

## Food Service Dashboard© Glassboro - November 2020

The Food Service Dashboard© is designed to monitor, track, compare and measure the operational and financial metrics of your food service program. This tool assists us and your FSMC to proactively identify program strengths and weaknesses. Edvocate then works with your FSMC to focus their resources toward improving areas of weakness, and achieving improved results. Additionally Edvocate ensures that your FSMC is taking full advantage of program strengths with regards to revenue maximization, and cost efficiencies.

On the following pages are the Dashboard's month and year to date results for your food service program displayed in an easily read graphical display.

For a quick snapshot the following is a "Report Card" of the results for the past month and year to date.

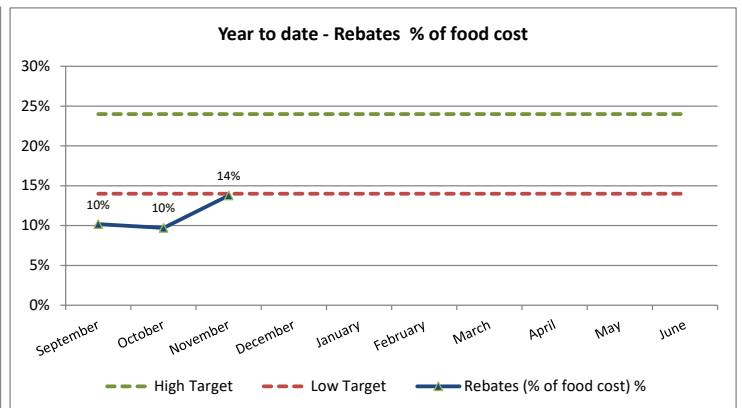
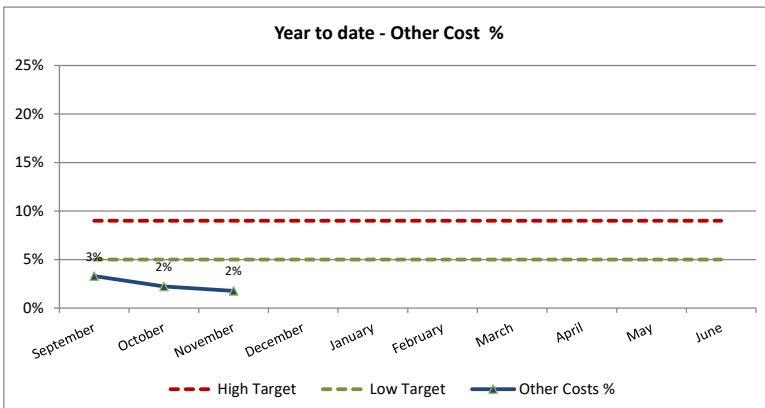
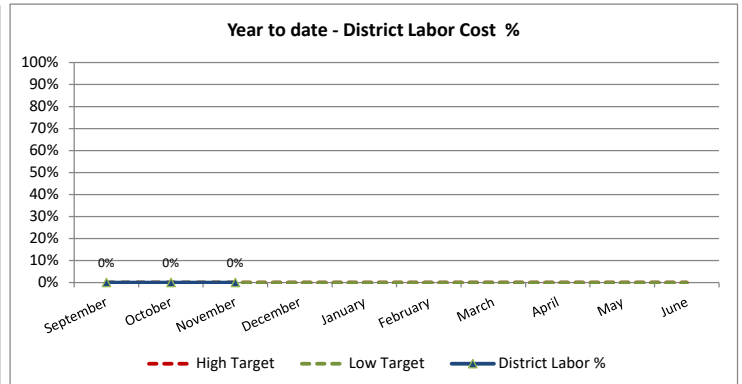
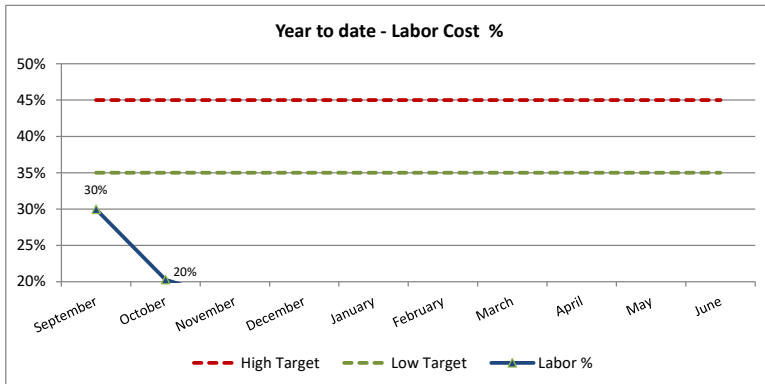
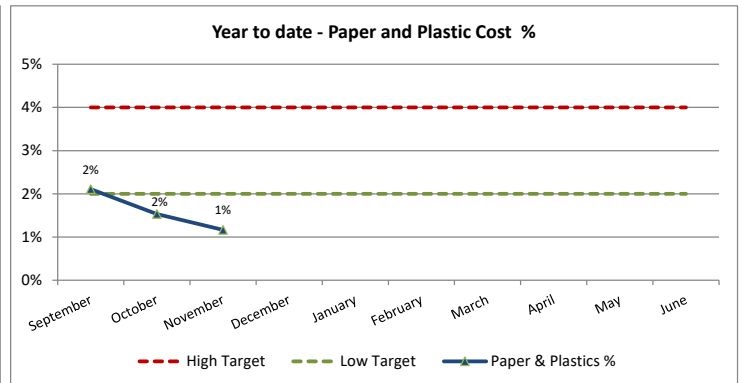
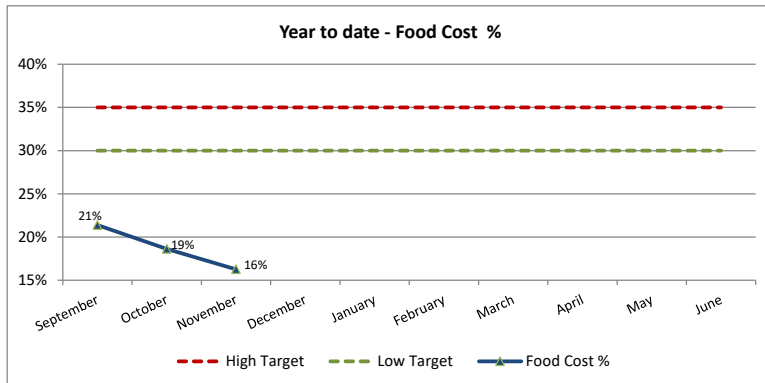
Food Service Report Card				
Category	Month		Year To Date	
	Operating Days	30	Operating Days	Lunch
	Meeting Target	Missed Target	Meeting Target	Missed Target
Food Costs	✓		✓	
Paper & Plastics Costs	✓		✓	
Labor Costs	✓		✓	
District Labor Costs	NA		NA	
Other Costs	✓		✓	
Attainment of Guarantee	✓		✓	
Rebates as a Percent of Food Cost	✓			✗
Total Lunch Participation Rates		✗		✗
Elementary schools meals per labor hour	✓		✓	
Middle schools meals per labor hour	NA		NA	
High schools meals per labor hour	NA		NA	
Elementary Schools Participation Rates - Free		✗		✗
Elementary Schools Participation Rates – Reduced	NA		NA	
Elementary Schools Participation Rates – Paid	NA		NA	
Middle Schools Participation Rates - Free		✗		✗
Middle Schools Participation Rates – Reduced	NA		NA	
Middle Schools Participation Rates – Paid	NA		NA	
High Schools Participation Rates - Free		✗		✗
High Schools Participation Rates – Reduced	NA		NA	
High Schools Participation Rates - Paid	NA		NA	
Ala Carte Sales Per Student Per Day – Elementary	NA		NA	
Ala Carte Sales Per Student Per Day - Middle	NA		NA	
Ala Carte Sales Per Student Per Day - High School	NA		NA	



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Glassboro								
Year End June 2020			Year to Date November 2020			November 2020		
Dollars	% of Sales	CPM	Dollars	% of Sales	CPM	Dollars	% of Sales	CPM

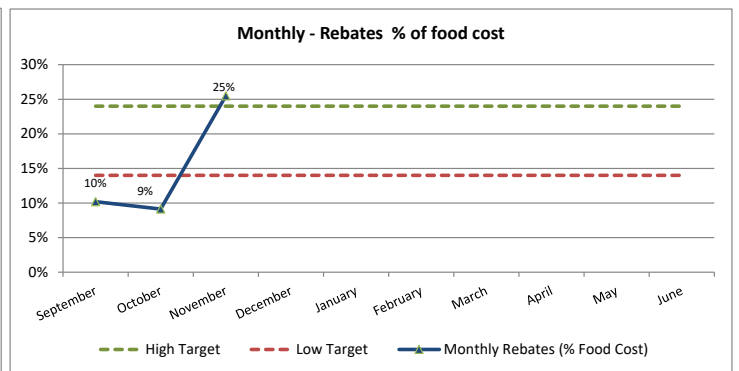
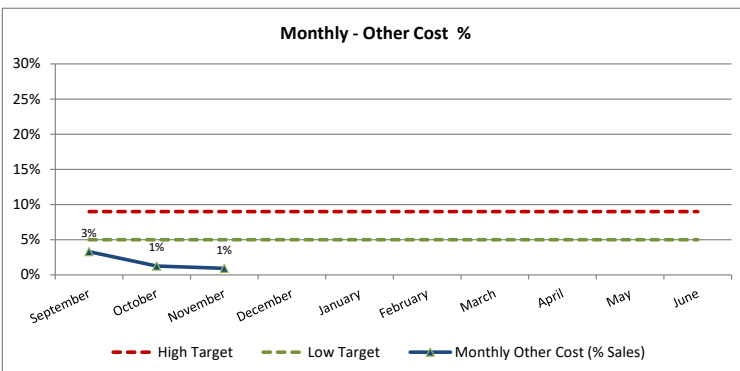
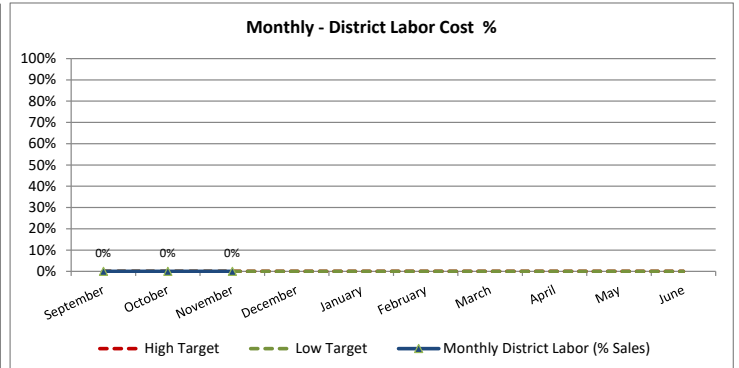
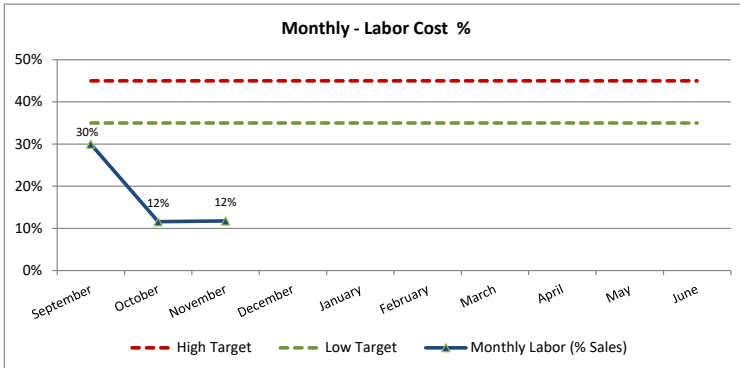
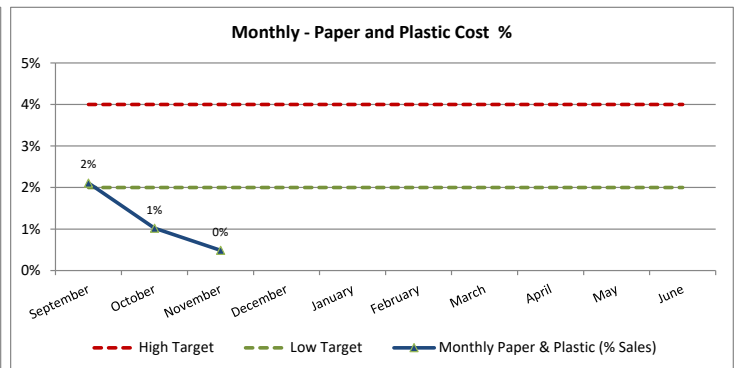
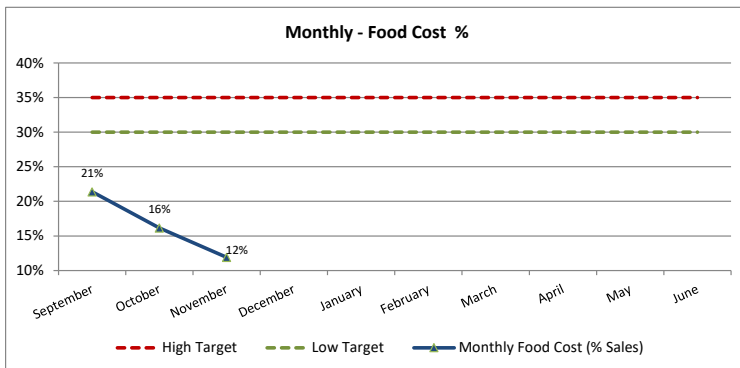
Total Meals & Equivalents	232,638			85,183			30,169		
Sales	\$618,830		\$2.66	\$278,571		\$3.27	\$98,019	\$3.25	
Food Cost	\$247,733	40%	\$ 1.06	\$45,301	16%	\$ 0.53	\$11,674	12%	\$ 0.39
Paper & Plastics	\$25,741	4%	\$ 0.11	\$3,246	1%	\$ 0.04	\$478	0%	\$ 0.02
Labor	\$341,773	55%	\$ 1.47	\$48,148	17%	\$ 0.57	\$11,548	12%	\$ 0.38
District Labor	\$33,994	5%	\$ 0.15	\$0	0%	\$ -	\$0	0%	\$ -
Other Costs	\$0	0%	\$ -	\$4,927	2%	\$ 0.06	\$914	1%	\$ 0.03
Fee	\$36,059	6%	\$ 0.16	\$13,467	5%	\$ 0.16	\$4,769	5%	\$ 0.16
FC Client Surplus/Deficit Check	-\$66,470	-11%	\$ -0.29	\$163,482	59%	\$ 1.92	\$68,636	70%	\$ 2.28
Guarantee	\$78,339	13%		\$15,600	3%		\$5,200	5%	
Less Budget Exceptions	-\$2,569			\$0			\$0		
FSMC Guarantee Liability	\$147,378			\$0	Unlimited		\$0	Unlimited	
Rebates (% of food cost)	\$55,425	22%		\$6,239	14%		\$2,976	25%	



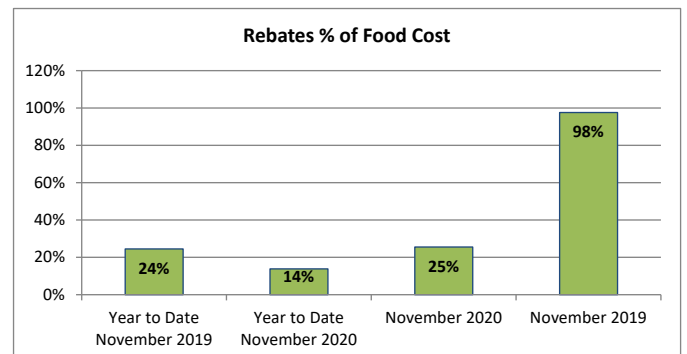
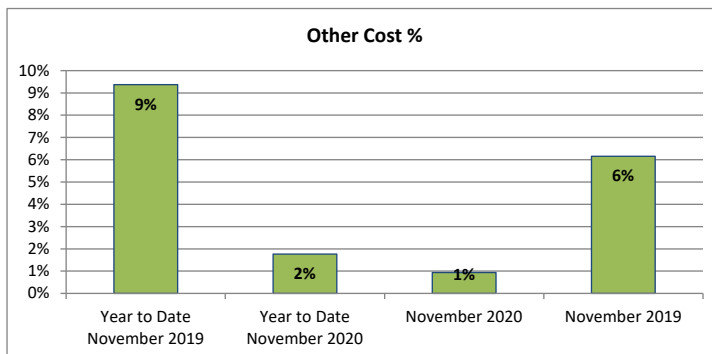
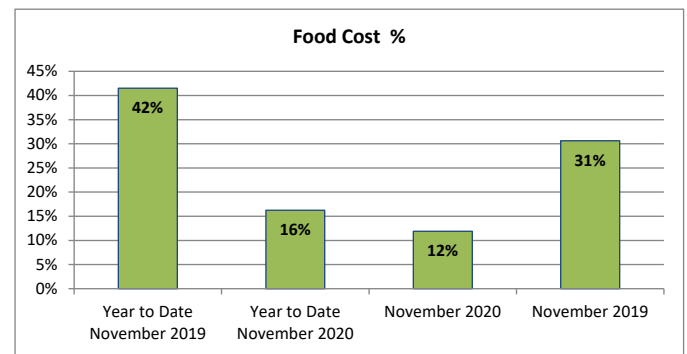
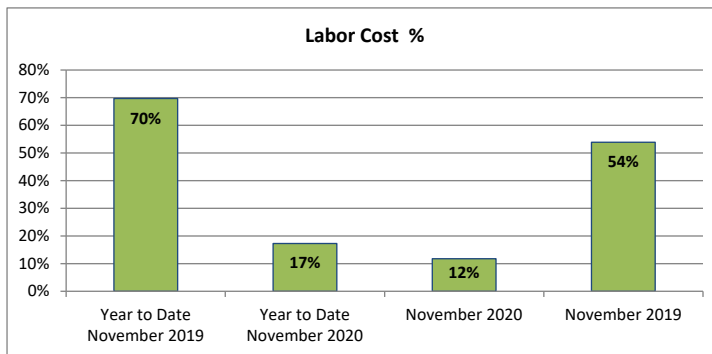
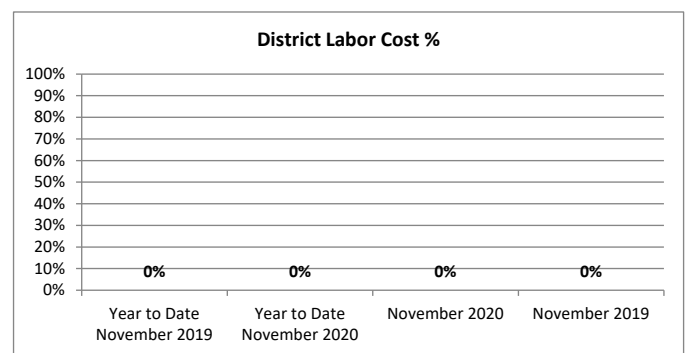
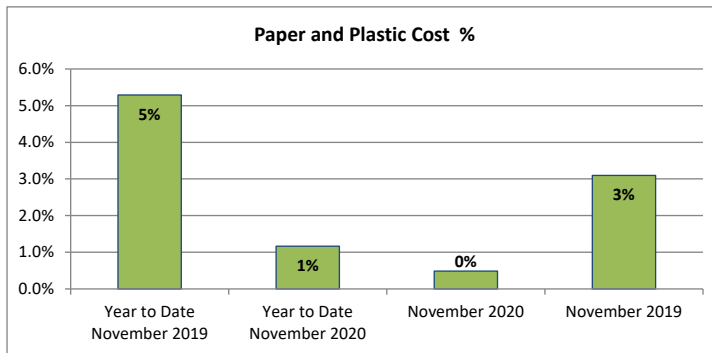


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Glassboro								
Year to Date November 2019			Year to Date November 2020			November 2020		
Dollars	% of Sales	CPM	Dollars	% of Sales	CPM	Dollars	% of Sales	CPM
Total Meals & Equivalents	94,596		85,183			30,169		
Sales	\$252,466	\$2.67	\$278,571	\$3.27		\$98,019	\$3.25	
Food Cost	\$104,825	42%	\$45,301	16%	\$ 0.53	\$11,674	11.9%	\$ 0.39
Paper & Plastics	\$13,363	5%	\$3,246	1%	\$ 0.04	\$478	0.5%	\$ 0.02
Labor	\$175,899	70%	\$48,148	17%	\$ 0.57	\$11,548	11.8%	\$ 0.38
District Labor	\$0	0%	\$0	0%	\$ -	\$0	0.0%	\$ -
Other Costs	\$23,670	9%	\$4,927	2%	\$ 0.06	\$914	0.9%	\$ 0.03
Fee	\$14,662	6%	\$13,467	5%	\$ 0.16	\$4,769	4.9%	\$ 0.16
FC Client Surplus/Deficit Check	-\$79,953	-32%	\$163,482	59%	\$ 1.92	\$68,636	70%	\$ 2.28
Guarantee	\$23,502	9%	\$15,600	6%		\$5,200	5.3%	
Less Budget Exceptions	-\$2,569		\$0			\$0		
FSMC Guarantee Liability	\$106,024		\$0	Unlimited		\$0	Unlimited	
Rebates (% of food cost)	\$25,639	24%	\$6,239	14%		\$2,976	25.5%	



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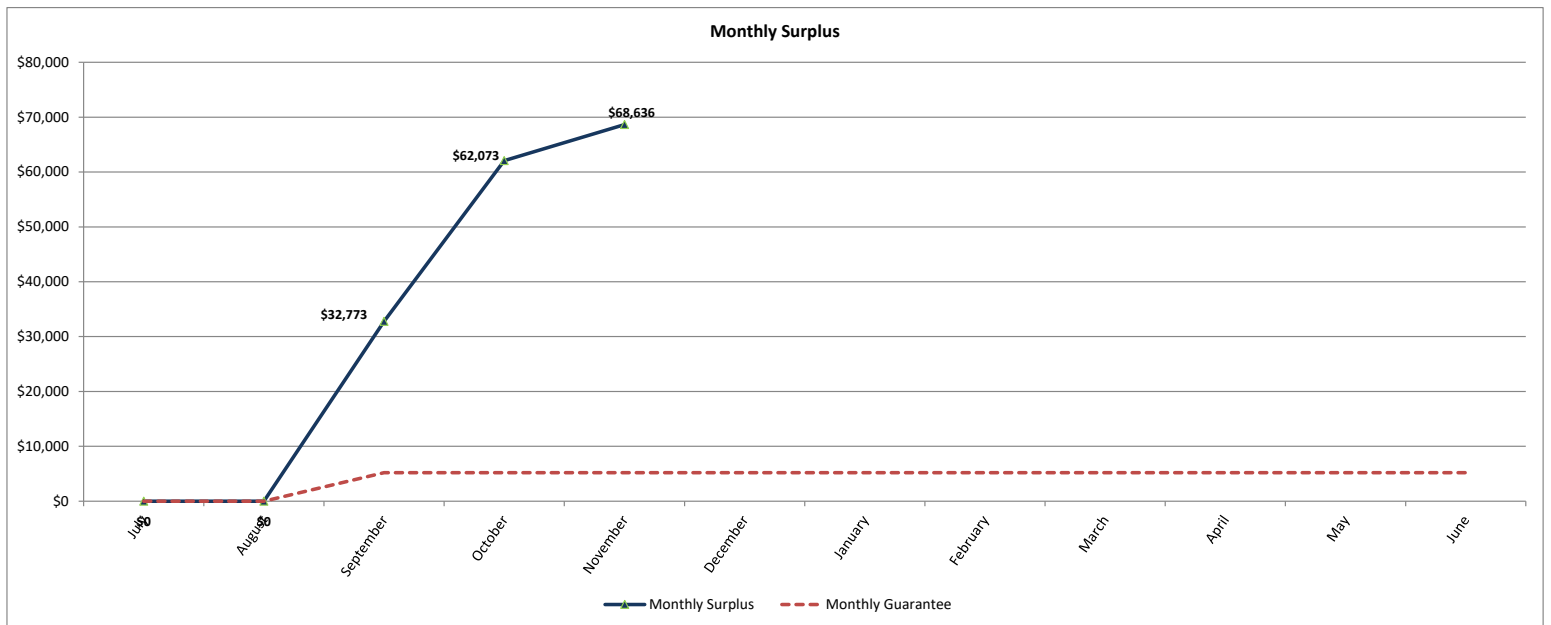
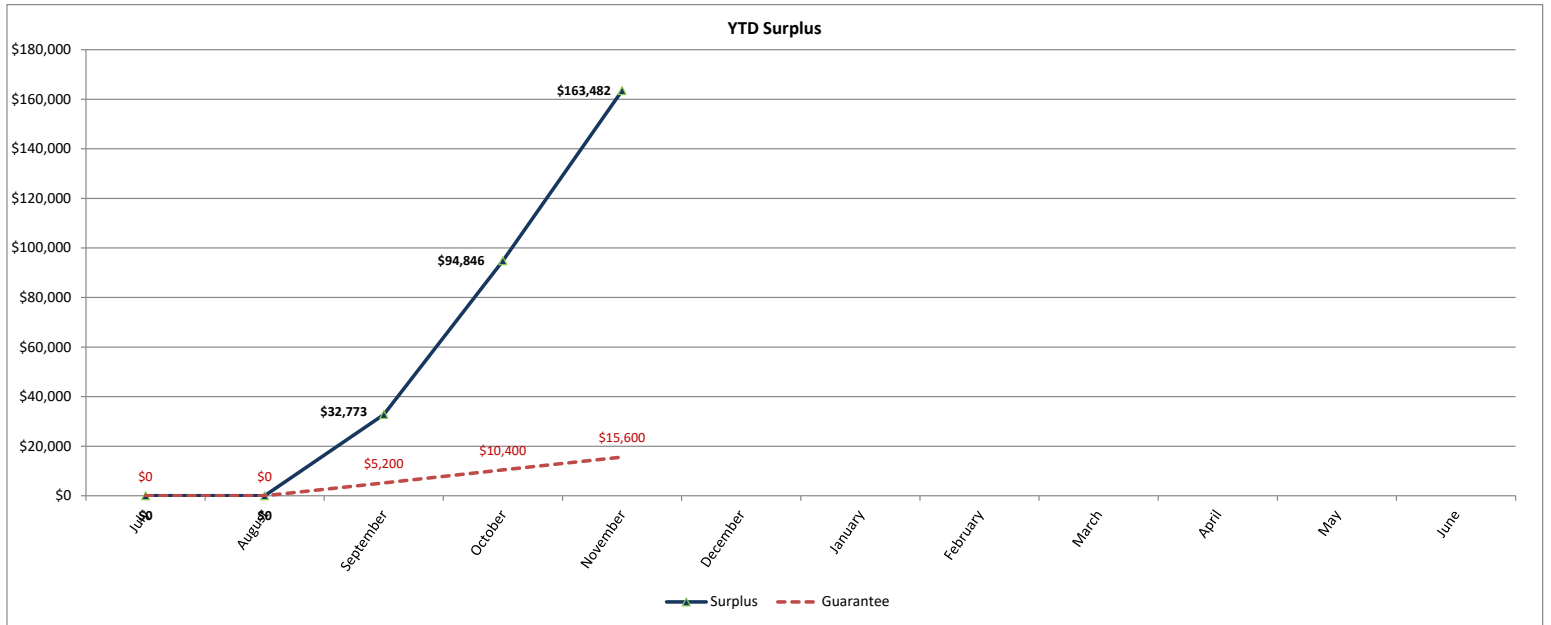


### Glassboro Food Service Budget Exceptions 2020-2021

1. With the exceptions of enrollment, ADA, number of free and reduced, number of feeding days and commodity levels; all other budget exceptions must be submitted within 14 days of their occurrence and will be discussed and approved or denied within 7 days.
2. All exceptions must be submitted on the following form. The form will be used as a running summary of all exceptions requested and approved.
3. Any budget exception not submitted within the 14 days (other than enrollment, ADA, number of free and reduced, number of feeding days and commodity levels) will NOT be considered or approved.

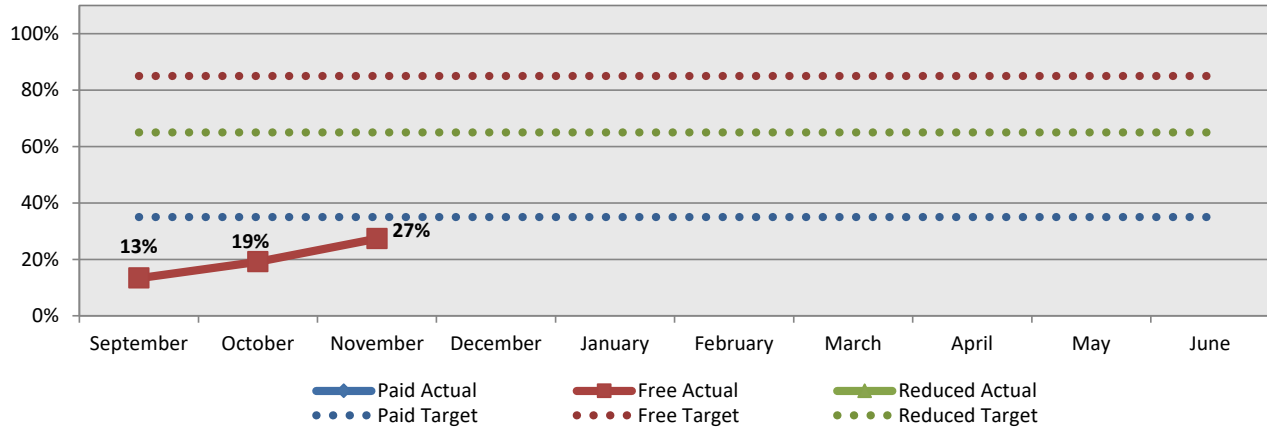
Date	Description and Calculations of Budget Exception	Amount	Approved/Not Approved
	(Guarantee is \$52,000.00 surplus Unlimited) Total YTD Budget Exceptions Requested	\$0.00	
	Total YTD Budget Exceptions Approved		\$0.00

## Glassboro

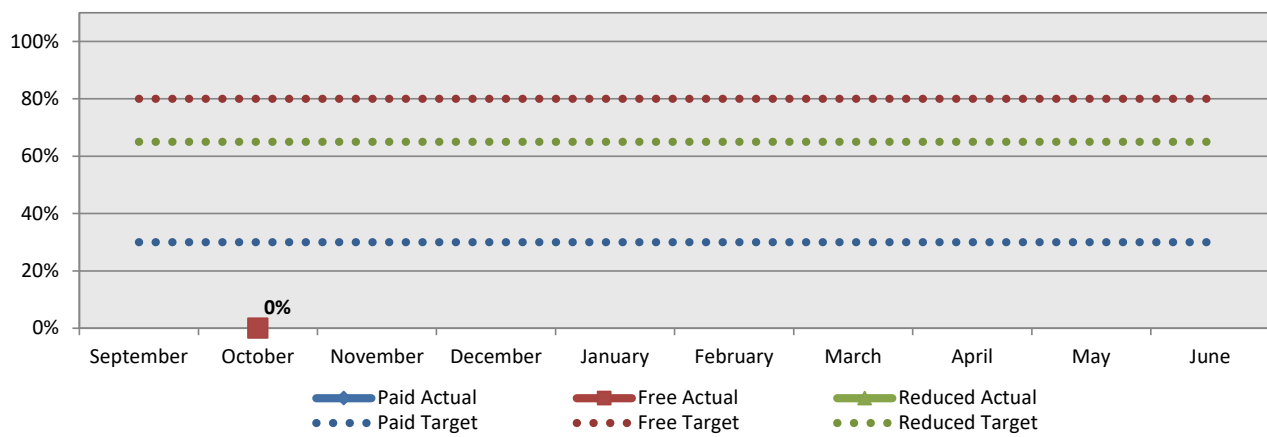


## Glassboro School District - Selected Summary Charts

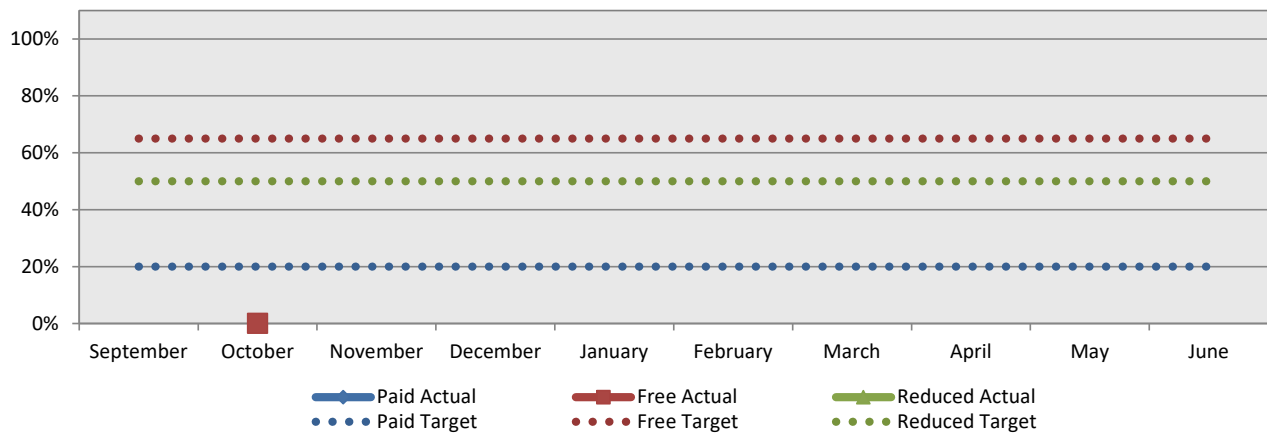
### Elementary Schools Overall Participation Rates



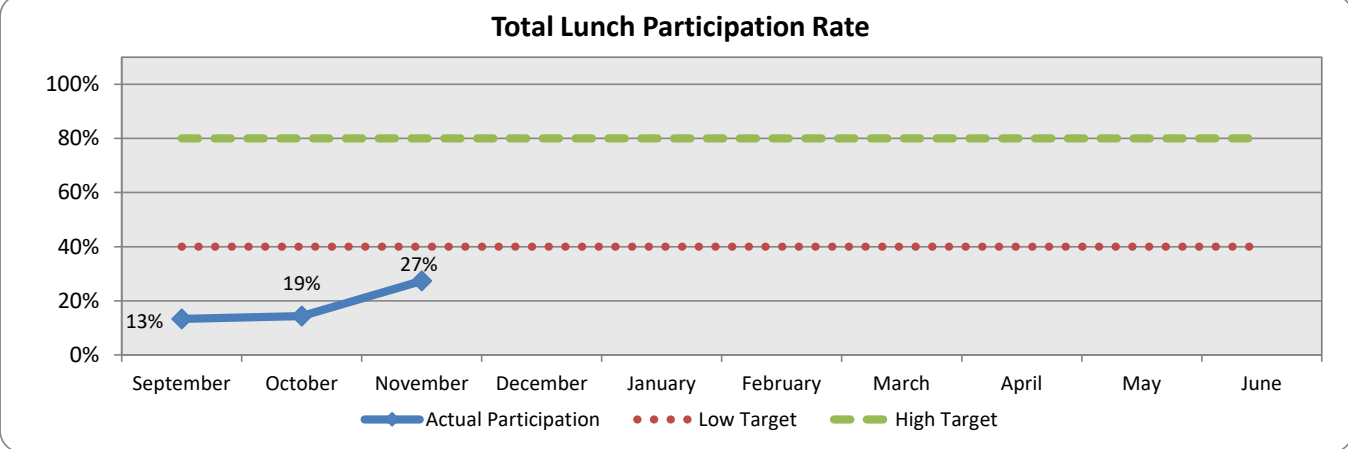
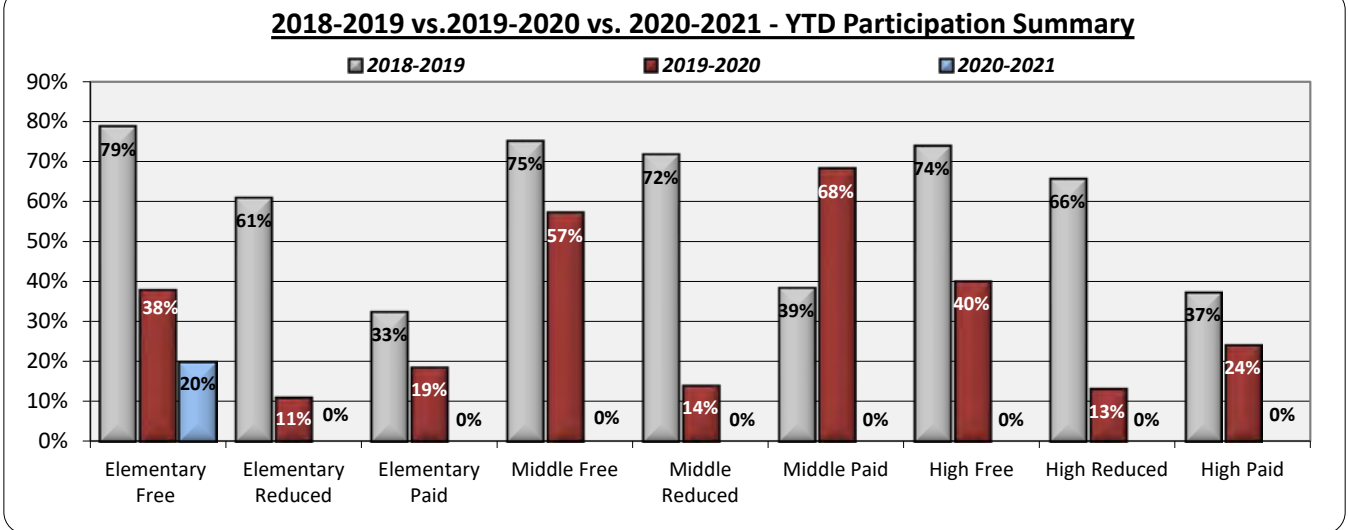
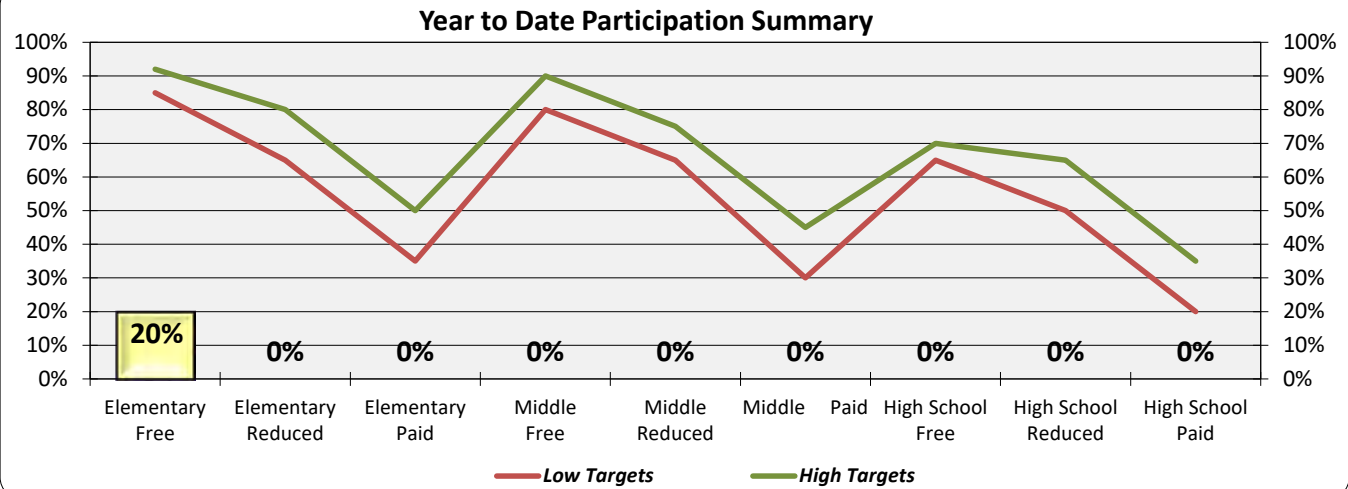
### Middle Schools Overall Participation Rates



### High Schools Overall Participation Rates



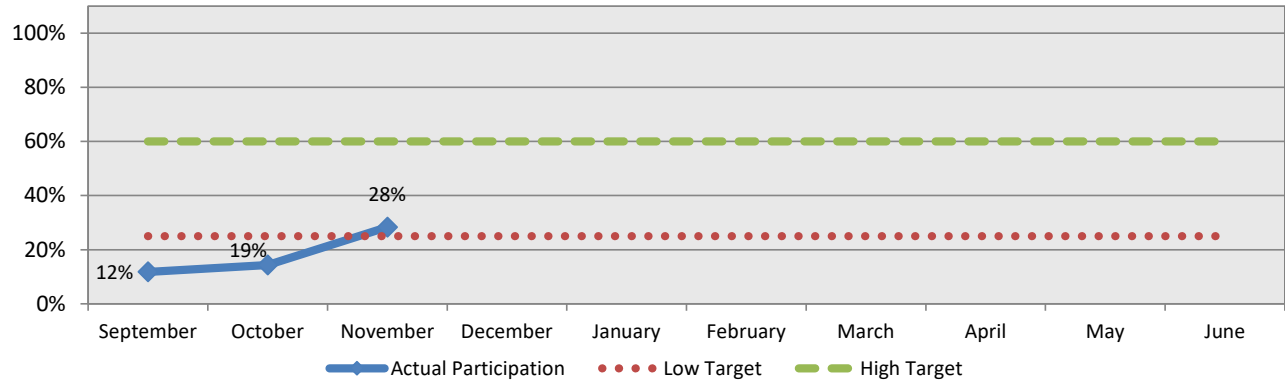
## Glassboro School District - Selected Summary Charts



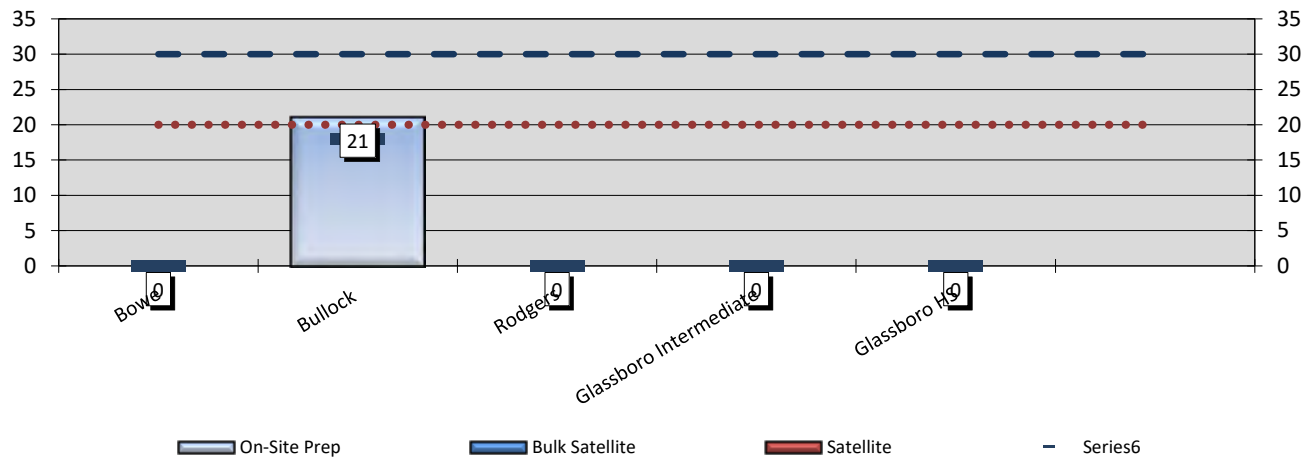


## Glassboro School District - Selected Summary Charts

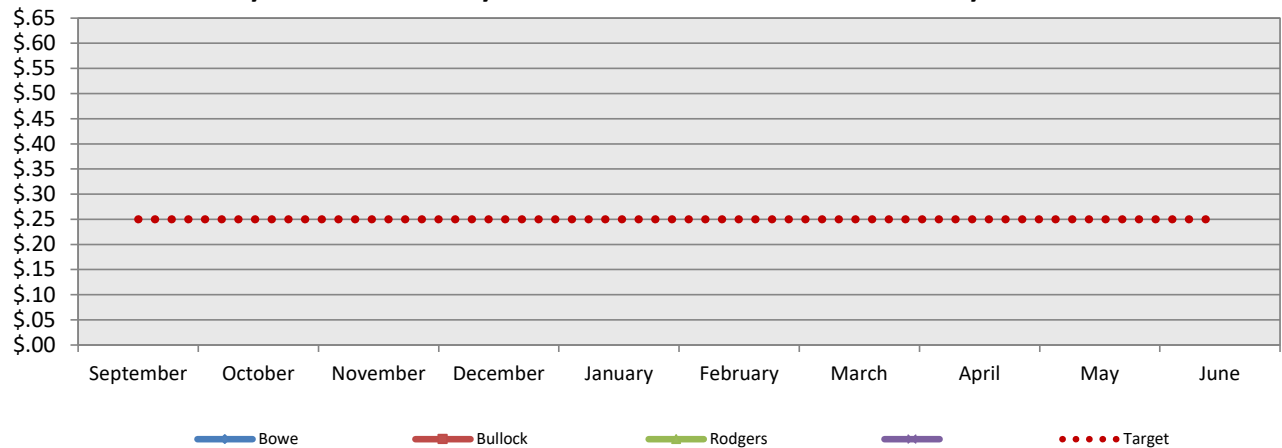
**Total Breakfast Participation Rate**



**November (bar) and YTD Meals per Labor Hour Summary**

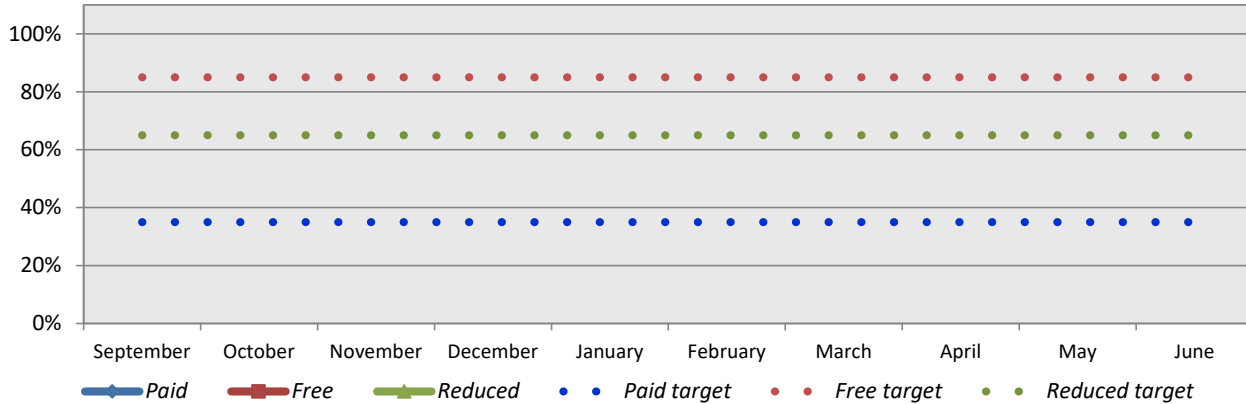


**Elementary Schools Summary of Ala Carte Sales Per Student Per Day**

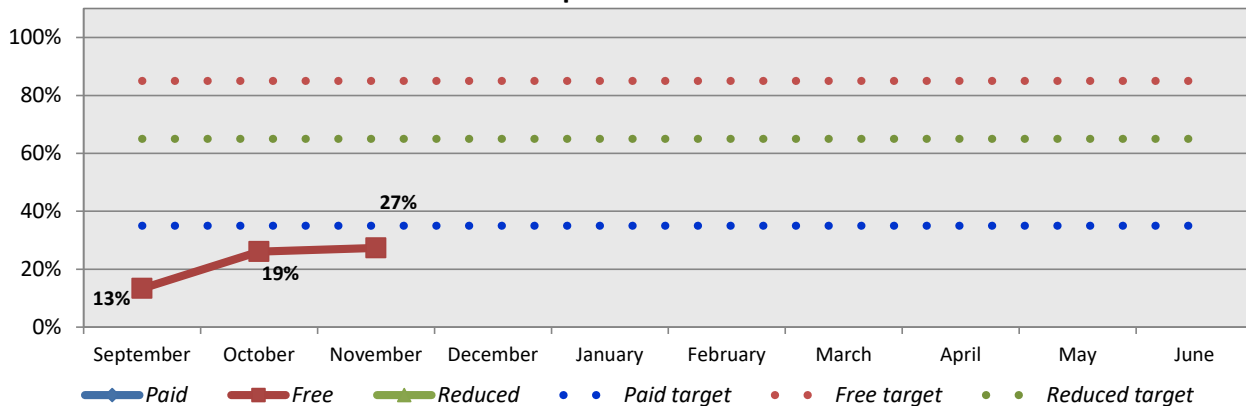


## Glassboro School Participation Charts

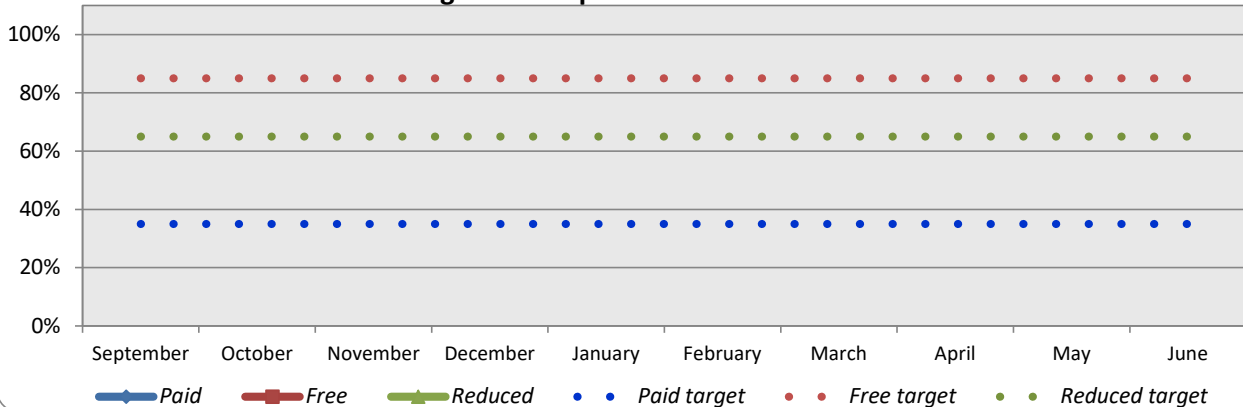
### Bowe Participation Rates



### Bullock Participation Rates



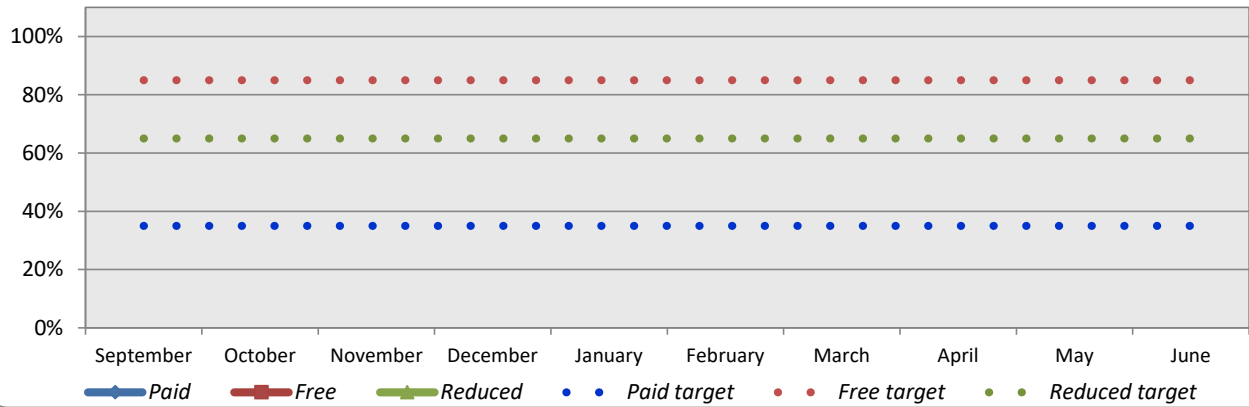
### Rodgers Participation Rates





## Glassboro School Participation Charts

### Glassboro Intermediate Participation Rates



### Glassboro HS Participation Rates

