

GLASSBORO PUBLIC SCHOOLS  
GLASSBORO, NEW JERSEY

TO: Operations Committee

FROM: Scott Henry

DATE: February 16, 2016

RE: Educational Data Services, Inc contract

Educational Services, Inc. (EDS) is the largest Cooperative Bid Maintenance Program in the state of New Jersey. By participating in this program the district may use the EDS bid specifications and bid awards for several types of purchases, such as classroom supplies and office supplies. For the 15-16 school year it is estimated that the district saved over \$140,000 compared to State Contract purchasing. The \$5,900 membership fee is more than made up through lower prices.



"The Educated Way to Purchase"

www.ed-data.com

Glassboro Public School District  
560 Bowe BLvd.  
Glassboro, NJ 08028

January 18, 2016

Dear Board of Education:

For the past 5 years the Educational Data Services Cooperative Bidding Management Program has produced a total district dollar savings to date of **\$548,037.**

- In a comparison of our Cooperative Bid pricing with *National Coops, Regional Ed Svc. Commission Coops and State Coops*, Ed-Data's Cooperative Bidding efforts resulted in **savings of 41-59%.**
- In a comparison of our Cooperative Bid pricing with *State Contract* pricing, Ed-Data's Cooperative Bidding efforts resulted in **savings of 54-66%.**

For the **2015 - 2016 School Year** the district realized savings of **\$147,210.**  
The savings consist of the following:

- General Classroom, Office and Computer, and Copy Duplicator Supplies: **\$119,668** or **49%** below state contract, National Coop or Regional Ed Services Commission pricing.
- Other Categories where applicable including (Science, I/A, Fine Art, Phys Ed, Health, AV, Athletic, Custodial, etc.) **\$27,541.**

Not included in the above savings are the clerical savings derived from our **online order entry procurement management system, customer service support, and customized district accounting software intergration to download, encumber and print all district purchase orders**, along with the elimination of all bid advertisements, bid mailings, bid openings and bid analysis.

**Ed-Data has also been included by NJ School Boards as part of their "Best Practices for NJ School Districts".**

Thank you for making this the most effective and **largest active district cooperative and shared services program** of its kind in the state!!

Sincerely,

A handwritten signature in black ink, appearing to be 'A Wohl'.

Alan Wohl  
Educational Data Services, Inc.