

# *Glassboro Public Schools*



## MEMO

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To: Dr. Mark Silverstein, Superintendent of Schools

CC: Marian Dunn

From: Danielle Sochor, Director of Curriculum and Personnel

Date: February 10, 2014

Re: CPR AED Action Memo  
February 26, 2014

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Recommend the Board approve the hire of "Healing Hearts" to provide training to CPR/AED delegates and nursing staff. This training will need to be in place by September 1, 2014

Hiring "Healing Hearts" allows the purchase of an additional AED through saved funds.

All CPR/AED delegates and nursing staff who attend the after school hours training will be given 1 day of comp time to make up for training time. Because this training will most likely not take place until May or June, it is requested that the comp day can either be used at the end of this school year or during the 2014-2015 school year.

DS/ed

### CPR/AED Training Information

Provider	Cost	Information/Considerations
Healing Hearts/The Tina Voiro Foundation	Only the cost of CPR/AED card- \$5.00 per person  Cost for 25 people is \$125/ + possible compensation for time.	<ul style="list-style-type: none"> <li>• Training only offered during evenings/weekends as all instructors work during the day.</li> <li>• Training can take place here or at their training center in Maple Shade NJ</li> <li>• They have done a good bit of training in this area</li> <li>• May need to provide compensation to staff in form of comp time or monies- as it will be after hours. This will need to be determined by Administration.</li> <li>• Course length- about 4 hours</li> <li>• This is the group that donated the AED to Bullock</li> </ul>
Reliance Health Career Training Center	<ul style="list-style-type: none"> <li>• Heart Saver First Aid includes CPR/AED/First Aid</li> <li>• \$70.00 per person with minimum 8 person enrollment</li> <li>• 9<sup>th</sup> staff person trained free of charge</li> <li>• Rate/ discount applies for every 8 persons enrolled</li> </ul> Cost for 25 people is \$1,610	<ul style="list-style-type: none"> <li>• Course length 7 to 8 hours</li> <li>• Did not indicate on proposal if they would come on site or train at Willamstown facility.</li> <li>• Would want to ascertain that they have enough staff to run program <b>independently</b>, other than us providing the room and tables and chairs for training. Would want staff trained on one date.</li> <li>• Not sure that we need the First Aid component. While it is always good to have staff trained in first aid, not sure that they need to be First Aid Certified. Law does not require this.</li> </ul>
American Red Cross	<ul style="list-style-type: none"> <li>• \$250.00 service fee</li> <li>• First Aid/CPR/AED cost is \$90-</li> <li>• CPR/AED cost is \$70</li> </ul> Cost for 25 people is \$2,000 for CPR/AED and \$2,500 for CPR/AED/First Aid	<ul style="list-style-type: none"> <li>• Course length is 2 to 5 hours</li> <li>• Have to decide if you want to include first aid component (see above)</li> </ul>
Glassboro High School	<ul style="list-style-type: none"> <li>• Cost for supply purchase and training of instructors</li> <li>• Will attach specific costs involved to run program through school</li> </ul>	<ul style="list-style-type: none"> <li>• Would involve CPR Instructor training over 2-3 days and sub coverage for the nurse.</li> <li>• May require travel reimbursement for training, depending on location (Trenton, Princeton, Hamburg, PA)</li> </ul>

	<ul style="list-style-type: none"> <li>• Total upstart costs of about \$2375. (see attached)= miscellaneous expenses</li> <li>• \$5 per employee CPR card</li> </ul> <p><b>Total cost is about \$2500 plus possible miscellaneous expenses</b></p>	<ul style="list-style-type: none"> <li>• Would require costs for re-certification Instructor training courses at intervals.</li> <li>• Would require extensive equipment purchase and maintenance.</li> <li>• Would require Instructors to be available for training classes as they arise. Typically one instructor for 8 students. May need more than 1 training date.</li> </ul>
University of PA- Center for Resuscitation Science	<ul style="list-style-type: none"> <li>• CPR/AED training is \$75.00 per person (will provide lower training at \$65 per person if looking to use this provider for repeat certifications)</li> <li>• <b>Total cost for 25 persons is \$1875</b></li> <li>• <b>Total cost if using this provider for regular re-certifications- \$1625</b></li> </ul>	<ul style="list-style-type: none"> <li>• Course length is about 2.5 hours</li> <li>• Training can take place during school hours or whenever is most convenient for us</li> <li>• 2 year certification</li> <li>• Available for make-up class if someone missed class (One of the instructors lives in Glassboro and available to come as needed to provide training)</li> <li>• High level provider team from U Penn</li> </ul>

**Other considerations**

- American Red Cross is a national company with proven accountability history.
- American Red Cross could provide the specific amount of instructors needed to train all staff on one day. We could schedule them as needed for subsequent trainings when certifications expire.
- Inservice day training would require no additional monies to be paid to staff for after- hours training and would ensure staff participation.
- While Healing Hearts is least expensive option, the after- hours classes increase the likelihood that some staff members scheduled to attend may not be able to make it due to other last minute obligations. We would then need to set up an additional time for these persons to train to be sure they are in compliance, and that we are in compliance
- The Healing Hearts option will take place after school hours and may make it necessary to compensate employees monetarily or with comp time at decision of Administration.
- With the Healing Hearts Proposal, we would need to make sure delegates were willing to attend class after hours.

- High School Proposal- Nurse is not currently instructor certified and I am not sure of status of trainer. This proposal puts sole responsibility for all aspects of training program on the district. I would prefer to have an organization come in to do training.
- For Reliance proposal, I would want to make sure they have all manpower and equipment to complete training without much assistance from district staff. The very frequent calls and inquiries (even after being repeatedly told that we will get back to them) causes me concern. I have honestly felt pressured to act before I am ready. I would want to see about training they have provided in area schools.
- Dr. Silverstein seems interested in completing this on an inservice day. I think the only entire district inservice day is February 14<sup>th</sup>. We would have to check and see if American Red Cross or Reliance were available on this day and if they would have enough instructors to train 20-25 staff members. Otherwise, we would need to consider another day and have subs in place for the staff to be trained.
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