

GLASSBORO PUBLIC SCHOOLS
GLASSBORO, NEW JERSEY

TO: Mark Silverstein
FROM: Scott Henry
DATE: March 18, 2016
RE: Agenda Items for March 23, 2016 Agenda

Food Service P & L/Tracking Reports

Attached are the Food Service P & L and Tracking Reports for February 2016.

WSP/b

Attachment

INCOME - LUNCH

INCOME CATEGORY	MONTH Serving Days: 19		YEAR Serving Days: 111	
	TOTAL DOLLAR SALES	NUMBER OF MEALS	TOTAL DOLLAR SALES	NUMBER OF MEALS
Paid Daily Lunch	202.60	80	895.10	355
Paid POS Used	10916.44	4513	58186.76	24092
Paid Chg Lunch	0.00	1151	0.00	7480
Paid Chg \$ Collected	1928.95	0	9707.53	0
Red Daily Lunch	14.00	35	59.20	148
Red POS Used	518.46	1288	2967.13	7376
Red Chg Lunch	0.00	131	0.00	703
Reduce Chg \$ Collected	69.00	0	665.36	0
Free Lunch	0.00	13655	0.00	78003
Adult Lunches/Alac	883.25		5408.51	
Adult Chg Collected	0.00		2.30	
Adult POS Used	93.20		449.60	
Extra Meals Alac	25.15		71.05	
Alac Cash Daily	654.15		6110.57	
Alac POS Used	4968.60		22757.99	
Special Functions	189.35		2475.90	
SUBTOTALS	20463.15	20853	109757.00	118157

REIMBURSEMENTS	STATE RATE	FED RATE	TOTAL AMOUNT	DOLLAR AMOUNT	TOTAL AMOUNT
Paid Daily Lunch	0.0400	0.3700	32.80	145.55	145.55
Paid POS Used	0.0400	0.3700	1850.33	9877.72	9877.72
Paid Chg Lunch	0.0400	0.3700	471.91	3066.80	3066.80
Red Daily Lunch	0.0550	2.7500	98.17	415.14	415.14
Red POS Used	0.0550	2.7500	3612.84	20689.68	20689.68
Red Chg Lunch	0.0550	2.7500	367.46	1971.92	1971.92
Free Lunch	0.0550	3.1500	43764.28	249999.62	249999.62
SUBTOTALS			50197.79	286166.4200	286166.42

INCOME - BREAKFAST

INCOME CATEGORY	TOTAL DOLLAR SALES	NUMBER OF MEALS	TOTAL DOLLAR SALES	NUMBER OF MEALS
Paid Daily Breakfast	17.50	14	87.50	68
Paid POS Used	236.79	4893	1337.92	28145
Paid Chg Breakfast	0.00	56	0.00	459
Paid Chg \$ Collected	266.71	0	2356.89	0
Red Daily Breakfast	0.00	0	3.30	11
Red POS Used	44.17	789	271.49	4580
Red Chg Breakfast	0.00	20	0.00	87
Reduce Chg \$ Collected	7.06	0	340.92	0
Free Breakfast	0.00	9622	0.00	53393
Adult Breakfast/Alac	41.30	0	186.35	0
Adult POS Used	9.25		33.35	
Extra Meals Alac	1.25		3.75	
Alac Cash Daily	15.00		76.45	
Alac POS Used	75.15		455.90	
SUBTOTALS	714.18	15394	5153.82	86743

REIMBURSEMENTS	STATE RATE	FED RATE	TOTAL AMOUNT	DOLLAR AMOUNT	TOTAL AMOUNT
Paid Daily Breakfast	0.0000	0.2900	4.06	19.72	19.72
Paid POS Used	0.0000	0.2900	1418.97	8162.05	8162.05
Paid Chg Breakfast	0.0000	0.2900	16.24	133.11	133.11
Red Daily Breakfast	0.0000	1.6900	0.00	18.59	18.59
Red POS Used	0.0000	1.6900	1333.41	7740.20	7740.20
Red Chg Breakfast	0.0000	1.6900	33.80	147.03	147.03
Free Breakfast	0.0000	1.9900	19147.78	106252.07	106252.07
SUBTOTALS			21954.26	122472.7700	122472.77

INCOME - OTHER

INCOME CATEGORY	TOTAL DOLLAR SALES	NUMBER OF MEALS	TOTAL DOLLAR SALES	NUMBER OF MEALS
Vending	160.80		1681.91	
Over/short	8.61		230.23	
E-Funds Chgs Collected	552.27		2013.95	
Satellite	1183.21		2550.61	
SUBTOTALS	1904.89	0	6476.70	0

SUBTOT SALES \$\$ (B, L&M):	23082.22	SUBTOT SALES \$\$ (B, L&M):	121387.52
SUBTOT REIMB. (B, L&M):	72152.05	SUBTOT REIMB. (B, L&M):	408639.19
SUBTOT COMMODITIES:	6532.05	SUBTOT COMMODITIES:	37472.51

SUBTOT SPEC FUNC. RECEIVABLE:	679.35	SUBTOT SPEC FUNC. RECEIV:	4345.32
SUBTOT SPEC FUNC. PAID:	189.35	SUBTOT SPEC FUNC. PAID:	2475.90
SPEC FUNC. BALANCE OWED:	490.00	SPEC FUNC. BALANCE OWED:	1869.42
SUBTOT SATELLITE RECEIVABLE:	704.94	SUBTOT SAT. RECEIV:	4127.99
SUBTOT SATELLITE PAID :	1183.21	SUBTOT SATELLITE PAID:	2550.61
SATELLITE BALANCE OWED:	-478.27	SATELLITE BALANCE OWED:	1577.38
SUB-TOTAL INCOME	101778.05	SUB-TOTAL INCOME	570946.02
TOTAL INCOME	101778.05	TOTAL INCOME	570946.02

EXPENSE	MONTH			YEAR		
	TOTAL DOLLARS	% OF INCOME	COST /MEAL	TOTAL DOLLARS	% OF INCOME	COST /MEAL
EXPENSE CATEGORY						
FOOD						
OPEN INVENTORY	5880.58			OPEN INVENTORY	3941.31	
PURCHASES	40244.68			PURCHASES	225095.35	
NOI DISCOUNT	-1124.66			NOI DISCOUNT	-6847.95	
CLOS INVENTORY	6416.65			CLOS INVENTORY	6416.65	
NET COST	38583.95	37.910	0.993	NET COST	215772.06	37.792 0.988
SUPPLIES & CLEANING						
OPEN INVENTORY	5113.60			OPEN INVENTORY	1802.93	
PURCHASES	3706.43			PURCHASES	26356.31	
CLOS INVENTORY	3654.04			CLOS INVENTORY	3654.04	
NET COST	5165.99	5.076	0.133	NET COST	24505.20	4.292 0.112
USDA COMMODITIES						
OPEN INVENTORY	3241.40			OPEN INVENTORY	4482.06	
PURCHASES	7043.47			PURCHASES	36743.27	
CLOS INVENTORY	3752.82			CLOS INVENTORY	3752.82	
NET COST	6532.05	6.418	0.168	NET COST	37472.51	6.563 0.172
Misc Expense	176.59	0.174	0.005		774.41	0.136 0.004
SUBTOTAL	176.59	0.174	0.005		774.41	0.136 0.004
Salaries	25635.61	25.188	0.660		164559.73	28.822 0.754
Taxes	4101.70	4.030	0.106		26329.54	4.612 0.121
Workman's Compensation	999.79	0.982	0.026		6417.80	1.124 0.029
Benefits	1203.38	1.182	0.031		5917.30	1.036 0.027
SUBTOTAL	31940.48	31.382	0.822		203224.37	35.594 0.931
Management Fee	5351.21	5.258	0.138		32436.28	5.681 0.149
SUBTOTAL	5351.21	5.258	0.138		32436.28	5.681 0.149
Mileage	55.50	0.055	0.001		277.50	0.049 0.001
Liability Insurance	1256.14	1.234	0.032		8063.44	1.412 0.037
Uniforms	0.00	0.000	0.000		49.00	0.009 0.000
Office Supplies	40.00	0.039	0.001		1372.33	0.240 0.006
Promotions	0.00	0.000	0.000		16.00	0.003 0.000
Smallwares	0.00	0.000	0.000		2293.85	0.402 0.011
Open Bank/ Petty Cash	0.00	0.000	0.000		650.00	0.114 0.003
Software Maintenance	114.28	0.112	0.003		771.39	0.135 0.004
Want Ad	0.00	0.000	0.000		25.00	0.004 0.000
SUBTOTAL	1465.92	1.440	0.038		13518.51	2.368 0.062
TOTAL EXPENSES	89216.19	87.658	2.296	TOTAL EXPENSES	527703.34	92.426 2.418
NET INCOME OR (LOSS)	12561.86		0.323	NET INCOME OR (LOSS)	43242.68	0.198
MEMO: PRE-PAID BAL ON ACCT	14952.57			MEMO: PRE-PAID BAL	14952.57	
MEMO: UNCOLLECTED CHARGES	10902.01			MEMO: UNCOLLECT CHGES	10902.01	

FOR PERIOD: 02/01/16 THRU 02/29/16
MONTE

Number of Serving Days	19
ADA	1984.00
Total Student Breakfast	15394
Total Student Lunch	20853
ALA Carte (Meal) Equivalents	2617
Total Snacks	0
Total Meals for Participation	38864
Total Meals for Cost Statistics	38864

Average per Day Student Breakfast Served	810.21
Average per Day Student Lunch Served	1097.53
Average per Day Total Meals	2045.47

Student Breakfast Participation(%)	0.41
Student Lunch Participation(%)	0.55
Total Participation(%)	1.03

Total Labor Hours	2301.75
Average Labor Hours per Day	121.14
Student Lunches Served per Labor Hour	9.06
Total Meals Served per Labor Hour	16.88

Cash Income per Meal	0.59
Reimbursement per Meal	1.86
Other / Receivables	0.00
Commodity Income per Meal	0.17
Total Income per Meal	2.62

Ala Carte \$ per Student per Day	0.16
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Commodities Used per Student Lunch	0.31
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FOR PERIOD: 08/21/15 THRU 02/29/16
YEAR

Number of Serving Days	111
ADA	1991.00
Total Student Breakfast	86743
Total Student Lunch	118157
ALA Carte (Meal) Equivalents	13384
Total Snacks	0
Total Meals for Participation	218284
Total Meals for Cost Statistics	218284

Average per Day Student Breakfast Served	781.47
Average per Day Student Lunch Served	1064.48
Average per Day Total Meals	1966.52

Student Breakfast Participation(%)	0.39
Student Lunch Participation(%)	0.53
Total Participation(%)	0.99

Total Labor Hours	13469.75
Average Labor Hours per Day	121.35
Student Lunches Served per Labor Hour	8.77
Total Meals Served per Labor Hour	16.21

Cash Income per Meal	0.56
Reimbursement per Meal	1.87
Other / Receivables	0.02
Commodity Income per Meal	0.17
Total Income per Meal	2.62

Ala Carte \$ per Student per Day	0.14
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Commodities Used per Student Lunch	0.32
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Glassboro School District ALL SCHOOLS

	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June	YTD	Budget
Tot St Breakfast	13255	17796	13323	13620	13355	15394					86743	175721
Tot St Lunch	19983	23558	17164	18216	18383	20853					118157	198063
AlaCarte(Meal)EQ.	1972	2246	2002	2687	1860	2617					13384	26185
Total Snacks	0	0	0	0	0	0					0	0
Total Meals for Participation	35210	43600	32489	34523	33598	38864					218284	399969
Total Meals for Cost Stats	35210	43600	32489	34523	33598	38864					218284	399969
Breakfast per Day	662.75	847.43	832.69	801.18	741.94	810.21					781.47	976
St Lunches P/Day	999.15	1121.81	1072.75	1071.53	1021.28	1097.53					1064.48	1119
Tot Meals/Day	1760.50	2076.19	2030.56	2030.76	1866.56	2045.47					1966.52	2260
# of Serving Days	20	21	16	17	18	19					111	180
ADA	1986.00	2043.00	2013.00	2001.00	1916.00	1984.00					1991.00	1984
Student & Part	50	55	53	54	53	55					53	56
Total & Part	89	102	101	101	97	103					99	114
Commod p/Std Meal	0.12	0.29	0.39	0.47	0.35	0.31					0.32	0.15
Ala C/St/Day	0.127	0.134	0.150	0.161	0.140	0.159					0.144	0.140
Labor Hr/Day	114.28	121.58	124.75	124.75	122.92	121.14					121.35	132.75
Meals p/Labor Hr/St	8.74	9.23	8.60	8.59	8.31	9.06					8.77	8.40
Meals P/Labor Hr/Tot	15.41	17.08	16.28	16.28	15.19	16.88					16.21	17.00
Cash per Meal	0.51	0.53	0.55	0.61	0.55	0.59					0.56	0.56
Reimbursement p/Meal	1.93	1.86	1.87	1.83	1.89	1.86					1.87	1.70
Other/Receivables p/Meal	0.01	0.04	-0.00	0.01	0.03	0.00					0.02	0.02
Commodity p/Meal	0.07	0.16	0.20	0.25	0.19	0.17					0.17	0.14
Income p/Meal	2.517	2.590	2.627	2.696	2.655	2.619					2.616	2.41
Food Cost p/Meal	1.038	0.898	1.125	0.763	1.148	0.993					0.988	1.063
Supplies & Cost p/Meal	0.150	0.106	0.074	0.131	0.074	0.133					0.112	0.090
USDA Commo Cost p/Meal	0.070	0.158	0.205	0.248	0.190	0.168					0.172	0.145
Salaries p/Meal	0.822	0.776	0.759	0.788	0.722	0.660					0.754	0.700
Taxes p/Meal	0.132	0.124	0.122	0.126	0.116	0.106					0.121	0.139
Workman's p/Meal	0.032	0.030	0.030	0.031	0.028	0.026					0.029	0.000
Benefits p/Meal	0.017	0.034	0.018	0.026	0.035	0.031					0.027	0.024
Management p/Meal	0.118	0.167	0.155	0.164	0.146	0.138					0.149	0.125
Sub-Tot Direct Expense p/Meal	0.130	0.057	0.070	0.048	0.050	0.042					0.065	0.048
Tot Expense p/Meal	2.509	2.350	2.557	2.325	2.510	2.296					2.418	2.334
Income (Loss) p/Meal	0.009	0.240	0.069	0.370	0.145	0.323					0.198	0.075
Month Income (Loss)	308	10444	2257	12785	4888	12562					43243	3178
YTD Income (Loss)	308	10751	13008	25793	30681	43243					43243	30000
PRE-PAID BAL ON ACCOUNT:	12287	11829	15049	13336	15445	14953					14953	
MEMO: UNCOLLECTED CHARGES	10389.56	10602.49	11681.14	11680.36	11375.66	10902.01					10902.01	