SUPV/CLERK GRP INSURANCE	2,178	5.4	839	2,313	7.4	6,741	3.4	4,853	4,678	2.7
SUPV/CLERK PERSONNEL	22,304	55.4	7,064	20,262	64.8	103,840	52.4	41,356	47,218	27.3
TOTAL PERSONNEL	67,386	167.5	61,579	57,961	185.3	337,531	170.2	310,663	188,988	109.2
621000 Advertising	0	0.0	0	0	0.0	0	0.0	0	297	0.2
ADVERTISING	0	0.0	0	0	0.0	0	0.0	0	297	0.2
626200 Other Vehicle Exp	130	0.3	171	0	0.0	1,051	0.5	850	1,233	0.7
626202 Gas & Oil Expense	0	0.0	0	0	0.0	0	0.0	0	15	0.0
681000 Travel & Lodging	0	0.0	0	0	0.0	(418)	(0.2)	0	0	0.0
TRAVEL	130	0.3	171	0	0.0	633	0.3	850	1,248	0.7
659000 Postage/Freight	52	0.1	36	24	0.1	309	0.2	176	98	0.1
659001 Trucking	369	0.9	0	840	2.7	2,500	1.3	0	0	0.0
COMMUNICATION	421	1.0	36	864	2.8	2,809	1.4	176	98	0.1
612300 Outside Services	0	0.0	35	0	0.0	(52)	(0.0)	173	92	0.1
661000 Professional Fees	0	0.0	0	0	0.0	48	0.0	0	0	0.0
OUTSIDE SERVICES	0	0.0	35	0	0.0	(5)	(0.0)	173	92	0.1
672911 Catering Costs Op	0	0.0	0	0	0.0	0	0.0	0	49	0.0
790010 Clients Supplies	0	0.0	0	0	0.0	252	0.1	0	0	0.0
OCCUPANCY	0	0.0	0	0	0.0	252	0.1	0	49	0.0
645151 Business Center	0	0.0	0	0	0.0	0	0.0	0	237	0.1
645157 Employee Relations	0	0.0	0	0	0.0	0	0.0	0	256	0.1
645200 Maint Parts & Equip	0	0.0	0	0	0.0	0	0.0	0	32,828	19.0
645208 Kitchen Supplies	0	0.0	1,816	19	0.1	19	0.0	9,003	14,215	8.2
645250 Computer Expense	134	0.3	167	134	0.4	817	0.4	828	654	0.4
645302 Maint SoftwareMid	123	0.3	445	123	0.4	36	0.0	2,671	2,702	1.6
674102 Cleaning Supplies	96	0.2	198	0	0.0	700	0.4	980	512	0.3
674700 Office Supplies	0	0.0	71	0	0.0	0	0.0	354	559	0.3
674701 Printing	0	0.0	41	0	0.0	708	0.4	202	319	0.2

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PARTS & SUPPLIES	353	0.9	2,739	276	0.9	2,279	1.1	14,038	52,282	30.2	
639000 Insurance Other	833	2.1	747	816	2.6	5,119	2.6	4,756	3,543	2.0	
676300 Other Tax/License	64	0.2	65	86	0.3	261	0.1	322	509	0.3	
TAXES & INSURANCE	896	2.2	812	903	2.9	5,380	2.7	5,078	4,052	2.3	
645234 Safety Shoes	0	0.0	0	0	0.0	(8)	(0.0)	0	0	0.0	
674104 Uniforms	0	0.0	0	0	0.0	0	0.0	0	618	0.4	
LAUNDRY & CLEANING	0	0.0	0	0	0.0	(8)	(0.0)	0	618	0.4	
652000 NonRecoverable Loss	0	0.0	0	0	0.0	0	0.0	0	432	0.2	
OVER & SHORT	0	0.0	0	0	0.0	0	0.0	0	432	0.2	
612311 Recruiting	0	0.0	0	0	0.0	(356)	(0.2)	451	1,352	0.8	
673000 Miscellaneous	0	0.0	156	0	0.0	0	0.0	773	789	0.5	
673011 Training	23	0.1	0	8	0.0	(350)	(0.2)	0	198	0.1	
693015 Marketing	0	0.0	0	0	0.0	76	0.0	0	0	0.0	
OTHER DIRECT COSTS	23	0.1	156	8	0.0	(630)	(0.3)	1,224	2,339	1.4	
TOTAL OTHER SEIM-VAR COS	1,823	4.5	3,948	2,051	6.6	10,710	5.4	21,539	61,505	35.5	
TOTAL SEMI-VAR COSTS	24,127	60.0	11,012	22,313	71.3	114,551	57.8	62,895	108,724	62.8	
693005 Admin Charge Sys	6,700	16.7	6,911	5,207	16.7	33,021	16.7	34,252	27,629	16.0	
ADMIN FEE EXPENSE	6,700	16.7	6,911	5,207	16.7	33,021	16.7	34,252	27,629	16.0	
NET PROFIT/(LOSS)	6,278	15.6	8,157	(16,881)	(54.0)	(1,851)	(0.9)	40,415	88,292	51.0	
CLIENT OFFSET	(128,674)	(319.8)	(129,504)	(87,208)	(278.9)	(622,593)	(313.9)	(641,889)	(554,110)	(320.1)	
NET OPERATING COST	(122,396)	(304.2)	(121,347)	(104,089)	(332.8)	(624,444)	(314.9)	(601,474)	(465,818)	(269.1)	
REMAINING UNBILLED COST	(122,396)	(304.2)	(121,347)	(104,089)	(332.8)	(624,444)	(314.9)	(601,474)	(465,818)	(269.1)	

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Operating Days	23	0	23	18	0		103	0	114	112	0	

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314002 B/L AmtDue From Sys	122,396	304.2	121,347	104,089	332.8	624,444	314.9	601,474	465,818	269.1	
AMOUNT DUE FROM	122,396	304.2	121,347	104,089	332.8	624,444	314.9	601,474	465,818	269.1	
NET AMOUNT DUE FROM/TO	122,396	304.2	121,347	104,089	332.8	624,444	314.9	601,474	465,818	269.1	
CONTRACTUAL P/L	0	0.0	0	0	0.0	0	0.0	0	0	0.0	
693001 B/L Contrt O/H Inc	6,700	16.7	6,911	5,207	16.7	33,021	16.7	34,252	27,629	16.0	
ADMIN & FEE B/L	6,700	16.7	6,911	5,207	16.7	33,021	16.7	34,252	27,629	16.0	
TOTAL INCOME RETAINED	6,700	16.7	6,911	5,207	16.7	33,021	16.7	34,252	27,629	16.0	
611055 B/L Labor Not Chargd	0	0.0	0	0	0.0	6,667	3.4	0	0	0.0	
RECOVERABLE EXPENSES B/L	0	0.0	0	0	0.0	6,667	3.4	0	0	0.0	
321014 B/L Contract Guar Re	0	0.0	0	0	0.0	0	0.0	0	(3,333)	(1.9)	
REVENUE OFFSET B/L	0	0.0	0	0	0.0	0	0.0	0	(3,333)	(1.9)	
652001 B/L Nonrecov Loss	0	0.0	0	0	0.0	(0)	0.0	0	0	0.0	
673002 B/L Other Expense	0	0.0	63	0	0.0	0	0.0	375	0	0.0	
673020 B/L Bank Charges	15	0.0	0	30	0.1	90	0.0	0	60	0.0	
673093 B/L OTHER OPERATING	493	1.2	0	319	1.0	9,097	4.6	0	0	0.0	
674600 B/L Vehicle Expense	0	0.0	0	0	0.0	1,103	0.6	0	0	0.0	
699903 B/L Expense Trnsfr	5	0.0	0	0	0.0	5	0.0	0	45	0.0	
OTHER EXPENSE B/L	513	1.3	63	349	1.1	10,295	5.2	375	105	0.1	
TOTAL OTHER COSTS	513	1.3	63	349	1.1	16,962	8.6	375	3,438	2.0	
TOTAL OTHER INC/EXP B/L	6,187	15.4	6,848	4,858	15.5	16,059	8.1	33,877	24,191	14.0	
P B S	6,187	15.4	6,848	4,858	15.5	16,059	8.1	33,877	24,191	14.0	
P B O	6,187	15.4	6,848	4,858	15.5	16,059	8.1	33,877	24,191	14.0	
TOTAL REVENUE	122,396	304.2	121,347	104,089	332.8	624,444	314.9	601,474	462,484	267.2	

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|Profile: CKAA04                                   |
|E - Mid-Atlantic K-12 Fee                       |
|DM: Thibedeau, S                                 |

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 \*\*\* Not for External Release or Review/Discussion with Unauthorized Personnel \*\*\*

.	Current Period			Prior Period			Year to Date			Prior Year to Date		
	Actual	Ct/Meal	Budget	Actual	Ct/Meal	Budget	Actual	Ct/Meal	Budget	Actual	Ct/Meal	
Operating Days	23	0	23	18	0	103	0	114	112	0		
Avg Sales Less Cater/Day	5,594.51	0	0	4,844.88	0	6,459.40	0	0	4,947.41	0		
Avg Sales + Subsidy/Day	10,916.07	0	0	10,627.57	0	12,521.96	0	0	9,106.50	0		