

INCOME - LUNCH

| INCOME CATEGORY | MONTH Serving Days: 18 | | YEAR Serving Days: 110 | |
|-------------------------|---------------------------|-----------------|---------------------------|-----------------|
| | TOTAL DOLLAR SALES | NUMBER OF MEALS | TOTAL DOLLAR SALES | NUMBER OF MEALS |
| Paid Daily Lunch | 20.60 | 8 | 326.60 | 126 |
| Paid POS Used | 9496.26 | 3807 | 58083.55 | 23178 |
| Paid Chg Lunch | 0.00 | 1393 | 0.00 | 8450 |
| Paid Chg \$ Collected | 1900.23 | 0 | 8172.95 | 0 |
| Red Daily Lunch | 7.20 | 18 | 35.20 | 88 |
| Red POS Used | 492.87 | 1219 | 2719.68 | 6758 |
| Red Chg Lunch | 0.00 | 241 | 0.00 | 1479 |
| Reduce Chg \$ Collected | 261.73 | 0 | 797.09 | 0 |
| Free Lunch | 0.00 | 12952 | 0.00 | 76274 |
| Adult Lunches/Alac | 479.40 | | 3644.55 | |
| Adult POS Used | 12.05 | | 319.90 | |
| Extra Meals Alac | 10.10 | | 43.35 | |
| Alac Cash Daily | 600.85 | | 3153.30 | |
| Alac POS Used | 4557.91 | | 28445.74 | |
| Special Functions | 90.08 | | 1631.04 | |
| SUBTOT REIMB | 12178.89 | | 70135.07 | |
| SUBTOT NON-REIMB | 5750.39 | | 37237.88 | |
| SUBTOTALS | 17929.28 | 19638 | 107372.95 | 116353 |

| REIMBURSEMENTS | STATE RATE | FED RATE | TOTAL AMOUNT | DOLLAR AMOUNT | TOTAL AMOUNT |
|------------------|------------|----------|--------------|---------------|--------------|
| Paid Daily Lunch | 0.0400 | 0.3800 | 3.36 | 52.92 | 52.92 |
| Paid POS Used | 0.0400 | 0.3800 | 1598.94 | 9734.76 | 9734.76 |
| Paid Chg Lunch | 0.0400 | 0.3800 | 585.06 | 3549.00 | 3549.00 |
| Red Daily Lunch | 0.0550 | 2.8400 | 52.11 | 254.76 | 254.76 |
| Red POS Used | 0.0550 | 2.8400 | 3529.01 | 19564.41 | 19564.41 |
| Red Chg Lunch | 0.0550 | 2.8400 | 697.70 | 4281.70 | 4281.70 |
| Free Lunch | 0.0550 | 3.2400 | 42676.84 | 251322.83 | 251322.83 |
| SUBTOTALS | | | 49143.01 | 288760.3850 | 288760.39 |

INCOME - BREAKFAST

| INCOME CATEGORY | TOTAL DOLLAR SALES | NUMBER OF MEALS | TOTAL DOLLAR SALES | NUMBER OF MEALS |
|-------------------------|--------------------|-----------------|--------------------|-----------------|
| Paid Daily Breakfast | 6.25 | 5 | 67.50 | 55 |
| Paid POS Used | 300.14 | 5478 | 1779.88 | 33972 |
| Paid Chg Breakfast | 0.00 | 84 | 0.00 | 366 |
| Paid Chg \$ Collected | 211.63 | 0 | 1419.68 | 0 |
| Red Daily Breakfast | 0.00 | 0 | 8.10 | 27 |
| Red POS Used | 47.95 | 886 | 312.49 | 5278 |
| Red Chg Breakfast | 0.00 | 45 | 0.00 | 184 |
| Reduce Chg \$ Collected | 42.00 | 0 | 305.09 | 0 |
| Free Breakfast | 0.00 | 9594 | 0.00 | 55875 |
| Adult Breakfast/Alac | 10.80 | | 75.75 | |
| Adult POS Used | 0.00 | | 13.20 | |
| Extra Meals Alac | 1.25 | | 16.25 | |
| Alac Cash Daily | 1.85 | | 28.70 | |
| Alac POS Used | 68.90 | | 426.83 | |
| SUBTOT REIMB | 607.97 | | 3892.74 | |
| SUBTOT NON-REIMB | 82.80 | | 560.73 | |
| SUBTOTALS | 690.77 | 16092 | 4453.47 | 95757 |

| REIMBURSEMENTS | STATE RATE | FED RATE | TOTAL AMOUNT | DOLLAR AMOUNT | TOTAL AMOUNT |
|----------------------|------------|----------|--------------|---------------|--------------|
| Paid Daily Breakfast | 0.0000 | 0.2900 | 1.45 | 15.95 | 15.95 |
| Paid POS Used | 0.0000 | 0.2900 | 1588.62 | 9851.88 | 9851.88 |
| Paid Chg Breakfast | 0.0000 | 0.2900 | 24.36 | 106.14 | 106.14 |
| Red Daily Breakfast | 0.0000 | 1.7400 | 0.00 | 46.98 | 46.98 |
| Red POS Used | 0.0000 | 1.7400 | 1541.64 | 9183.72 | 9183.72 |
| Red Chg Breakfast | 0.0000 | 1.7400 | 78.30 | 320.16 | 320.16 |
| Free Breakfast | 0.0000 | 2.0400 | 19571.76 | 113985.00 | 113985.00 |
| SUBTOTALS | | | 22806.13 | 133509.8300 | 133509.83 |

INCOME - OTHER

| INCOME CATEGORY | TOTAL DOLLAR SALES | NUMBER OF MEALS | TOTAL DOLLAR SALES | NUMBER OF MEALS |
|-------------------------------|--------------------|-----------------|------------------------------|------------------|
| Vending | 0.00 | | 519.32 | |
| Over/short | 0.60 | | 28.45 | |
| E-Funds Chgs Collected | 370.50 | | 3281.77 | |
| Satellite | 0.00 | | 3067.20 | |
| SUBTOT REIMB | 0.00 | | 0.00 | |
| SUBTOT NON-REIMB | 701.10 | | 6896.74 | |
| SUBTOTALS | 701.10 | 0 | 6896.74 | 0 |
| | | | | |
| SUBTOT REIMB SALES \$\$: | 12786.86 | | SUBTOT REIMB SALES \$\$: | 74027.81 |
| SUBTOT NON-REIMB SALES \$\$: | 6534.29 | | SUBTOT NON-REIMB SALES \$\$: | 44695.35 |
| SUBTOT SALES \$\$ (B, L&M): | 19321.15 | | SUBTOT SALES \$\$ (B, L&M): | 118723.16 |
| SUBTOT REIMB. (B, L&M): | 71949.14 | | SUBTOT REIMB. (B, L&M): | 422270.22 |
| SUBTOT COMMODITIES: | 3400.07 | | SUBTOT COMMODITIES: | 41378.52 |
| | | | | |
| SUBTOT SPEC FUNC. RECEIVABLE: | 0.00 | | SUBTOT SPEC FUNC. RECEIV: | 2019.47 |
| SUBTOT SPEC FUNC. PAID: | 90.08 | | SUBTOT SPEC FUNC. PAID: | 1639.47 |
| SPEC FUNC. BALANCE OWED: | -90.08 | | SPEC FUNC. BALANCE OWED: | 380.00 |
| | | | | |
| SUBTOT SATELLITE RECEIVABLE: | 1048.54 | | SUBTOT SAT. RECEIV: | 4184.42 |
| SUBTOT SATELLITE PAID : | 0.00 | | SUBTOT SATELLITE PAID: | 3067.20 |
| SATELLITE BALANCE OWED: | 1048.54 | | SATELLITE BALANCE OWED: | 1117.22 |
| | | | | |
| SUB-TOTAL INCOME | 95628.82 | | SUB-TOTAL INCOME | 583869.12 |
| | | | | |
| TOTAL INCOME | 95628.82 | | TOTAL INCOME | 583869.12 |

| EXPENSE | MONTH | | | YEAR | | |
|-----------------------------------|-----------------|---------------|--------------|------------------------------|------------------|-----------------|
| | TOTAL DOLLARS | % OF INCOME | COST /MEAL | TOTAL DOLLARS | % OF INCOME | COST /MEAL |
| EXPENSE CATEGORY | | | | | | |
| FOOD | | | | | | |
| OPEN INVENTORY | 8965.08 | | | OPEN INVENTORY | 3491.31 | |
| PURCHASES | 40917.33 | | | PURCHASES | 245207.02 | |
| NOI DISCOUNT | -2099.56 | | | NOI DISCOUNT | -10401.83 | |
| CLOS INVENTORY | 11666.97 | | | CLOS INVENTORY | 11666.97 | |
| NET COST | 36115.88 | 37.767 | 0.963 | NET COST | 226629.53 | 38.815 |
| SUPPLIES & CLEANING | | | | | | |
| OPEN INVENTORY | 6322.28 | | | OPEN INVENTORY | 3172.91 | |
| PURCHASES | 4430.32 | | | PURCHASES | 31538.72 | |
| CLOS INVENTORY | 10232.18 | | | CLOS INVENTORY | 10232.18 | |
| NET COST | 520.42 | 0.544 | 0.014 | NET COST | 24479.45 | 4.193 |
| USDA COMMODITIES | | | | | | |
| OPEN INVENTORY | 4887.64 | | | OPEN INVENTORY | 4482.06 | |
| PURCHASES | 7659.43 | | | PURCHASES | 46043.46 | |
| CLOS INVENTORY | 9147.00 | | | CLOS INVENTORY | 9147.00 | |
| NET COST | 3400.07 | 3.555 | 0.091 | NET COST | 41378.52 | 7.087 |
| NOI VALUE | 2099.56 | | | NOI VALUE | 10401.83 | |
| TOT VALUE USED | 5499.63 | | | TOT VALUE USED | 51780.35 | |
| Misc Expense | 45.99 | 0.048 | 0.001 | | 312.78 | 0.054 |
| Equipment | 177.78 | 0.186 | 0.005 | | 465.62 | 0.080 |
| SUBTOTAL | 223.77 | 0.234 | 0.006 | | 778.40 | 0.133 |
| Salaries | 29802.30 | 31.165 | 0.794 | | 176511.39 | 30.231 |
| Taxes | 4708.76 | 4.924 | 0.126 | | 28153.39 | 4.822 |
| Workman's Compensation | 1132.49 | 1.184 | 0.030 | | 6442.86 | 1.103 |
| Benefits | 1224.84 | 1.281 | 0.033 | | 6124.20 | 1.049 |
| SUBTOTAL | 36868.39 | 38.554 | 0.983 | | 217231.84 | 37.206 |
| Management Fee | 5705.33 | 5.966 | 0.152 | | 33571.26 | 5.750 |
| SUBTOTAL | 5705.33 | 5.966 | 0.152 | | 33571.26 | 5.750 |
| Mileage | 0.00 | 0.000 | 0.000 | | 152.63 | 0.026 |
| Liability Insurance | 1460.30 | 1.527 | 0.039 | | 8649.04 | 1.481 |
| Uniforms | 0.00 | 0.000 | 0.000 | | 467.00 | 0.080 |
| Office Supplies | 48.00 | 0.050 | 0.001 | | 550.40 | 0.094 |
| Promotions | 0.00 | 0.000 | 0.000 | | 1.25 | 0.000 |
| Open Bank/ Petty Cash | 0.00 | 0.000 | 0.000 | | 750.00 | 0.128 |
| Software Maintenance | 114.28 | 0.120 | 0.003 | | 771.39 | 0.132 |
| SUBTOTAL | 1622.58 | 1.697 | 0.043 | | 11341.71 | 1.943 |
| TOTAL EXPENSES | 84456.44 | 88.317 | 2.252 | TOTAL EXPENSES | 555410.71 | 95.126 |
| NET INCOME OR (LOSS) | 11172.38 | | 0.298 | NET INCOME OR (LOSS) | 28458.40 | 0.127 |
| MEMO: PRE-PAID BAL ON ACCT | 15436.23 | | | MEMO: PRE-PAID BAL | | 15436.23 |
| MEMO: UNCOLLECTED CHARGES | 13311.04 | | | MEMO: UNCOLLECT CHGES | | 13311.04 |

FOR PERIOD: 02/01/17 THRU 02/28/17
MONTH

FOR PERIOD: 08/19/16 THRU 02/28/17
YEAR

| | |
|---------------------------------|---------|
| Number of Serving Days | 18 |
| ADA | 1981.00 |
| Total Student Breakfast | 16092 |
| Total Student Lunch | 19638 |
| ALA Carte (Meal) Equivalents | 1781 |
| Total Snacks | 0 |
| Total Meals for Participation | 37511 |
| Total Meals for Cost Statistics | 37511 |

| | |
|---------------------------------|---------|
| Number of Serving Days | 110 |
| ADA | 1927.00 |
| Total Student Breakfast | 95757 |
| Total Student Lunch | 116353 |
| ALA Carte (Meal) Equivalents | 12645 |
| Total Snacks | 0 |
| Total Meals for Participation | 224755 |
| Total Meals for Cost Statistics | 224755 |

| | |
|--|---------|
| Average per Day Student Breakfast Served | 894.00 |
| Average per Day Student Lunch Served | 1091.00 |
| Average per Day Total Meals | 2083.94 |

| | |
|--|---------|
| Average per Day Student Breakfast Served | 870.52 |
| Average per Day Student Lunch Served | 1057.75 |
| Average per Day Total Meals | 2043.23 |

| | |
|------------------------------------|------|
| Student Breakfast Participation(%) | 0.45 |
| Student Lunch Participation(%) | 0.55 |
| Total Participation(%) | 1.05 |

| | |
|------------------------------------|------|
| Student Breakfast Participation(%) | 0.45 |
| Student Lunch Participation(%) | 0.55 |
| Total Participation(%) | 1.06 |

| | |
|---------------------------------------|---------|
| Total Labor Hours | 2065.75 |
| Average Labor Hours per Day | 114.76 |
| Student Lunches Served per Labor Hour | 9.51 |
| Total Meals Served per Labor Hour | 18.16 |

| | |
|---------------------------------------|----------|
| Total Labor Hours | 13545.00 |
| Average Labor Hours per Day | 123.14 |
| Student Lunches Served per Labor Hour | 8.59 |
| Total Meals Served per Labor Hour | 16.59 |

| | |
|---------------------------|------|
| Cash Income per Meal | 0.52 |
| Reimbursement per Meal | 1.92 |
| Other / Receivables | 0.03 |
| Commodity Income per Meal | 0.09 |
| Total Income per Meal | 2.55 |

| | |
|---------------------------|------|
| Cash Income per Meal | 0.53 |
| Reimbursement per Meal | 1.88 |
| Other / Receivables | 0.01 |
| Commodity Income per Meal | 0.18 |
| Total Income per Meal | 2.60 |

| | |
|----------------------------------|------|
| Ala Carte \$ per Student per Day | 0.15 |
|----------------------------------|------|

| | |
|----------------------------------|------|
| Ala Carte \$ per Student per Day | 0.15 |
|----------------------------------|------|

| | |
|------------------------------------|------|
| Commodities Used per Student Lunch | 0.17 |
|------------------------------------|------|

| | |
|------------------------------------|------|
| Commodities Used per Student Lunch | 0.36 |
|------------------------------------|------|

Glassboro School District ALL SCHOOLS

| | Sept | Oct | Nov | Dec | Jan | Feb | March | April | May | June | YTD | Budget |
|--------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------|-------|-----|------|-----------------|---------------|
| Tot St Breakfast | 13617 | 18371 | 16326 | 14956 | 16395 | 16092 | | | | | 95757 | 142581 |
| Tot St Lunch | 17544 | 22243 | 18855 | 18359 | 19714 | 19638 | | | | | 116353 | 193467 |
| AlaCarte(Meal)EQ. | 1721 | 2507 | 2103 | 2213 | 2321 | 1781 | | | | | 12646 | 24726 |
| Total Snacks | 0 | 0 | 0 | 0 | 0 | 0 | | | | | 0 | |
| Total Meals for Participation | 32882 | 43121 | 37284 | 35528 | 38430 | 37511 | | | | | 224756 | 360774 |
| Total Meals for Cost Stats | 32882 | 43121 | 37284 | 35528 | 38430 | 37511 | | | | | 224756 | 360774 |
| Breakfast per Day | 801.00 | 918.55 | 907.00 | 879.76 | 819.75 | 894.00 | | | | | 870.52 | 792 |
| St Lunches P/Day | 1032.00 | 1112.15 | 1047.50 | 1079.94 | 985.70 | 1091.00 | | | | | 1057.75 | 1075 |
| Tot Meals/Day | 1934.24 | 2156.05 | 2071.33 | 2089.88 | 1921.50 | 2083.94 | | | | | 2043.24 | 2004 |
| # of Serving Days | 17 | 20 | 18 | 17 | 20 | 18 | | | | | 110 | 180 |
| ADA | 1876.00 | 1858.00 | 1987.00 | 1995.00 | 1882.00 | 1981.00 | | | | | 1927.00 | 1986 |
| Student % Part | 55 | 60 | 53 | 54 | 52 | 55 | | | | | 55 | 54 |
| Total % Part | 103 | 116 | 104 | 105 | 102 | 105 | | | | | 106 | 101 |
| Commod p/Std Meal | 0.04 | 0.67 | 0.33 | 0.29 | 0.55 | 0.17 | | | | | 0.36 | 0.13 |
| Ala C/St/Day | 0.127 | 0.186 | 0.147 | 0.148 | 0.164 | 0.147 | | | | | 0.154 | 0.150 |
| Labor Hr/Day | 121.69 | 121.23 | 129.21 | 130.38 | 122.19 | 114.76 | | | | | 123.14 | 131.00 |
| Meals p/Labor Hr/St | 8.48 | 9.17 | 8.11 | 8.28 | 8.07 | 9.51 | | | | | 8.59 | 8.20 |
| Meals p/Labor Hr/Tot | 15.89 | 17.79 | 16.03 | 16.03 | 15.73 | 18.16 | | | | | 16.59 | 15.50 |
| Cash per Meal | 0.52 | 0.53 | 0.52 | 0.55 | 0.54 | 0.52 | | | | | 0.53 | 0.59 |
| Reimbursement p/Meal | 1.88 | 1.88 | 1.85 | 1.86 | 1.88 | 1.92 | | | | | 1.88 | 1.86 |
| Other/Receivables p/Meal | 0.03 | 0.01 | -0.00 | -0.03 | -0.00 | 0.03 | | | | | 0.01 | |
| Commodity p/Meal | 0.02 | 0.34 | 0.17 | 0.15 | 0.28 | 0.09 | | | | | 0.18 | 0.13 |
| Income p/Meal | 2.457 | 2.765 | 2.538 | 2.532 | 2.696 | 2.549 | | | | | 2.598 | 2.58 |
| Food Cost p/Meal | 1.167 | 0.734 | 0.874 | 1.180 | 1.197 | 0.963 | | | | | 1.008 | 0.977 |
| Supplies & Cost p/Meal | 0.148 | 0.137 | 0.146 | 0.138 | 0.074 | 0.014 | | | | | 0.109 | 0.105 |
| USDA Commo Cost p/Meal | 0.023 | 0.344 | 0.166 | 0.150 | 0.283 | 0.091 | | | | | 0.184 | 0.127 |
| Salaries p/Meal | 0.971 | 0.659 | 0.716 | 0.927 | 0.696 | 0.794 | | | | | 0.785 | 0.826 |
| Taxes p/Meal | 0.153 | 0.104 | 0.113 | 0.154 | 0.110 | 0.126 | | | | | 0.125 | 0.162 |
| Workman's p/Meal | 0.037 | 0.025 | 0.027 | 0.028 | 0.026 | 0.030 | | | | | 0.029 | 0.000 |
| Benefits p/Meal | 0.028 | 0.028 | 0.016 | 0.026 | 0.032 | 0.033 | | | | | 0.027 | 0.031 |
| Management p/Meal | 0.143 | 0.146 | 0.146 | 0.180 | 0.131 | 0.152 | | | | | 0.149 | 0.154 |
| Sub-Tot Direct Expense p/Meal | 0.057 | 0.070 | 0.046 | 0.054 | 0.045 | 0.049 | | | | | 0.054 | 0.063 |
| Sub-Tot BOE Salary p/Meal | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | | | | | 0.000 | |
| Tot Expense p/Meal | 2.727 | 2.247 | 2.250 | 2.836 | 2.595 | 2.252 | | | | | 2.471 | 2.444 |
| Income(Loss) p/Meal | -0.270 | 0.518 | 0.289 | -0.304 | 0.101 | 0.298 | | | | | 0.127 | 0.134 |
| Month Income(Loss) | -8892 | 22334 | 10759 | -10795 | 3881 | 11172 | | | | | 28458 | 5795 |
| YTD Income(Loss) | -8892 | 13441 | 24201 | 13405 | 17286 | 28458 | | | | | 28458 | 48370 |
| PRE-PAID BAL ON ACCOUNT: | 15696 | 14731 | 14796 | 13818 | 14583 | 15436 | | | | | 15436 | |
| MEMO: UNCOLLECTED CHARGES | 10074.60 | 10853.39 | 11848.69 | 12854.77 | 13622.56 | 13311.04 | | | | | 13311.04 | |