

Food Service Dashboard[©] Glassboro - March 2022

The Food Service Dashboard[©] is designed to monitor, track, compare and measure the operational and financial metrics of your food service program. This tool assists us and your FSMC to proactively identify program strengths and weaknesses. Edvocate then works with your FSMC to focus their resources toward improving areas of weakness, and achieving improved results. Additionally Edvocate ensures that your FSMC is taking full advantage of program strengths with regards to revenue maximization, and cost efficiencies.

On the following pages are the Dashboard's month and year to date results for your food service program displayed in an easily read graphical display.

For a quick snapshot the following is a "Report Card" of the results for the past month and year to date.

Food Service Report Card				
Category	Month		Year To Date	
	Operating Days	23	Operating Days	Lunch
	Meeting Target	Missed Target	Meeting Target	Missed Target
Food Costs	✓		✓	
Paper & Plastics Costs	✓		✓	
Labor Costs	✓		✓	
District Labor Costs	NA		NA	
Other Costs	✓			✗
Attainment of Guarantee	✓		✓	
Rebates as a Percent of Food Cost	✓		✓	
Total Lunch Participation Rates	✓			✗
Elementary schools meals per labor hour	✓		✓	
Middle schools meals per labor hour	✓		✓	
High schools meals per labor hour	✓		✓	
Elementary Schools Participation Rates - Free		✗		✗
Elementary Schools Participation Rates – Reduced	NA		NA	
Elementary Schools Participation Rates – Paid	NA		NA	
Middle Schools Participation Rates - Free		✗		✗
Middle Schools Participation Rates – Reduced	NA		NA	
Middle Schools Participation Rates – Paid	NA		NA	
High Schools Participation Rates - Free	✓			✗
High Schools Participation Rates – Reduced	NA		NA	
High Schools Participation Rates - Paid	NA		NA	
Ala Carte Sales Per Student Per Day – Elementary		✗		✗
Ala Carte Sales Per Student Per Day - Middle		✗		✗
Ala Carte Sales Per Student Per Day - High School		✗		✗



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Glassboro								
Year End June 2021			Year to Date March 2022			March 2022		
Dollars	% of Sales	CPM	Dollars	% of Sales	CPM	Dollars	% of Sales	CPM

Total Meals & Equivalents	295,829			213,319			42,349		
Sales	\$919,116		\$3.11	\$772,136		\$3.62	\$154,542		\$3.65
Food Cost	\$152,493	17%	\$ 0.52	\$209,990	27%	\$ 0.98	\$32,471	21%	\$ 0.77
Paper & Plastics	\$19,601	2%	\$ 0.07	\$21,695	3%	\$ 0.10	\$6,156	4%	\$ 0.15
Labor	\$138,222	15%	\$ 0.47	\$231,856	30%	\$ 1.09	\$42,313	27%	\$ 1.00
District Labor	\$0	0%	\$ -	\$0	0%	\$ -	\$0	0%	\$ -
Other Costs	\$20,127	2%	\$ 0.07	\$78,556	10%	\$ 0.37	\$5,544	4%	\$ 0.13
Fee	\$46,771	5%	\$ 0.16	\$34,046	4%	\$ 0.16	\$6,759	4%	\$ 0.16
FC Client Surplus/Deficit Check	\$541,902	59%	\$ 1.83	\$195,993	25%	\$ 0.92	\$61,299	40%	\$ 1.45
Guarantee	\$52,000	6%		\$36,400	4%		\$5,200	3%	
Less Budget Exceptions	\$0			\$32,827			\$32,827		
FSMC Guarantee Liability	\$0			\$0	Unlimited		\$0	Unlimited	
Rebates (% of food cost)	\$30,400	20%		\$56,778	27%		\$13,200	41%	

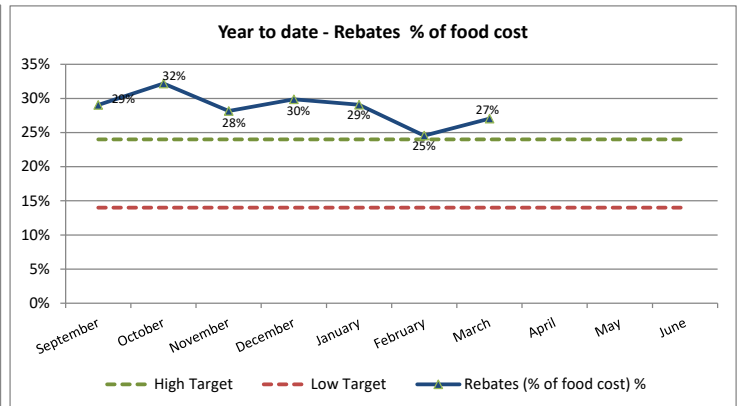
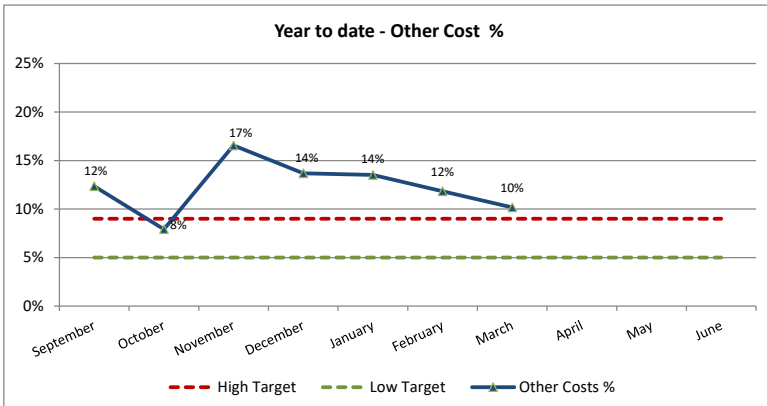
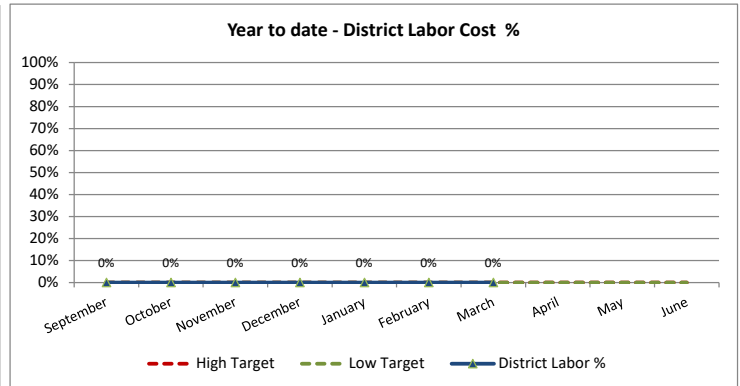
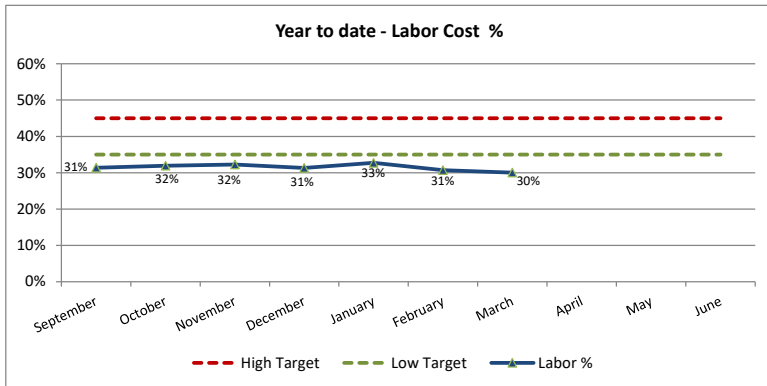
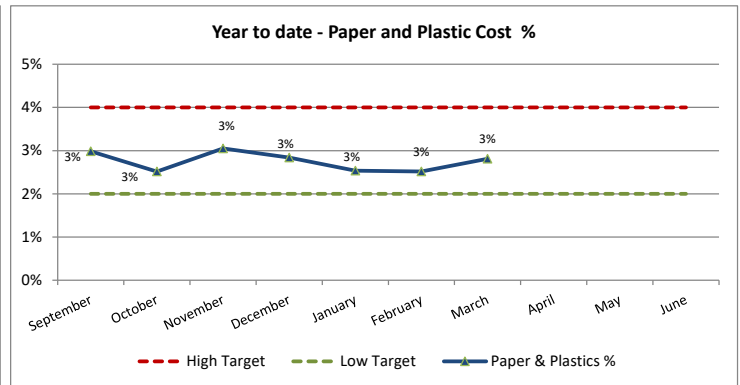
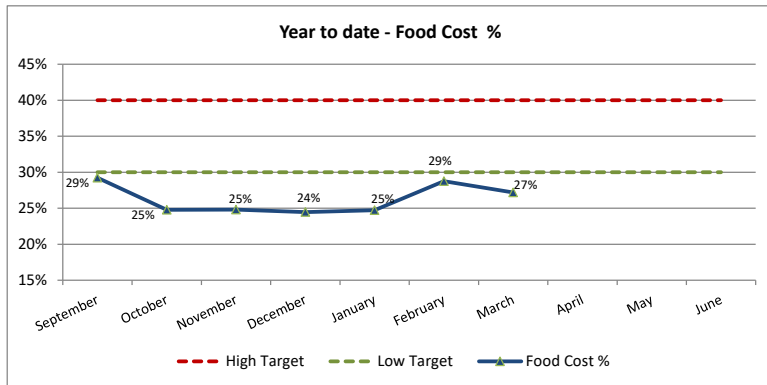
- ▲ While the YEAR to DATE cost metrics are below the industry metrics, these costs are actually too low and indicate a disruption to acceptable service. February was trending in a
- ▲ March 2022 YTD Food Cost was \$0.98 cents per meal. All districts have seen 10-15% increases in food cost, Glassboro is \$0.15 cents less than 2020.
- ▲ March 2022 Food Cost for the month was even lower at \$0.77 cents per meal
- ▲ March 2022 YTD Labor Cost was \$1.09 cents per meal. Despite industry wide labor increases of 30%, Glassboro is \$0.40 less than 2020
- ▲ March 2022 YTD Surplus is \$195,993. While this is a great return above budget, there is not enough money being used in the operation to improve food and service.
- ▲ March saw an increase in lunch participation for the second straight month. Total Lunch Participation was 68%
- ▲ Chartwells has been working on an action plan for improvement. The March trends show they are making progress in the overall operation.
- ▲ Chartwells is still facing a staffing shortage. They currently have 6 open positions.



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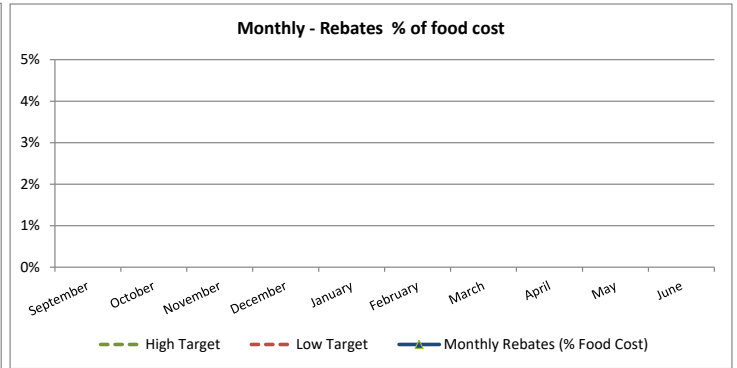
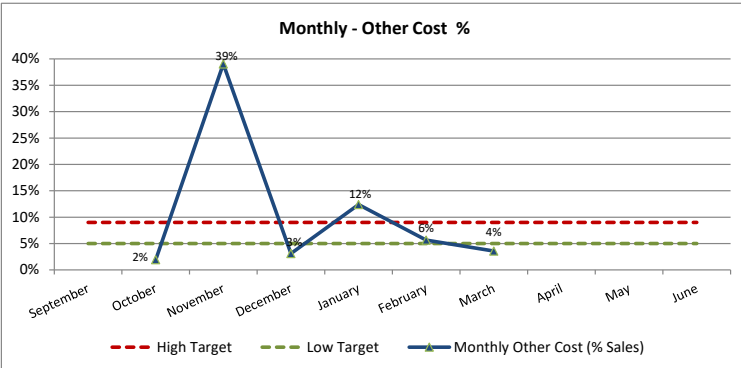
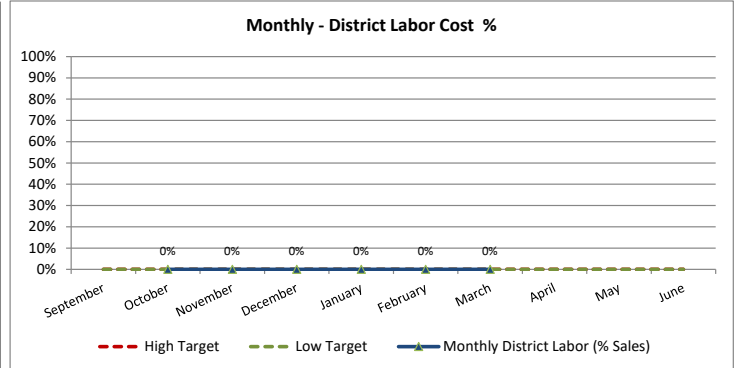
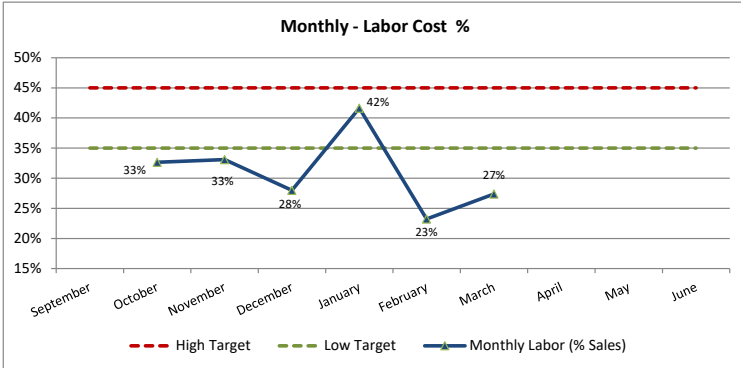
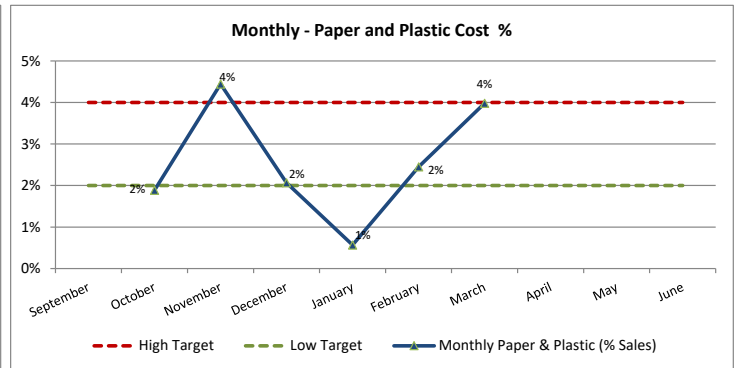
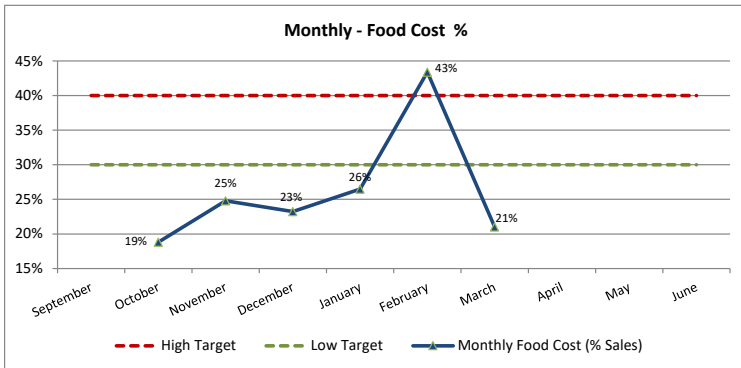




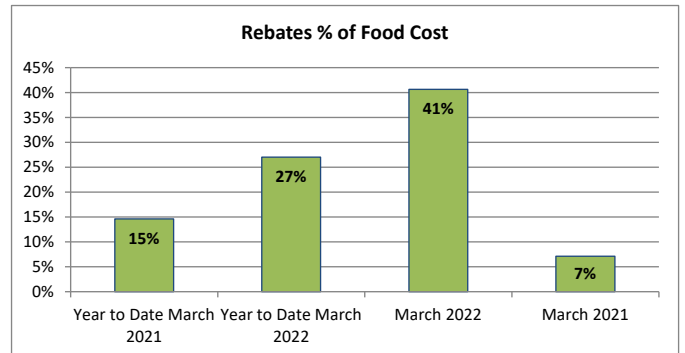
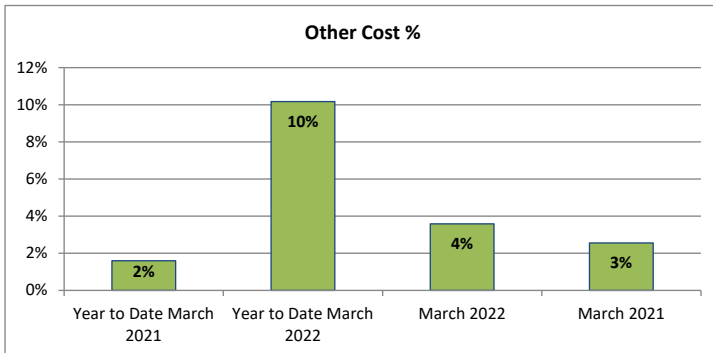
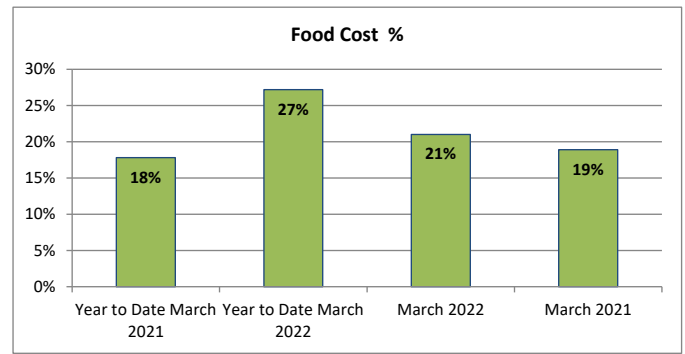
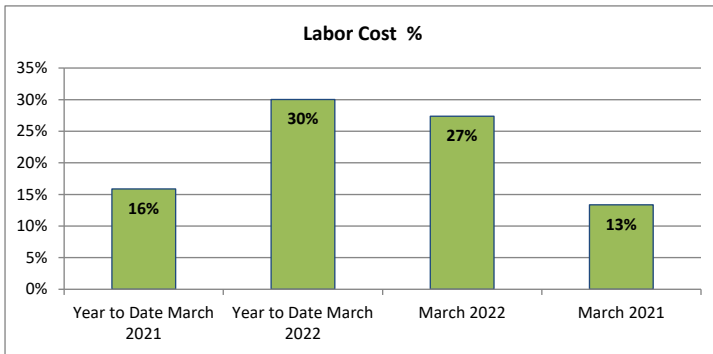
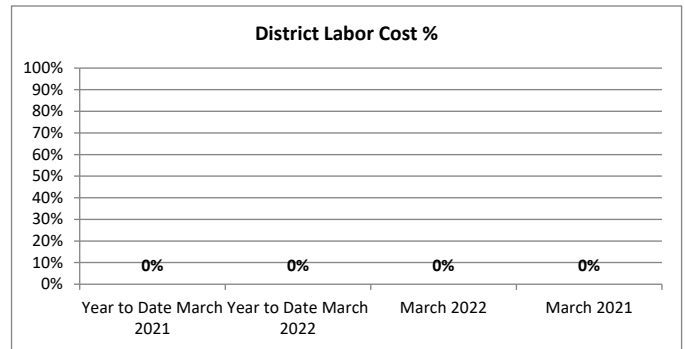
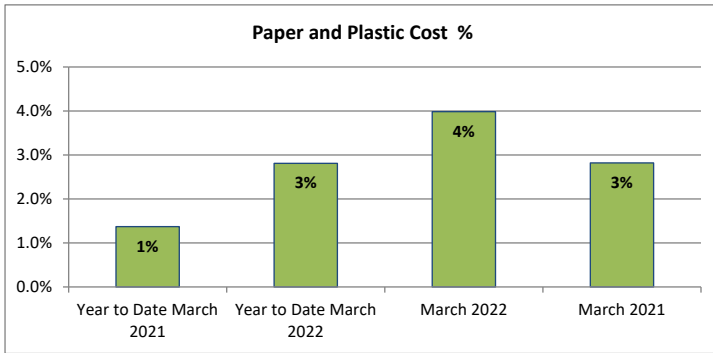
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Glassboro								
Year to Date March 2021			Year to Date March 2022			March 2022		
Dollars	% of Sales	CPM	Dollars	% of Sales	CPM	Dollars	% of Sales	CPM

Total Meals & Equivalents	207,546		213,319		42,349
Sales	\$626,627	\$3.02	\$772,136	\$3.62	\$154,542
Food Cost	\$111,694	18%	\$209,990	27%	\$32,471
Paper & Plastics	\$8,585	1%	\$21,695	3%	\$6,156
Labor	\$99,504	16%	\$231,856	30%	\$42,313
District Labor	\$0	0%	\$0	0%	\$0
Other Costs	\$9,980	2%	\$78,556	10%	\$5,544
Fee	\$32,813	5%	\$34,046	4%	\$6,759
FC Client Surplus/Deficit Check	\$364,051	58%	\$195,993	25%	\$61,299
Guarantee	\$36,400	6%	\$36,400	6%	\$5,200
Less Budget Exceptions	\$0		\$32,827		\$32,827
FSMC Guarantee Liability	\$0		\$0	Unlimited	\$0
Rebates (% of food cost)	\$16,330	15%	\$56,778	27%	\$13,200



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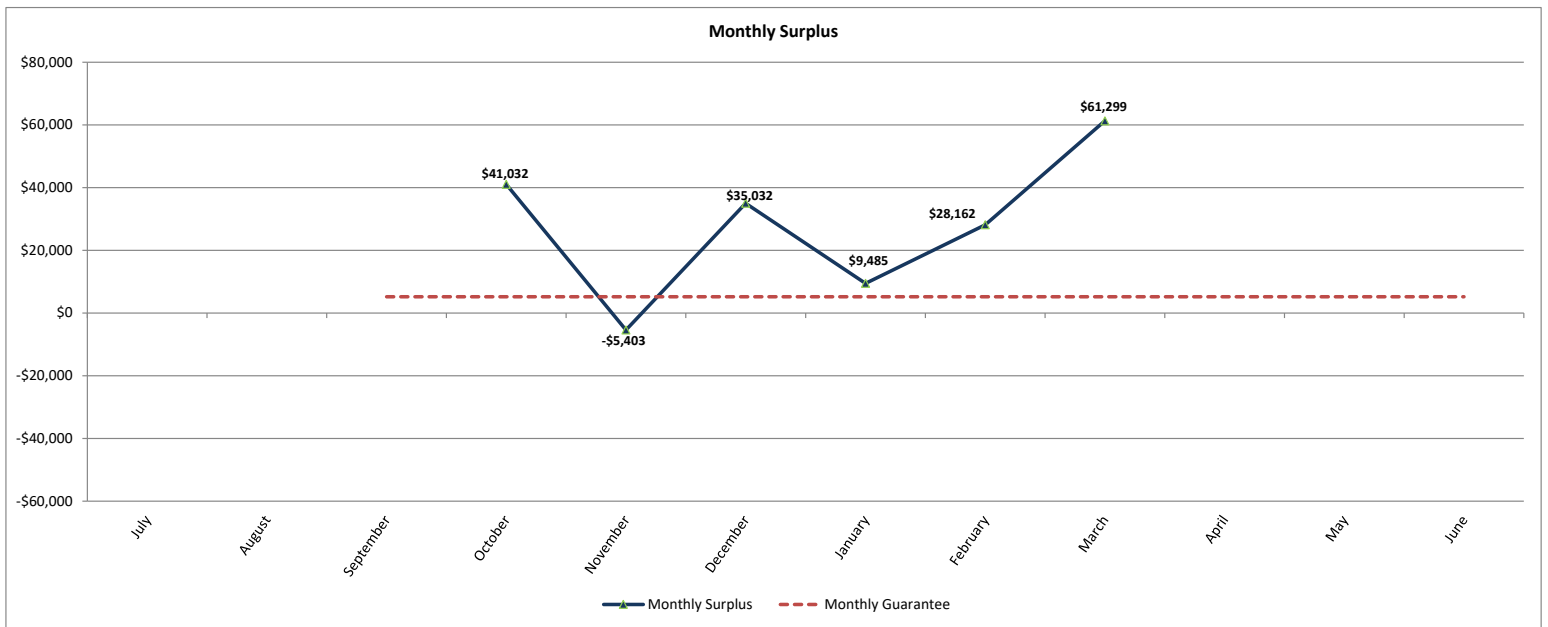
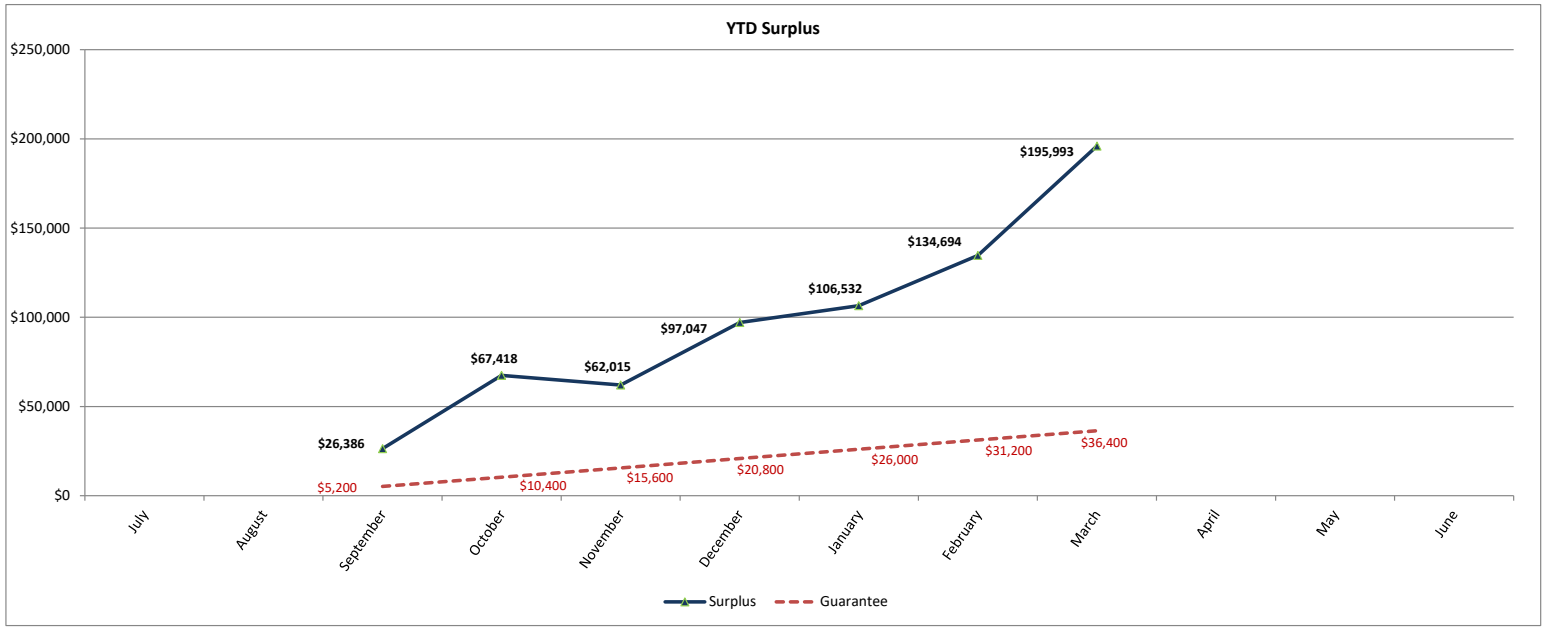


Glassboro Food Service Budget Exceptions 2021-2022

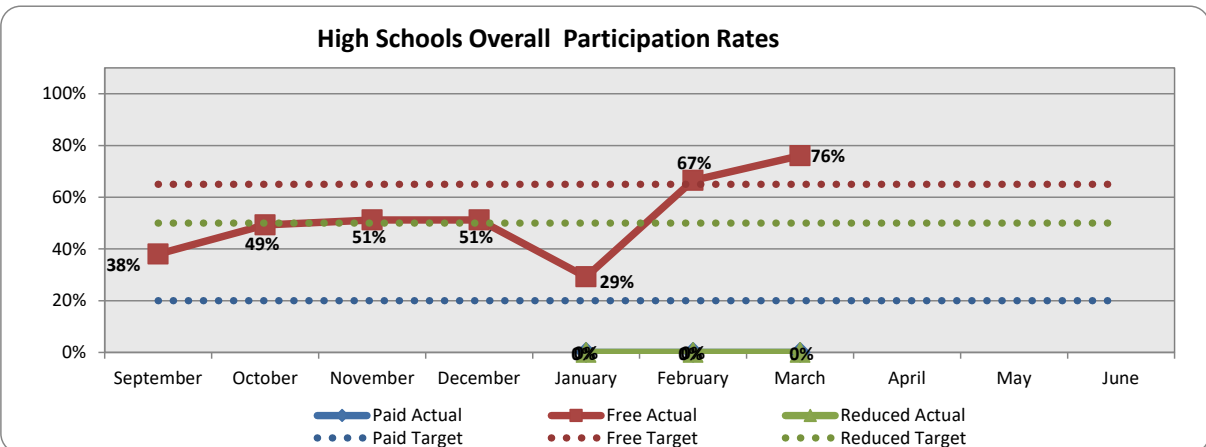
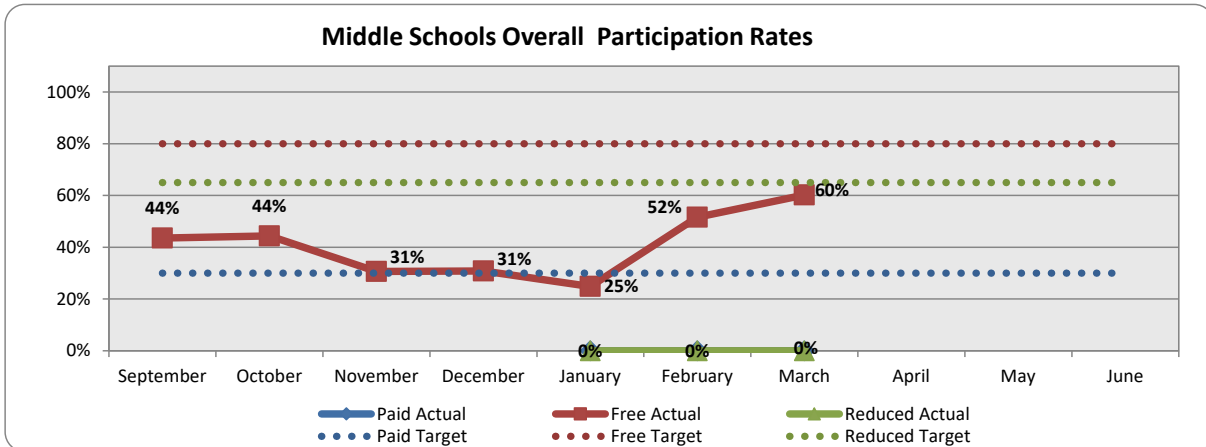
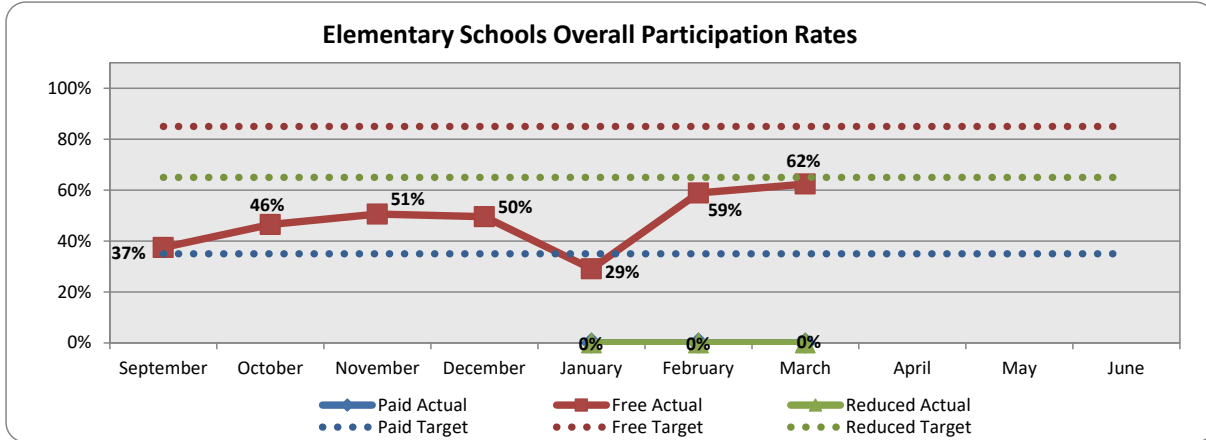
1. With the exceptions of enrollment, ADA, number of free and reduced, number of feeding days and commodity levels; all other budget exceptions must be submitted within 14 days of their occurrence and will be discussed and approved or denied within 7 days.
2. All exceptions must be submitted on the following form. The form will be used as a running summary of all exceptions requested and approved.
3. Any budget exception not submitted within the 14 days (other than enrollment, ADA, number of free and reduced, number of feeding days and commodity levels) will NOT be considered or approved.

Date	Description and Calculations of Budget Exception	Amount	Approved/Not Approved
11.15.2021	Denver Equipment	\$32,827.00	Approved
	(Guarantee is \$52,000.00 Unlimited-CR) Total YTD Budget Exceptions Requested	\$32,827.00	
	Total YTD Budget Exceptions Approved		\$32,827.00

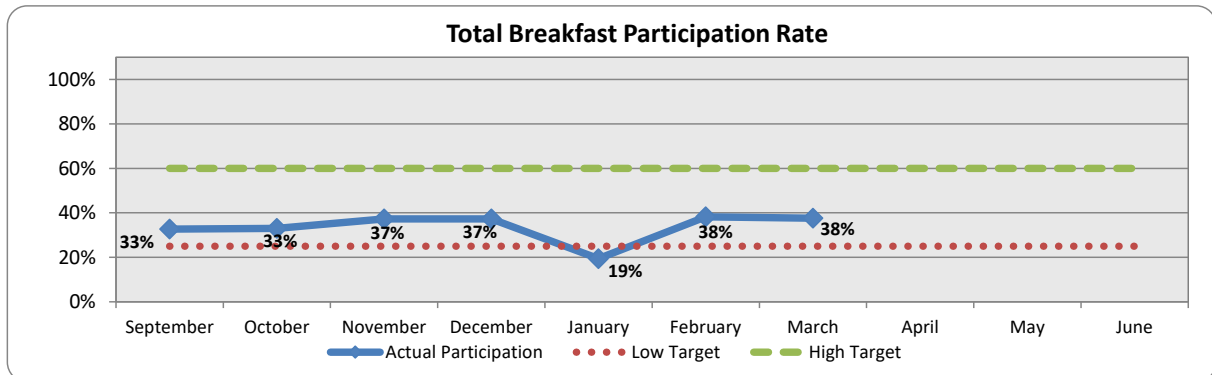
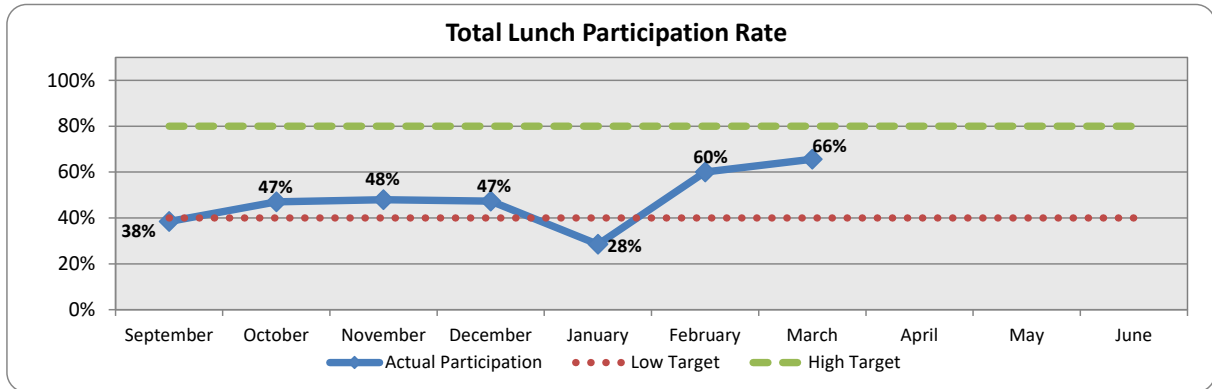
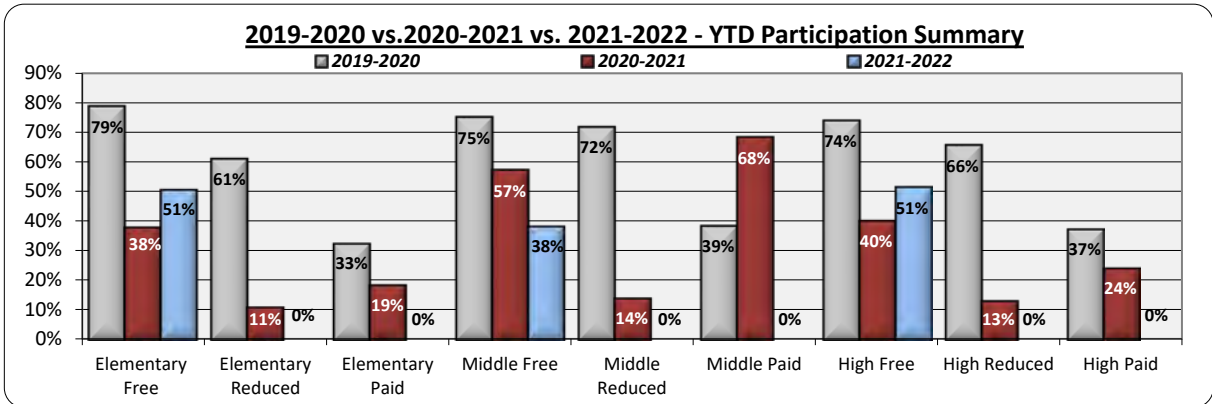
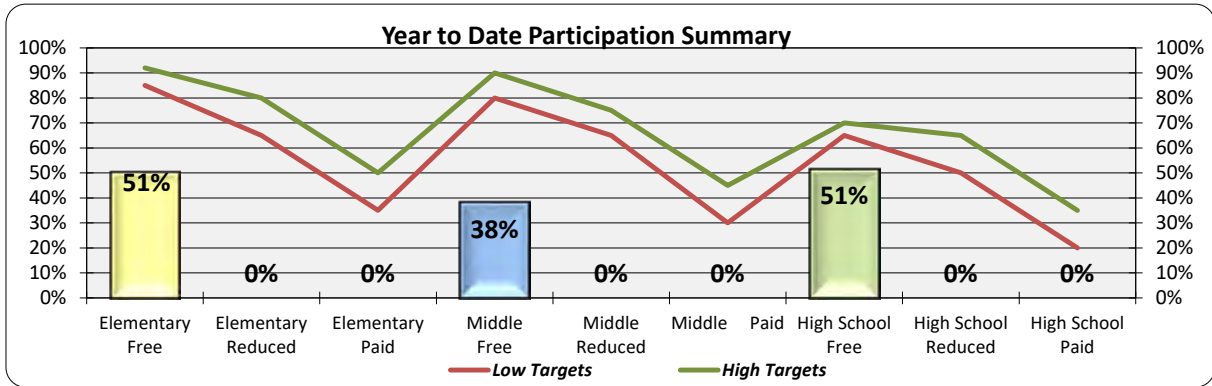
Glassboro



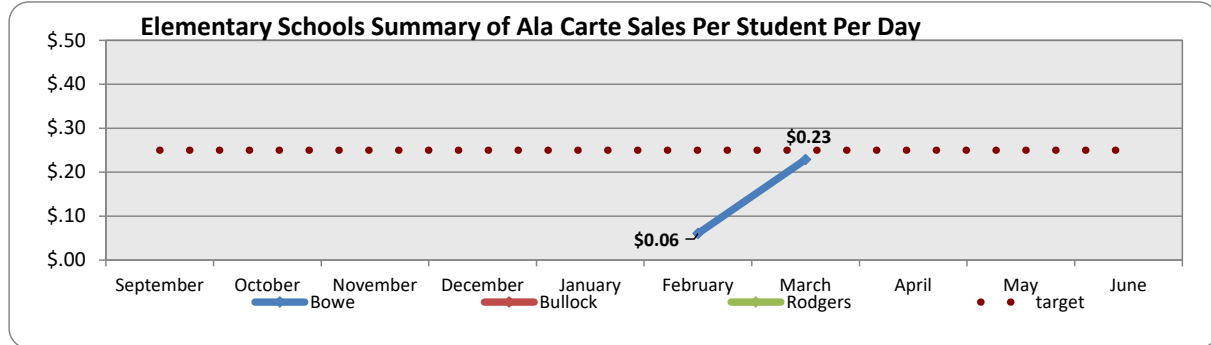
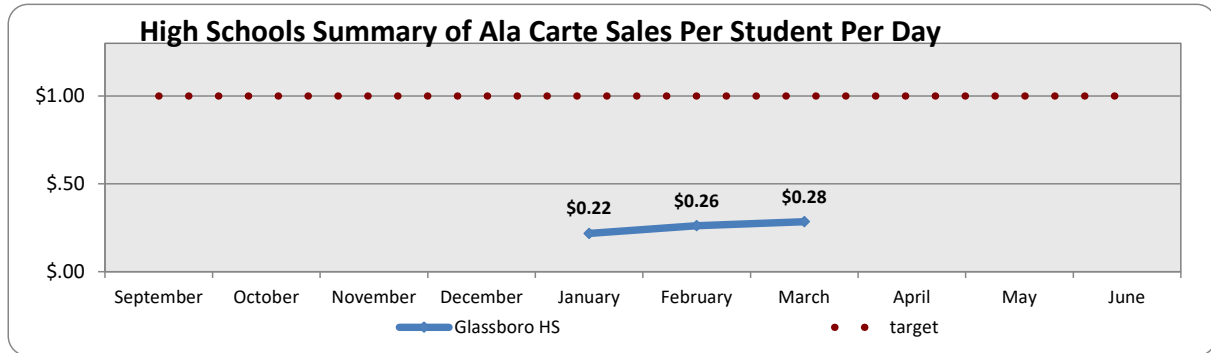
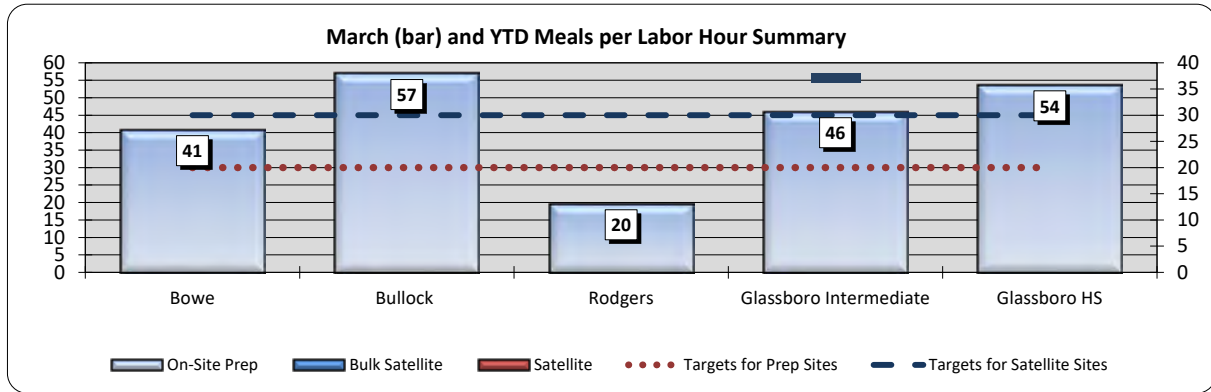
Glassboro School District Summary Charts



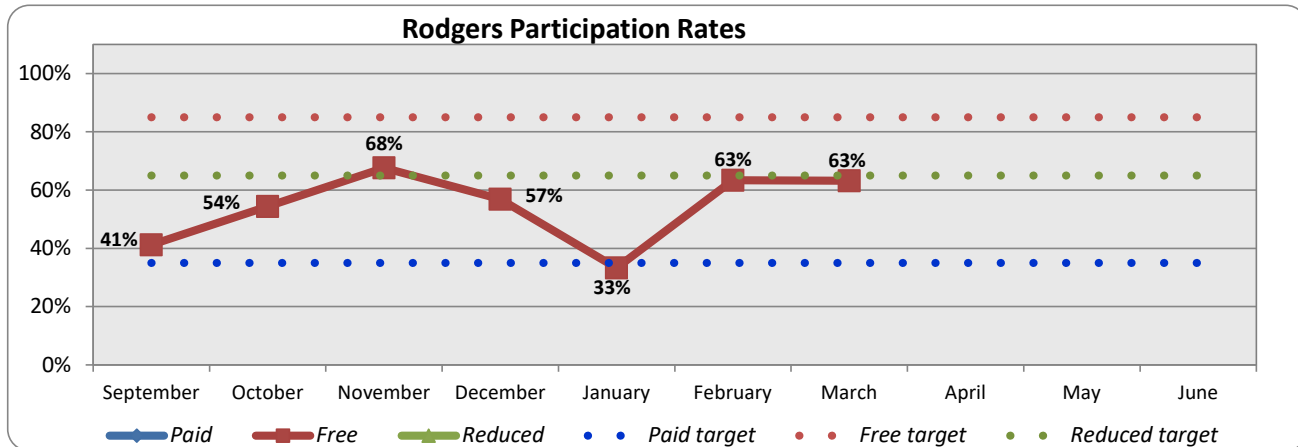
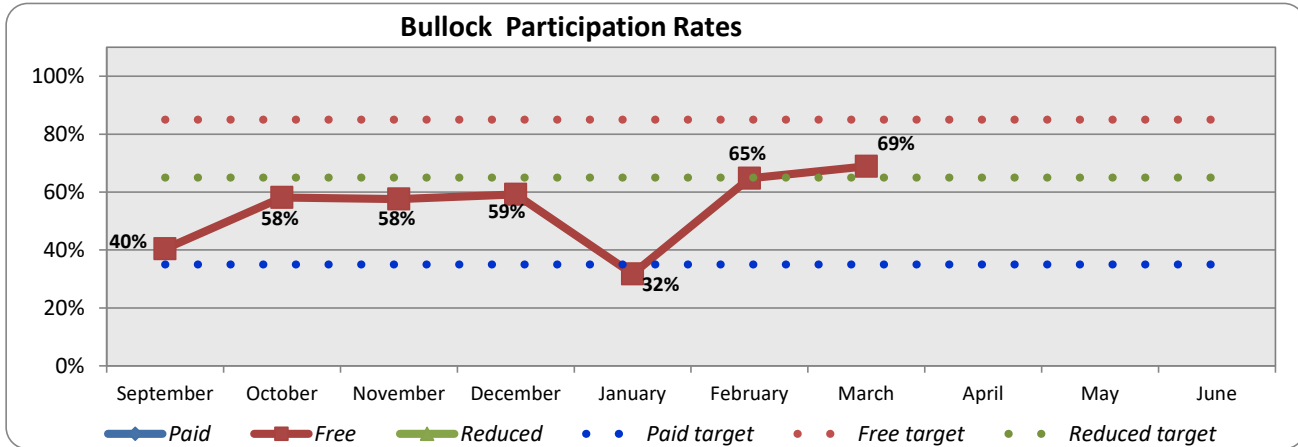
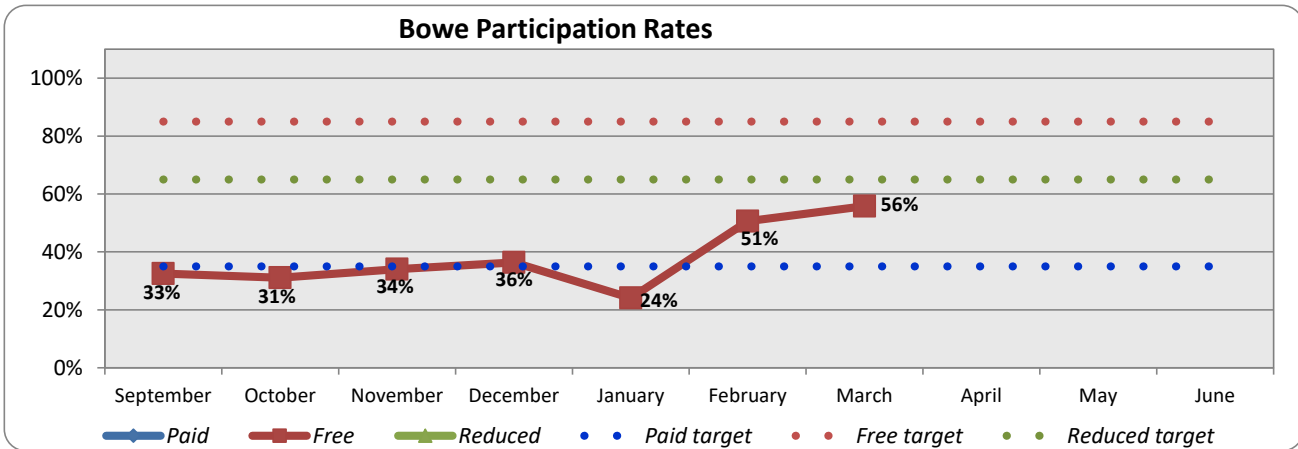
Glassboro School District Summary Charts



Glassboro School District Summary Charts



Glassboro School Participation Charts



Glassboro School Participation Charts

