

# *Glassboro Public Schools*



## **MEMO**

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To: Mark Silverstein

From: Lisa Ridgway

Date: March 10, 2022

Re: March Agenda Item

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Recommend the board approval for the purchase of 8 Blue Bird "Vision" School Buses as per the Bid Item #8 In the Educational Services Commission of New Jersey Cooperative Bid #ESCNJ 21/22-23 opened on 9/30/2021. Blue Bird School Buses will be purchased using ESSER II and APR-ESSER (ESSER III) funds as budgeted. (attachment)

Vendor: Hoover Truck and Bus Centers

ESCNJ Cooperative #ESCNJ 21/22-23

Amount not to Exceed: \$840,000



# Hoover

## Truck & Bus Centers



# Robert H. Hoover & Sons, Inc.

<b>Toms River, NJ</b> 1784 Route 9 Toms River, NJ 08755 732-341-2128 F732-341-8854	<b>Stanhope, NJ</b> 101 Stanhope -Sparta Rd Stanhope, NJ 07874 973-527-7302 F973-527-7306	<b>Mailing</b> PO Box 719 Flanders, NJ 07836	<b>Edgewater Park, NJ</b> 4313 Route 130 S Unit B10 Edgewater Park, NJ 08010 856-773-4600 F856-7734610	<b>Flanders, NJ</b> 149 Gold Mine Road Flanders, NJ 07836 973-347-4210 F973-347-0170
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[www.hoovertruckandbuscenters.com](http://www.hoovertruckandbuscenters.com)

## PROPOSAL TO GLASSBORO PUBLIC SCHOOLS

**2023 Model Year 54 Passenger Blue Bird "Vision" School Bus  
with Gasoline Engine and Hydraulic Brakes as per Bid Item #8A in  
the Educational Services Commission of New Jersey  
Cooperative Bid #ESCNJ 21/22 - 23 Opened on 9/30/2021**

**Unit Base Price.....\$90,344.00**

### Optional Equipment Additions:

<u>Blue Bird Feature</u>	<u>Description</u>	<u>MSRP Less 15% Discount As Bid</u>
<b>Chassis</b>		
07814-00	Loom Protection for Battery Cables, Complete	\$22.27
31300-24	Blue Bird Extended Warranty 5 Year/Unlimited Miles	\$3,927.00
40018-66	6.14 Rear End Ratio	\$282.63
40049-01	Brake Dust Shields Front and Rear	\$78.84
40049-03	Right Hand Mounted Parking Brake Safety Lever	\$90.53
40073-02	Performance Friction Brake Rotors	\$1,241.85
40097-04	Tilt/Telescope Steering Column	<b>Standard</b>
40111-12	Premium Transmission Fluid	<b>Standard</b>
40111-04	-34 F Anti-Freeze	<b>Included</b>
40142-01	Battery Disconnect Switch	\$230.35
40166-03	Ford 7.3L V-8 Gasoline Engine 350 HP/468 Ft. Lb.	<b>Standard</b>
40216-12	409 Stainless Steel Tailpipe	\$460.70
40247-02	100 Gallon Fuel Tank Mounted BFR on ROH	\$600.95
40280-01	Transmission Temperature Gauge	<b>Standard</b>
40280-02	Ammeter	\$117.30
40350-93	Goodyear Mud & Snow Tires, 10R x 22.5	\$929.90
40411-01	Front Tow Hooks	<b>Included</b>
40411-02	Rear Tow Hooks	\$252.88

40433-03	Ford 6R140 6-Speed Transmission with PARK	\$378.45
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**Body**

	3-Point Passenger Seat Belts	<b>Included</b>
	Abigail's Law Camera System, Front and Rear	<b>Included</b>
	Colorado Racking Test	<b>Standard</b>
	Driver Heater/Defrost System, 90,000 BTU	<b>Standard</b>
00989-05	5/8" Marine Grade Plywood Floor, Screwed Down	<b>Included</b>
01485-07	Body Insulation	<b>Standard</b>
02330-03	White Roof	<b>Included</b>
02836-15	3-Point Driver Seat Belt, Orange	<b>Included</b>
30030-26	Safe Fleet Roof Hatches	<b>Included</b>
30060-07	Stepwell Heater, 50,000BTU	<b>Included</b>
30060-21	Rear Heater, 80,000 BTU	<b>Included</b>
30155-01	Driver Dome Light	<b>Included</b>
30331-01	Fused Circuit Protection	<b>Included</b>
31202-29	Tinted Windows	<b>Included</b>
00219-01	Vandal Lock on R.E.D. w/ Starter Interlock	\$289.85
00505-05	Fuel Tank Door; Spring Loaded with Key Lock	\$31.20
02679-00	Extend Window Rub Rail	\$40.12
03470-10	77" Interior Headroom	<b>Standard</b>
30109-01	Pre-Trip Exterior Light Test	<b>Standard</b>
30120-04	Fender Mounted Front Directional Lights	\$43.14
30195-12	16 Lamp "Universal" Exterior Light Monitor	<b>Included</b>
30209-01	Outside Key Switch for Entrance Door	\$155.98
30328-02	Full Loom on Body Harness	\$304.76
30482-13	Remote Controlled/Heated Rearview Mirrors w/Timer	\$691.90
30484-11	Bell Mount Crossover Mirror Mounting System	<b>Standard</b>
30683-01	Body Fluid Clean Up Kit	\$40.12
30756-02	4" x 6" Certificate Holder	\$31.20
30758-01	4 Wheel Alignment Certification from Blue Bird	<b>No Charge</b>
30797-01	Right Hand Driver's Seat Armrest	\$49.09
30905-05	Console Mounted Compartment with Arm Rest	\$47.60
30960-05	304 Stainless Steel Entrance Door Stepwell	\$810.90
30978-09	Electrically Operated Entrance Door	\$929.90
30981-03	Entrance Door Lock	\$95.20
31011-07	Auxiliary Handle on Exterior of Entrance Door	\$20.83
31026-01	Studded Vinyl Entrance Door Step Treads	\$453.90
31193-27	(2) Additional Pushout Windows, Total of (4)	\$172.56
30366-03	(4) Additional Emergency Exit Signs	\$35.72
30102-15	LED Clearance & Marker Lights	<b>Standard</b>
30103-10	LED ID Lights	<b>Standard</b>
30105-10	LED Intermediate Lights	<b>Standard</b>
30116-05	LED Rear Directionals	\$43.14
30117-32	LED Side / Front Directionals, with Shields	\$170.85
30117-34	LED Side / Rear Directionals, with Shields	\$170.85
30158-03	2 Rows of Dome Lights, Switched Front / Rear	\$99.45
30173-06	LED 4" Stop/Tail Lights	\$58.01
30175-03	LED 7" Stop/Tail Lights	\$41.65
30176-09	LED 7" Backup Lights	\$230.35
30185-05	Sleeping Child Check System	\$193.38

30222-04	Emergency Override Switch for Warning Lights	\$23.80
30242-01	Entrance Door Boarding Light	\$58.01
30245-10	Roof Mounted White LED Strobe Light, (4' from rear)	\$185.73
30246-03	Strobe Light Control for New Jersey	\$29.75
30249-01	Strobe Activation with Warning Lights, NJ	\$80.33
30260-25	Radio with AM / FM / USB / MP3 / PA	\$662.15
30269-06	Eight (8) Interior Ceiling Speakers	\$200.60
30269-12	Outside Public Address Horn Speaker	\$59.50
40097-03	All Buses Keyed Alike	\$14.88
30384-03	Undercoat Fuel Tank, All Sides	\$289.85
30385-05	Paint All Rubrails Full Width - Black	\$282.63
30430-07	3M "Diamond Grade" 2.0" Side Reflective Vinyl	\$230.35
30430-08	3M "Diamond Grade" 1.75" Rear Reflective Vinyl	\$124.95
30784-43	Left Hand 45" Modesty Panel	\$35.70
00575-00	Front Mud Flaps	\$78.84
00586-00	Rear Mud Flaps	\$92.23
00591-00	Rear Mud Flap Extensions	\$23.80
30906-02	Overhead Driver's Storage Compartment w/ Lock	\$185.73
00600-00	Heavy Duty Rubber Fenders at Rear Wheelhouse	\$208.25
30225-05	Foot Switch for Amber Warning Light Activation	\$31.20
	<b>Total MSRP Less 15% of Additions</b>	<b>\$16,763.58</b>

	<u>Cost x 1.2</u>
<u>Aftermarket Additions</u>	<u>Markup As Bid</u>
Seon DH4H500 Video System with Two Cameras and Live GPS, Installed	\$2,931.60
Motorola CM200 Radio by Wireless Communications	\$1,056.00
ProAir HEPA-4 Air Filtration and Purification Unit.	\$4,500.00
<b>Total of Aftermarket Additions</b>	<b>\$8,487.60</b>
<u>New Requirements</u>	
Onboard Refueling Vapor Recovery System	\$3,060.00
<b>Total of New Requirements</b>	<b>\$3,060.00</b>
<b>Base Bid</b>	<b>\$90,344.00</b>

<b>Total MSRP Less 15% of Additions</b>	\$16,763.58
<b>Total of Aftermarket Additions</b>	\$8,487.60
<b>Total of New Requirements</b>	<u>\$3,060.00</u>
<b>Total Cost of Bus</b>	<b>\$118,655.18</b>
<b>Lettered, Prepared, Inspected, and Delivered</b>	

**Respectfully Submitted,**

**Ken Koenig  
Hoover Truck Centers**