

GLASSBORO PUBLIC SCHOOLS  
GLASSBORO, NEW JERSEY

TO: Mark Silverstein  
FROM: Henry Bermann  
DATE: June 12, 2019  
RE: Agenda Item for June 19, 2019

Recommend Board approval of the Addendum to extend the Agreement with ESS Northeast, LLC, (formerly Source4Teachers), to provide substitute services to the district for the 2019-2020 school year. Rates are detailed on the attachment.

**ADDENDUM TO EXTEND AGREEMENT**

This is an Addendum to an Agreement between **ESS Northeast, LLC**, a Delaware limited liability company (the "Company") located at 800 North Kings Highway, Suite 405, Cherry Hill, New Jersey 08034 and the **Glassboro School District** (hereinafter referred to as "LEA" for Local Education Agency).

Whereas, the LEA and the Company entered into an Agreement whereby Company is to provide substitute staffing to fill positions at the request of the District for a period ending June 30, 2019;

Whereas, LEA and Company are desirous of extending the term of the Agreement through June 30, 2020 with the provisions set forth below;

Now, Therefore, be it agreed between the parties, as follows:

1. The Term of the Agreement, as reflected in Paragraph 7, is hereby extended from July 1, 2019 through June 30, 2020;
2. Effective July 1, 2019, Addendum "A" to the Agreement, Pricing, is amended as per the attached revised Addendum "A";
3. This Agreement will automatically renew for additional one (1) year periods unless either party provides written notice of termination at least ninety days prior to the end of the fiscal school year.
4. Company will comply with state law requiring paid leave. District will reimburse Company for paid leave days taken by Company staff for a district assignment per the service rate set forth in the pricing exhibit.
5. Except as specifically and explicitly set forth herein, all other terms of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Agreement on the date first set forth below.

**Glassboro School District**

By \_\_\_\_\_  
Signature

\_\_\_\_\_  
Name and Title

Date \_\_\_\_\_

**ESS Northeast, LLC**

By \_\_\_\_\_  
W. Andrew Hall, Executive V.P.

**EXHIBIT A  
Pricing Plan**

Position	Pay Rate	Bill Rate	Rule
Full Day Substitute Teacher	\$90.00	\$120.60	
Half Day Substitute Teacher	\$45.00	\$60.30	
Full Day Long Term Substitute Teacher	\$105.00	\$140.70	Administered on Day 1
Half Day Long Term Substitute Teacher	\$52.50	\$70.35	Administered on Day 1
Full Day Long Term Substitute French Teacher	\$175.00	\$234.50	Discretionary Rate
Half Day Long Term Substitute French Teacher	\$87.50	\$117.25	Discretionary Rate
Full Day Substitute Clerical	\$78.00	\$104.52	
Half Day Substitute Clerical	\$39.00	\$52.26	
Full Day Substitute Paraprofessional	\$72.50	\$97.15	
Half Day Substitute Paraprofessional	\$36.25	\$48.58	