

Food Service Dashboard© Glassboro - February 2022

The Food Service Dashboard© is designed to monitor, track, compare and measure the operational and financial metrics of your food service program. This tool assists us and your FSMC to proactively identify program strengths and weaknesses. Edvocate then works with your FSMC to focus their resources toward improving areas of weakness, and achieving improved results. Additionally Edvocate ensures that your FSMC is taking full advantage of program strengths with regards to revenue maximization, and cost efficiencies.

On the following pages are the Dashboard’s month and year to date results for your food service program displayed in an easily read graphical display.

For a quick snapshot the following is a “Report Card” of the results for the past month and year to date.

Food Service Report Card				
Category	Month		Year To Date	
	Operating Days	19	Operating Days	Lunch
	Meeting Target	Missed Target	Meeting Target	Missed Target
Food Costs	✓		✓	
Paper & Plastics Costs	✓		✓	
Labor Costs	✓		✓	
District Labor Costs	NA		NA	
Other Costs	✓			✗
Attainment of Guarantee	✓		✓	
Rebates as a Percent of Food Cost	✓		✓	
Total Lunch Participation Rates	✓		✓	
Elementary schools meals per labor hour	✓		✓	
Middle schools meals per labor hour	✓		✓	
High schools meals per labor hour	✓		✓	
Elementary Schools Participation Rates - Free		✗		✗
Elementary Schools Participation Rates – Reduced	NA		NA	
Elementary Schools Participation Rates – Paid	NA		NA	
Middle Schools Participation Rates - Free		✗		✗
Middle Schools Participation Rates – Reduced	NA		NA	
Middle Schools Participation Rates – Paid	NA		NA	
High Schools Participation Rates - Free	✓			✗
High Schools Participation Rates – Reduced	NA		NA	
High Schools Participation Rates - Paid	NA		NA	
Ala Carte Sales Per Student Per Day – Elementary		✗		✗
Ala Carte Sales Per Student Per Day - Middle		✗		✗
Ala Carte Sales Per Student Per Day - High School		✗		✗



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Glassboro								
Year End June 2021			Year to Date February 2022			February 2022		
Dollars	% of Sales	CPM	Dollars	% of Sales	CPM	Dollars	% of Sales	CPM

Total Meals & Equivalents	295,829			170,970			33,819		
Sales	\$919,116		\$3.11	\$617,594		\$3.61	\$132,763		\$3.93
Food Cost	\$152,493	17%	\$ 0.52	\$177,519	29%	\$ 1.04	\$57,606	43%	\$ 1.70
Paper & Plastics	\$19,601	2%	\$ 0.07	\$15,539	3%	\$ 0.09	\$3,256	2%	\$ 0.10
Labor	\$138,222	15%	\$ 0.47	\$189,543	31%	\$ 1.11	\$30,837	23%	\$ 0.91
District Labor	\$0	0%	\$ -	\$0	0%	\$ -	\$0	0%	\$ -
Other Costs	\$20,127	2%	\$ 0.07	\$73,012	12%	\$ 0.43	\$7,504	6%	\$ 0.22
Fee	\$46,771	5%	\$ 0.16	\$27,287	4%	\$ 0.16	\$5,398	4%	\$ 0.16
FC Client Surplus/Deficit Check	\$541,902	59%	\$ 1.83	\$134,694	22%	\$ 0.79	\$28,162	21%	\$ 0.83
Guarantee	\$52,000	6%		\$31,200	3%		\$5,200	4%	
Less Budget Exceptions	\$0			\$32,827			\$0		
FSMC Guarantee Liability	\$0			\$0	Unlimited		\$0	Unlimited	
Rebates (% of food cost)	\$30,400	20%		\$43,578	25%		\$8,715	15%	

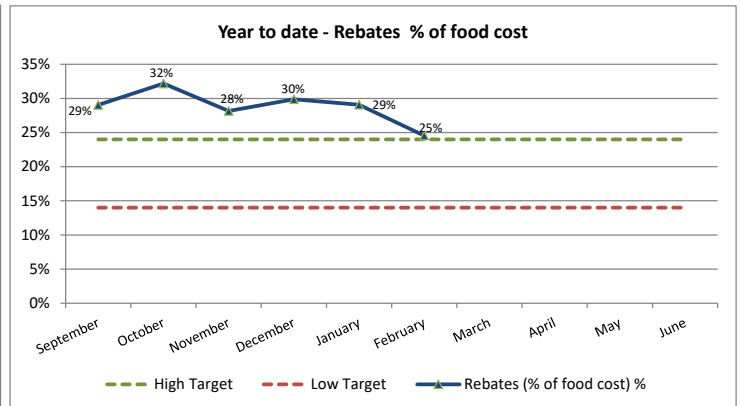
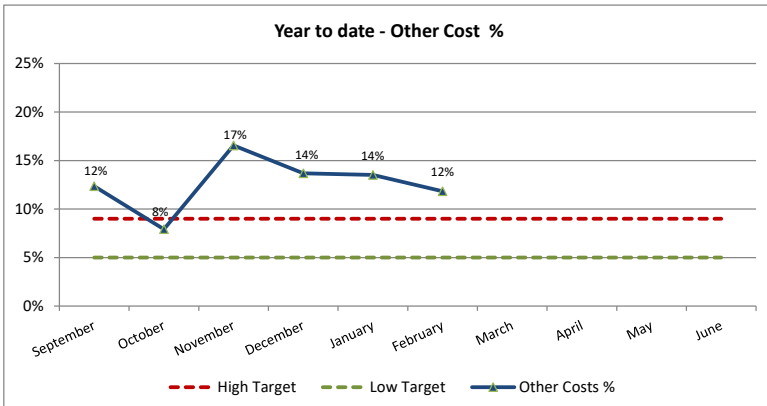
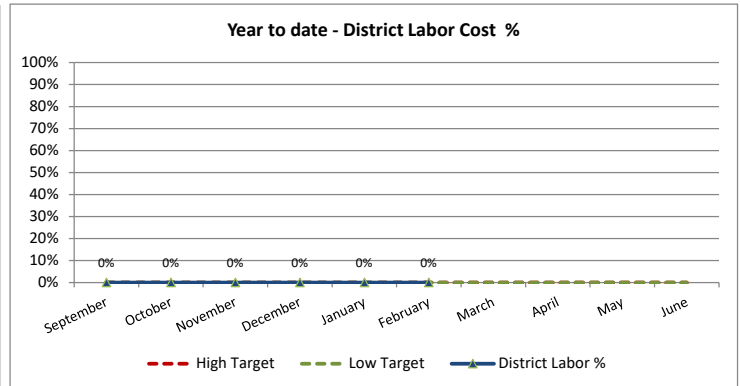
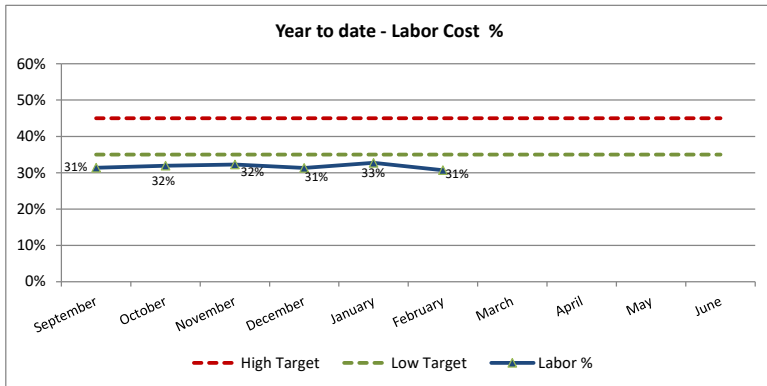
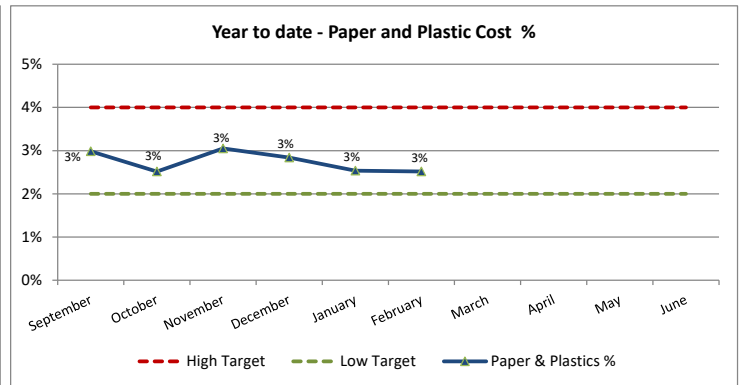
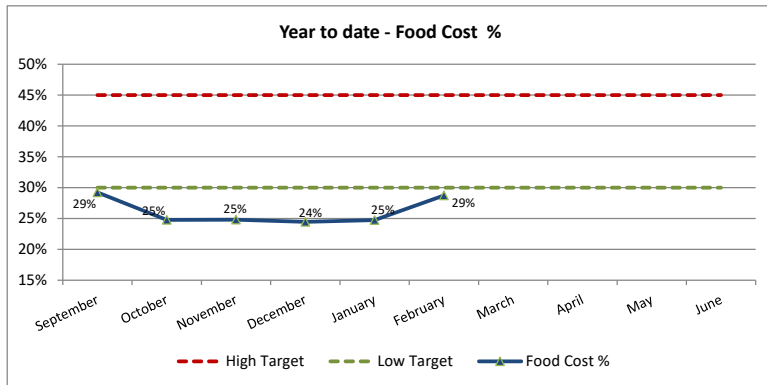
- ▲ While the YEAR to DATE cost metrics are below the industry metrics, these costs are actually too low and indicate a disruption to acceptable service. February was trending in a positive direction.
- ▲ February 2022 YTD Food Cost was \$1.04 cents per meal. All districts have seen 10-15% increases in food cost, Glassboro is \$0.10 cents less than 2020.
- ▲ February 2022 YTD Labor Cost was \$1.11 cents per meal. Despite industry wide labor increases of 30%, Glassboro is \$0.42 less than 2020
- ▲ February 2022 YTD Surplus is \$134,694. While this is a great return above budget, there is not enough money being used in the operation to improve food and service.
- ▲ February 2022 YTD Total Meals was 170,790. February 2020 Total meals was 189,352, down 10% despite all students eligible for free meals.
- ▲ February saw an increase in lunch participation for the first time during the 2021-2022 School Year. Total Lunch Participation was 60%
- ▲ Chartwells has been working on an action plan for improvement. The February trends show they are making progress in the overall operation.
- ▲ Chartwells is still facing a staffing shortage. They currently have 6 open positions.



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Other Costs	\$20,127	2%	\$ 0.07	\$73,012	12%	\$ 0.43	\$7,504	6%	\$ 0.22
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FC Client Surplus/Deficit Check	\$541,902	59%	\$ 1.83	\$134,694	22%	\$ 0.79	\$28,162	21%	\$ 0.83
Guarantee	\$52,000	6%		\$31,200	3%		\$5,200	4%	
Less Budget Exceptions	\$0			\$32,827			\$0		
FSMC Guarantee Liability	\$0			\$0	Unlimited		\$0	Unlimited	
Rebates (% of food cost)	\$30,400	20%		\$43,578	25%		\$8,715	15%	

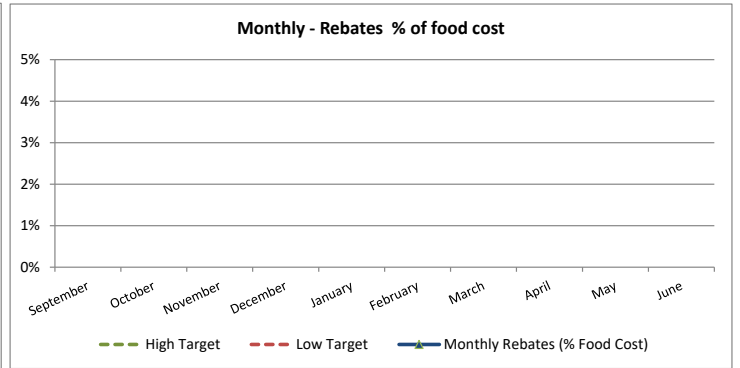
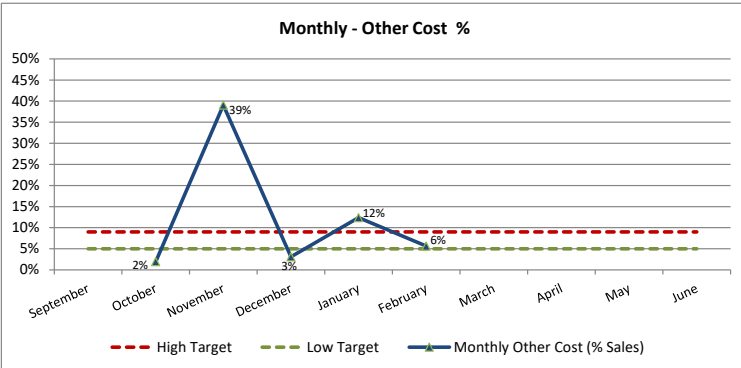
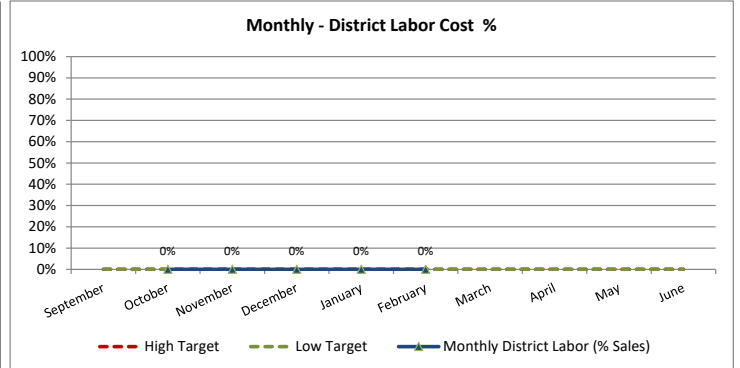
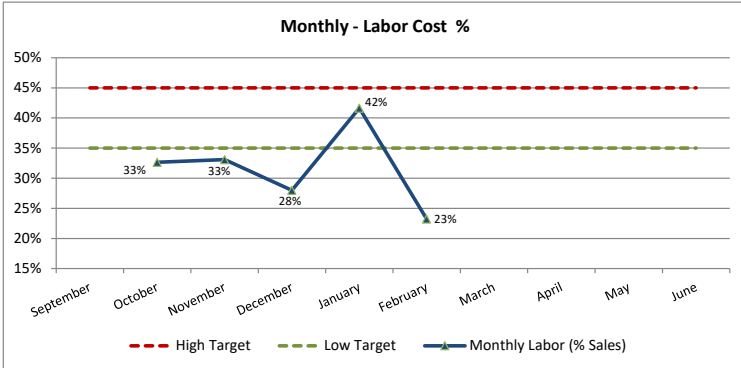
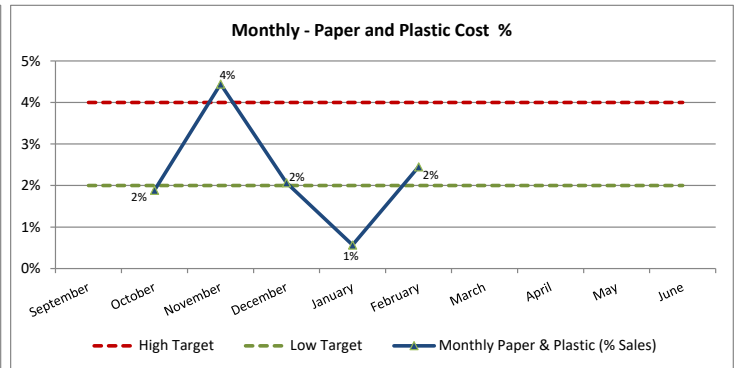
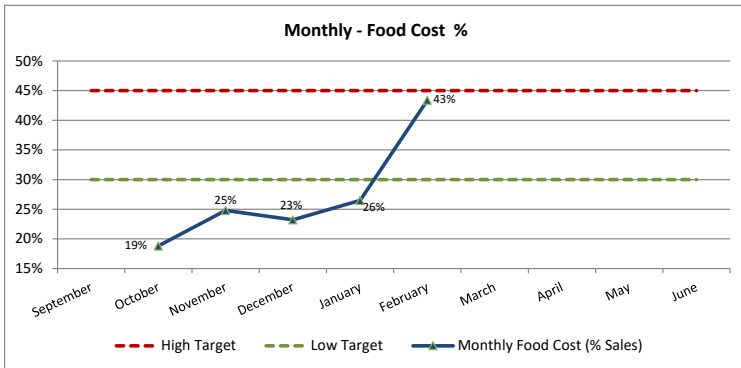




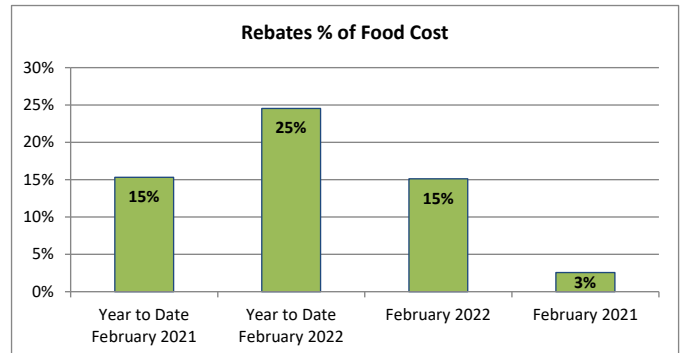
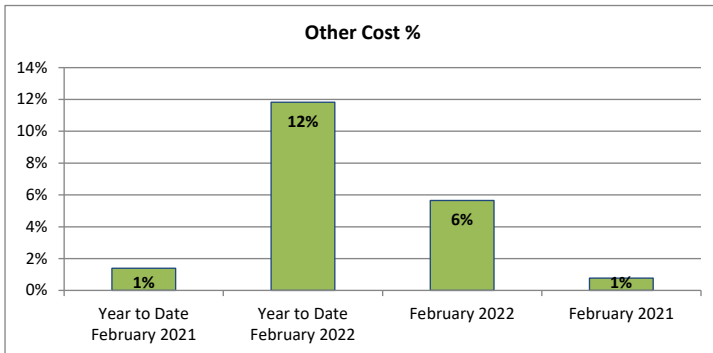
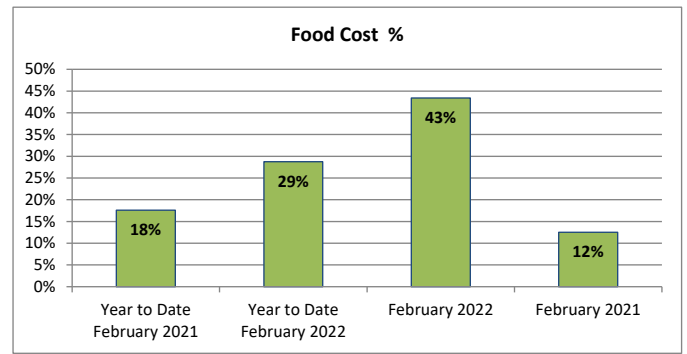
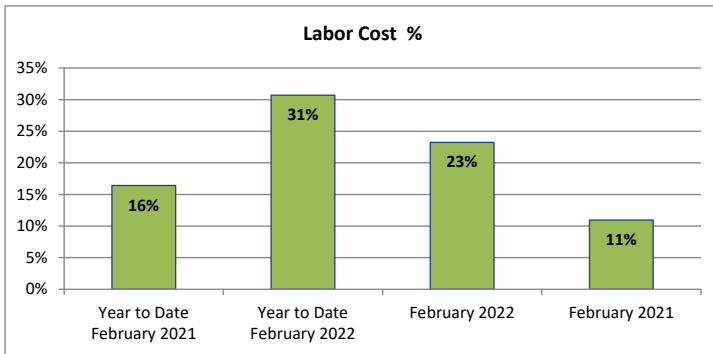
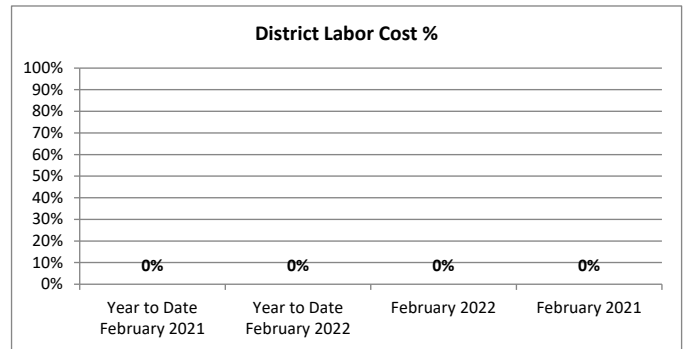
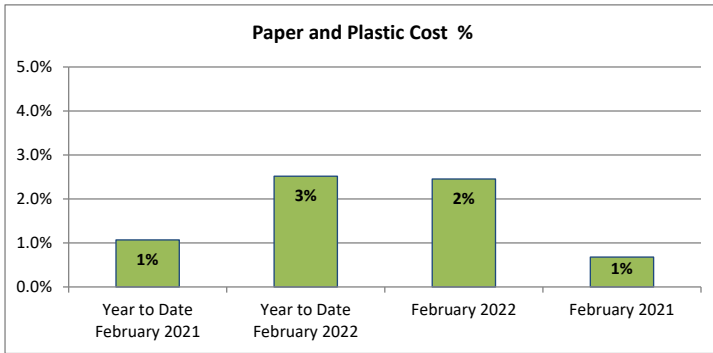
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Glassboro								
Year to Date February 2021			Year to Date February 2022			February 2022		
Dollars	% of Sales	CPM	Dollars	% of Sales	CPM	Dollars	% of Sales	CPM

Total Meals & Equivalents	175,108		170,970		33,819
Sales	\$519,478	\$2.97	\$617,594	\$3.61	\$132,763
Food Cost	\$91,450	18%	\$177,519	29%	\$57,606
Paper & Plastics	\$5,563	1%	\$15,539	3%	\$3,256
Labor	\$85,196	16%	\$189,543	31%	\$30,837
District Labor	\$0	0%	\$0	0%	\$0
Other Costs	\$7,238	1%	\$73,012	12%	\$7,504
Fee	\$27,685	5%	\$27,287	4%	\$5,398
FC Client Surplus/Deficit Check	\$302,346	58%	\$134,694	22%	\$28,162
Guarantee	\$31,200	6%	\$31,200	6%	\$5,200
Less Budget Exceptions	\$0		\$32,827		\$0
FSMC Guarantee Liability	\$0		\$0	Unlimited	\$0
Rebates (% of food cost)	\$14,013	15%	\$43,578	25%	\$8,715



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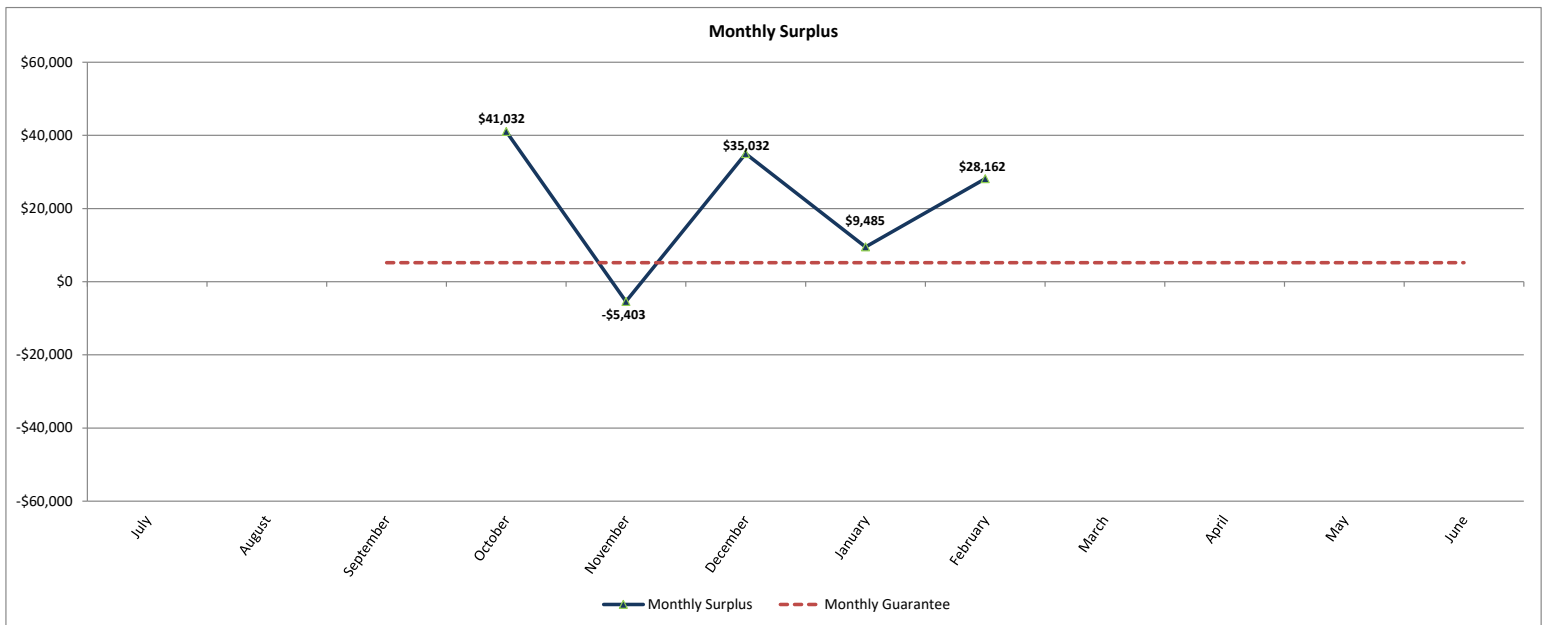
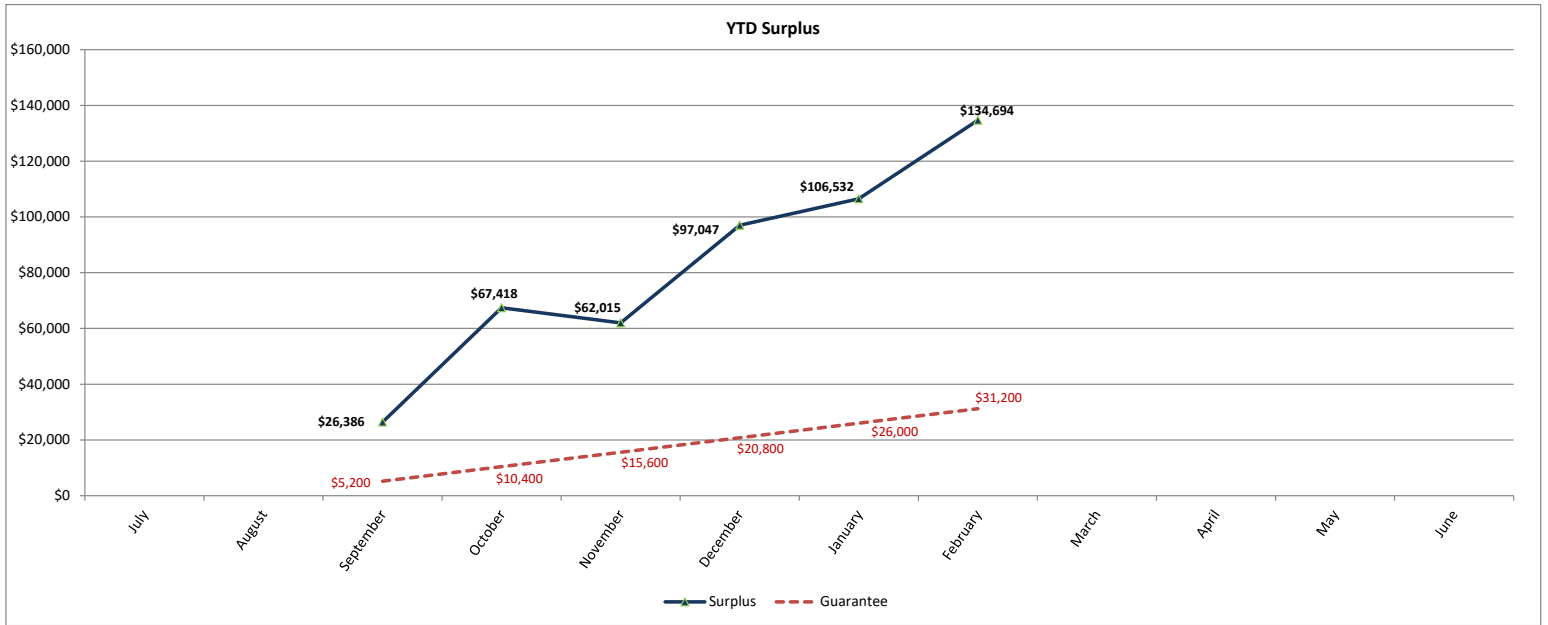


Glassboro Food Service Budget Exceptions 2021-2022

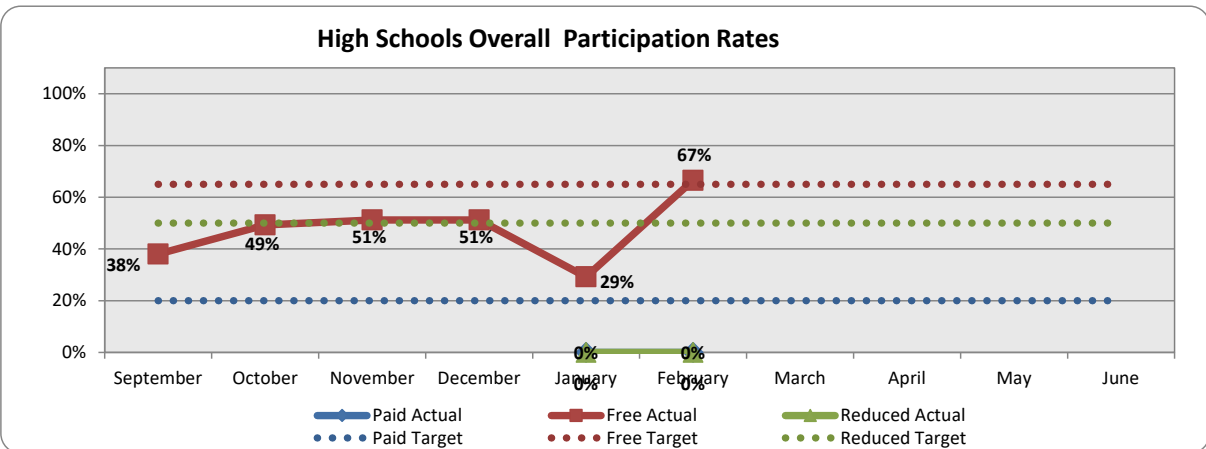
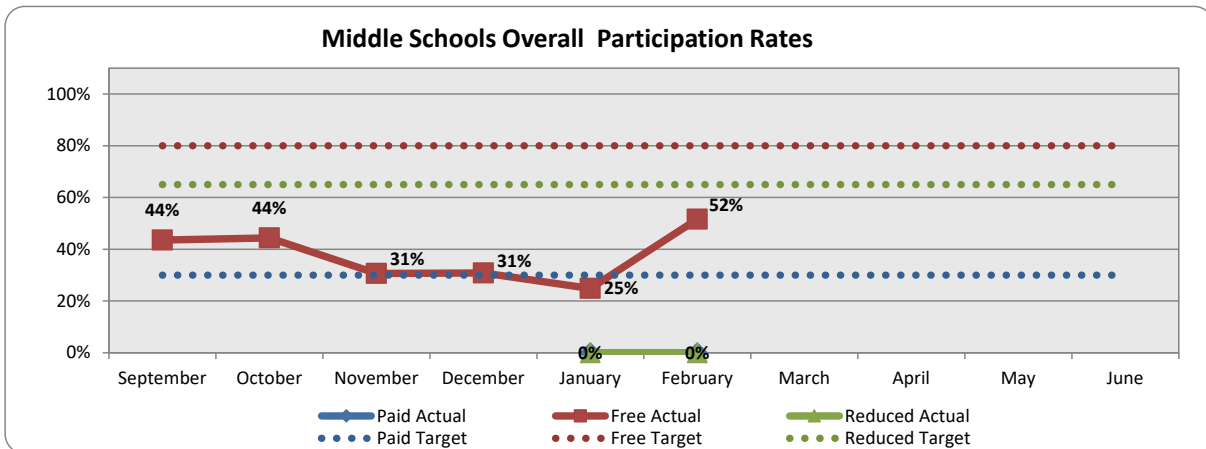
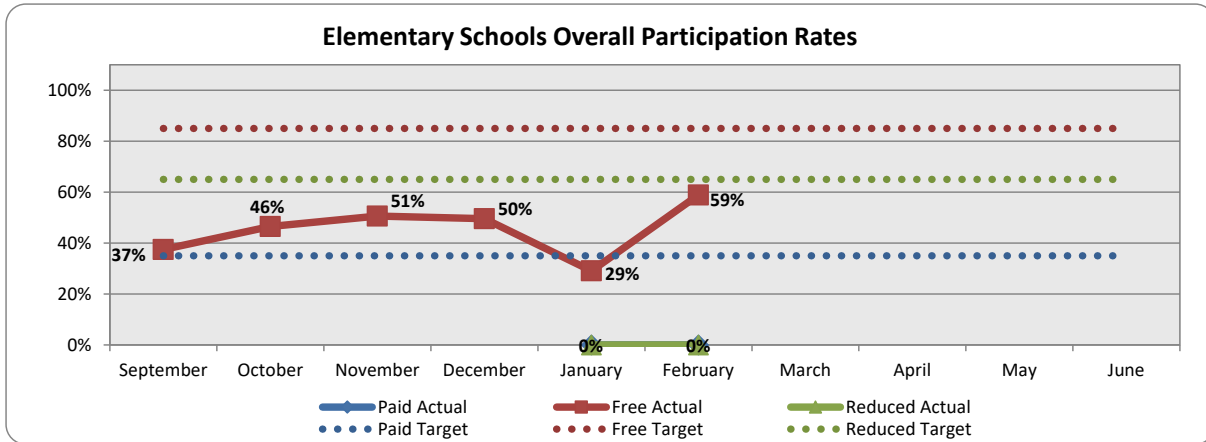
1. With the exceptions of enrollment, ADA, number of free and reduced, number of feeding days and commodity levels; all other budget exceptions must be submitted within 14 days of their occurrence and will be discussed and approved or denied within 7 days.
2. All exceptions must be submitted on the following form. The form will be used as a running summary of all exceptions requested and approved.
3. Any budget exception not submitted within the 14 days (other than enrollment, ADA, number of free and reduced, number of feeding days and commodity levels) will NOT be considered or approved.

Date	Description and Calculations of Budget Exception	Amount	Approved/Not Approved
11.15.2021	Denver Equipment	\$32,827.00	Approved
	(Guarantee is \$52,000.00 Unlimited-CR) Total YTD Budget Exceptions Requested	\$32,827.00	
	Total YTD Budget Exceptions Approved		\$32,827.00

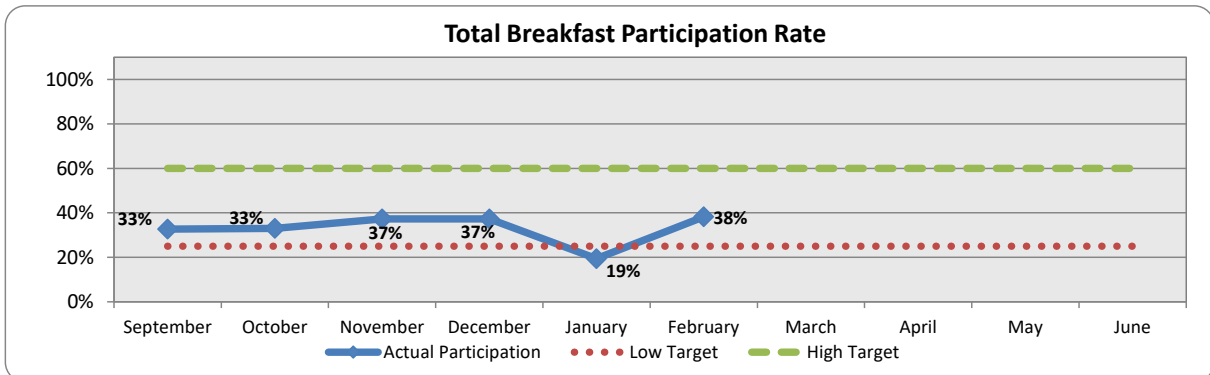
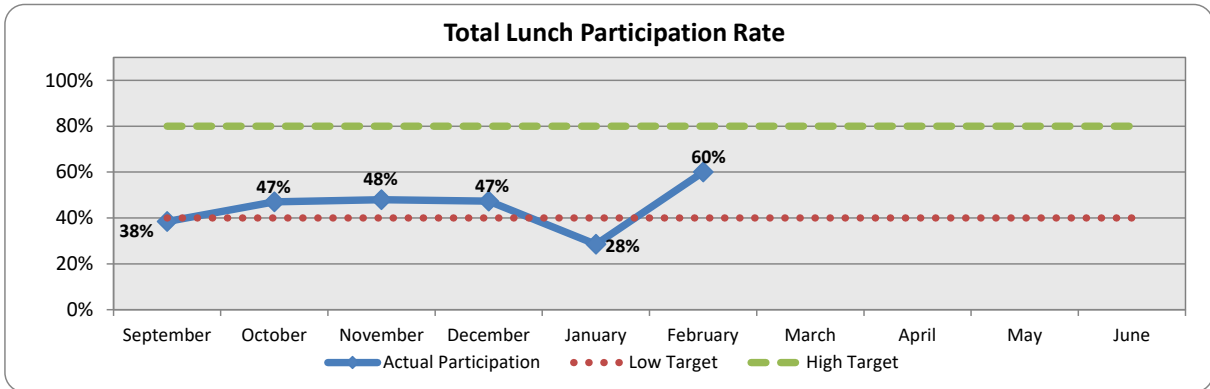
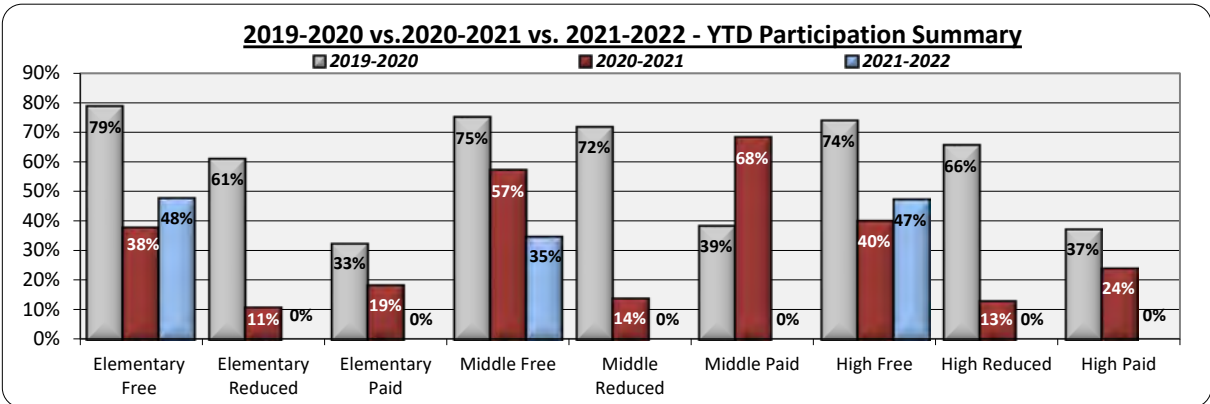
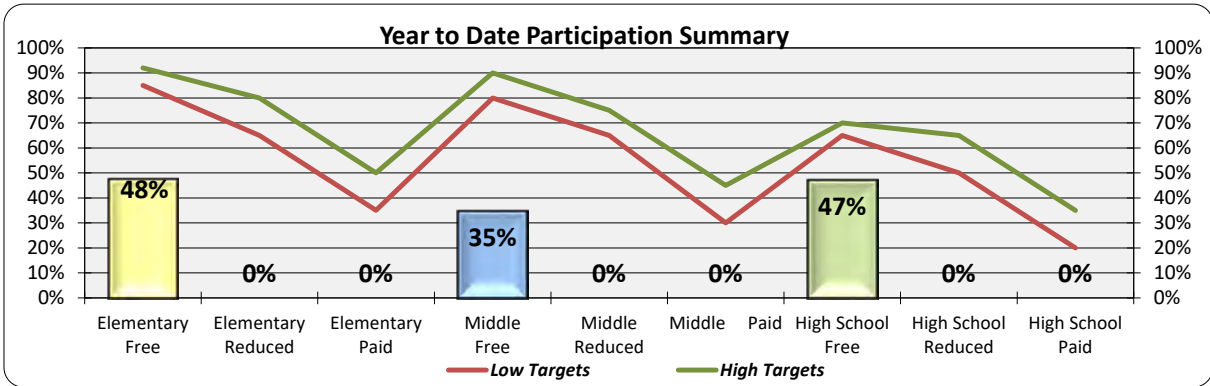
Glassboro



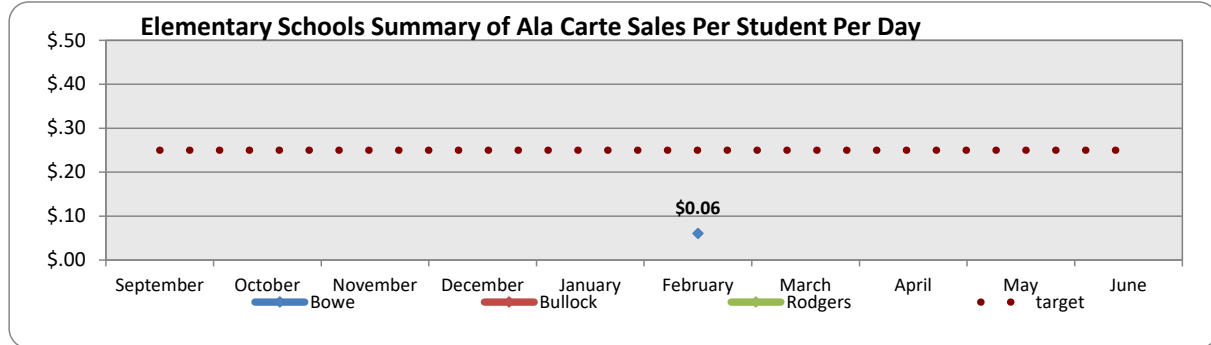
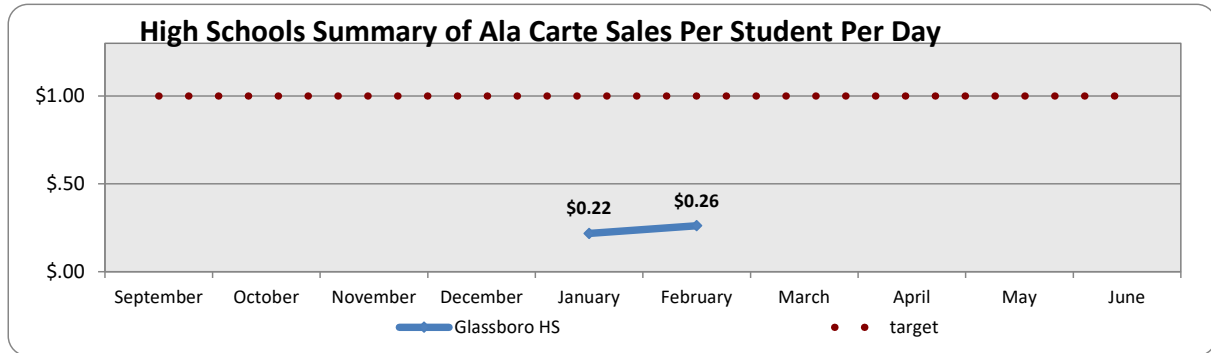
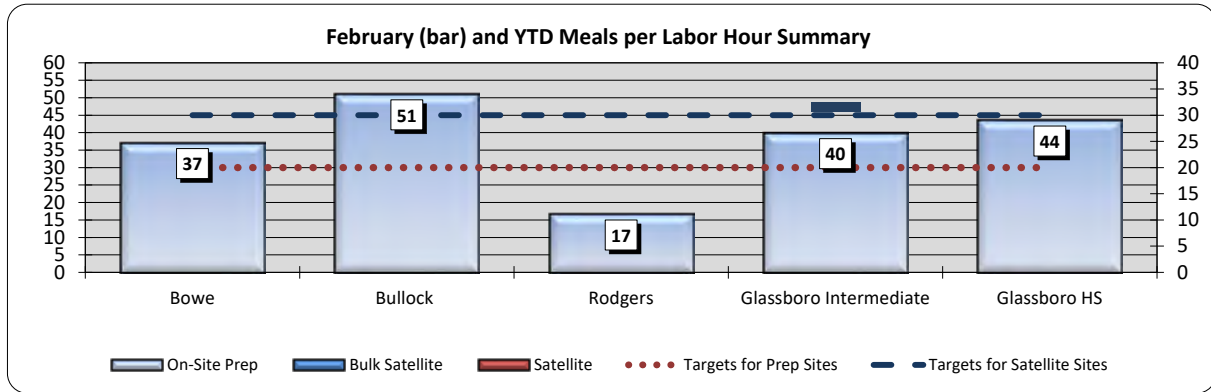
Glassboro School District Summary Charts



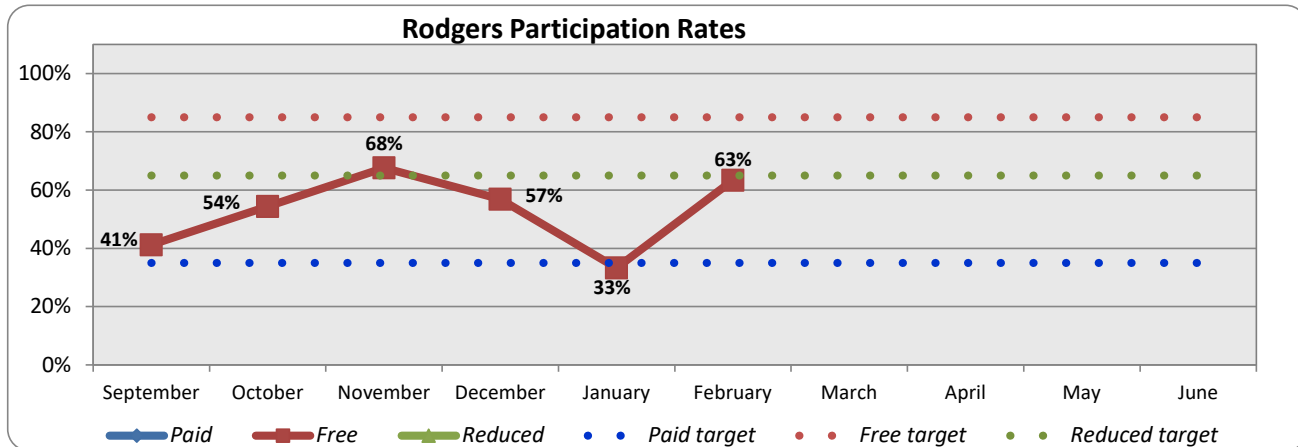
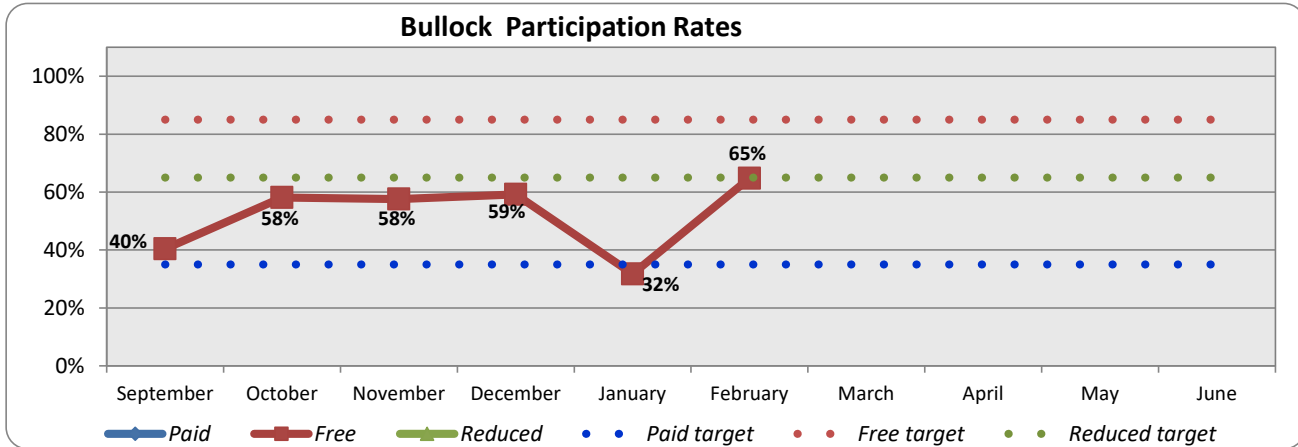
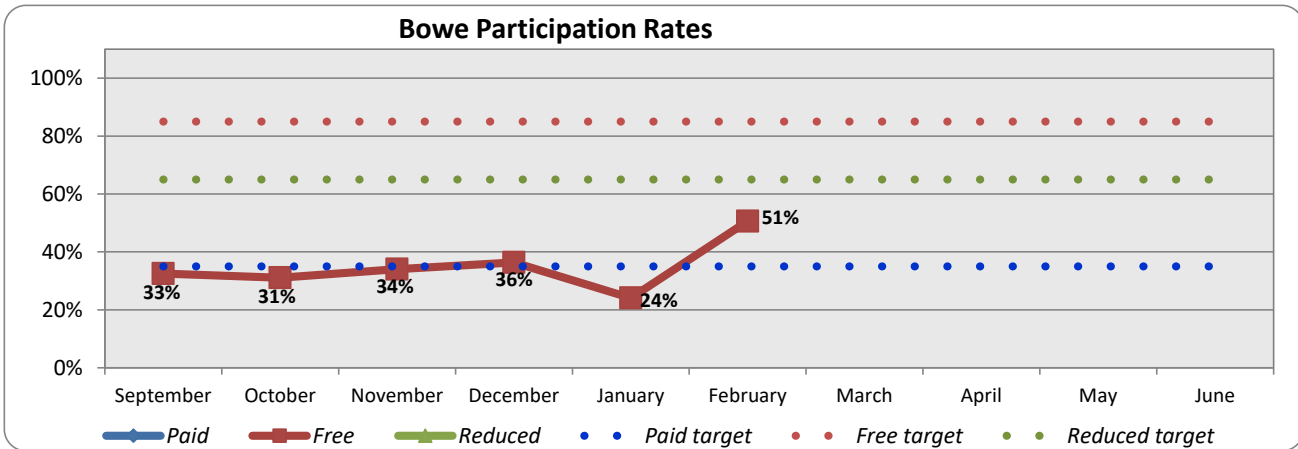
Glassboro School District Summary Charts



Glassboro School District Summary Charts



Glassboro School Participation Charts



Glassboro School Participation Charts

