

GLASSBORO PUBLIC SCHOOLS  
GLASSBORO, NEW JERSEY

TO: Dr. Mark Silverstein  
FROM: Henry Bermann  
DATE: May 17, 2019  
RE: Agenda Item for May 22, 2019

Change order – Security Cameras

Request Board approval for the attached change order to Bond Referendum in the amount of \$161,594.98 to provide for new security cameras and door readers districtwide as required by the State.  
Funds will come from account #30-000-0-403-0-390-0-27-918

HB/ga

Attachment



NJ State Contract # 89980  
MNWNC-124

Glassboro BOE  
Attn: George Weeks  
560 Joseph Bowe Boulevard  
Glassboro, NJ 08028

April 18, 2019

**RE: New Camera District Wide Project**

Dear George:

Thank you for allowing Helix Technology Group the opportunity to provide Glassboro BOE with our proposal. Please review below and let us know how we may assist.

**Environment**

Glassboro Schools presently has a VMS system made by Genetec utilizing Panasonic IP cameras. This system is made up of (244) cameras and (36) door readers. Glassboro Schools is now required to implement an Emergency notification and lock down procedure for all schools as well as Administration Building and Transportation Building.

**Solution**

Helix Technology will implement this project in two stages.

**Stage one**

**This stage will include new replacement controller project as well as cameras needed for lockdown. Both priced separately below. (estimated three-week installation).**

**Lockdown Cameras**

- Furnish and Install Qty (5) Panasonic Cameras for inside view of visitors in School offices
- Furnish and Install Qty (1) Panasonic Cameras for inside office location at Trans. Building
- Furnish and Install Qty (4) Panasonic Cameras for outside location at Administration Building
- Furnish and Install Qty (5) Panasonic Cameras for inside school entrance foyer areas

**Stage One Camera cost    \$ 19,312.50**

(Continued)

**Lockdown Controllers**

- Furnish and Install Qty (36) EP-1501 Door controllers with new enclosures
- Furnish and Install Qty (2) Genetec Cloud Links Appliances

**Stage One Controller Cost    \$ 68,100.00**

**Continued**

**Stage two (estimated two-week installation preceding stage one)**

- Furnish and Install Qty (7) STI push with key return panic button in School buildings
- Furnish and Install Qty (16) Outdoor NEMA rated Strobe lights at locations required at schools, administration building as well as transportation building
- Furnish and Install Qty (12) Indoor relay activated strobe power supplies located in MDF/IDF of buildings
- Furnish and Install Qty (7) SIP Relays to interface to Cisco InformaCast for emergency calling and alerts
- (Note: Set up of InformaCast is the responsibility of the School IT department. Helix can assist in this implementation onsite for additional cost)
- Provide onsite VMS system upgrade
- Provide onsite VMS system threat level programming

**Stage Two Cost    \$ 74,181.50**

**Total Cost of This Proposal (Stage 1 and 2)    \$ 161,594.98**

**Considerations**

- POE Switch ports for new cameras and cloud link(s) provided by School
- Unobstructed Access to IDF/MDF's must be put in place during project
- Stage One will be required to be installed prior to work on Stage two. This work can take place any time after project's Purchase Order and Kick off meeting happens since each controller individually will be removed and a new controller will be installed.
- Emergency Lock down hardware/software project (Stage two) will commence during summer.
- No permits or Tax included in this quote
- Billing will be done with project milestones and will be agreed to prior to project

If you have any questions or require any additional information, I may be reached directly at (201) 248-8950 or via e-mail at [ted.stephens@Helixgrp.com](mailto:ted.stephens@Helixgrp.com). We look forward to a long-standing relationship with Glassboro Schools.

Sincerely,

*Ted Stephens*

Company Representative

X

\_\_\_\_\_  
Signature of Acceptance

\_\_\_\_\_  
Date