

GLASSBORO PUBLIC SCHOOLS  
GLASSBORO, NEW JERSEY

TO: Mark Silverstein  
 FROM: Scott Henry  
 DATE: May 31, 2018  
 RE: Agenda Item – 2018-2019 Source4Teachers Renewal

Recommend the Board approve the Addendum to extend the agreement with Source4Teachers to provide substitute services the district for the 2018-2019 school year. Rates are detailed below:

Position	Pay Rate	17-18 Bill Rate	18-19 Bill Rate	Difference
Teacher –Full Day	\$90.00	\$121.95	\$121.05	(\$.90)
Teacher – Half Day	\$45.00	\$60.98	\$60.53	(\$.45)
Long Term Teacher Half Day	\$105	\$142.28	\$141.23	(\$1.05)
Long Term Teacher Full Day	\$52.50	\$71.14	\$70.61	(\$.53)
Long Term French Teacher – Full Day	\$175.00	\$237.13	\$235.38	(\$1.75)
Long Term French Teach Half Day	\$87.50	\$118.57	\$117.69	(\$.88)
Clerical – Full Day	\$78	\$105.69	\$104.91	(\$.78)
Clerical – Half Day	\$39	\$52.85	\$52.46	(\$.39)
Paraprofessional – Full Day	\$72.50	\$98.24	\$97.51	(\$.73)
Paraprofessional – Half Day	\$36.25	\$49.12	\$48.76	(\$.36)

**ADDENDUM TO EXTEND AGREEMENT**

This is an Addendum to an Agreement between **ESS Northeast, LLC (f/k/a S4Teachers, LLC d/b/a ESS|Source4Teachers)**, a Delaware limited liability company (the "Company") located at 800 North Kings Highway, Suite 405, Cherry Hill, New Jersey 08034 and the **Glassboro School District** (hereinafter referred to as "LEA" for Local Education Agency).

Whereas, the LEA and the Company entered into an Agreement whereby Company is to provide substitute staffing to fill positions at the request of the District for a period ending June 30, 2018;

Whereas, LEA and Company are desirous of extending the term of the Agreement through June 30, 2019 with the provisions set forth below;

Now, Therefore, be it agreed between the parties, as follows:

1. The Term of the Agreement, as reflected in Paragraph 7, is hereby extended from July 1, 2018 through June 30, 2019;
2. Effective July 1, 2018, Addendum "A" to the Agreement, Pricing, is amended as per the attached revised Addendum "A";
3. This Agreement will automatically renew for additional one (1) year periods unless either party provides written notice of termination at least ninety days prior to the end of the fiscal school year.
4. Except as specifically and explicitly set forth herein, all other terms of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Agreement on the date first set forth below.

**Glassboro School District**

By \_\_\_\_\_  
Signature

\_\_\_\_\_  
Name and Title

Date \_\_\_\_\_

**ESS Northeast, LLC (f/k/a S4Teachers, LLC  
d/b/a ESS|Source4Teachers)**

By \_\_\_\_\_  
W. Andrew Hall, Executive V.P.

**EXHIBIT A  
Pricing Plan**

Position	Pay Rate	Bill Rate	
Full Day Substitute Teacher	\$90.00	\$121.05	
Half Day Substitute Teacher	\$45.00	\$60.53	
Full Day Long Term Substitute Teacher	\$105.00	\$141.23	Administered on Day 1
Half Day Long Term Substitute Teacher	\$52.50	\$70.61	Administered on Day 1
Full Day Long Term Substitute French Teacher	\$175.00	\$235.38	Discretionary Rate
Half Day Long Term Substitute French Teacher	\$87.50	\$117.69	Discretionary Rate
Full Day Substitute Clerical	\$78.00	\$104.91	
Half Day Substitute Clerical	\$39.00	\$52.46	
Full Day Substitute Paraprofessional	\$72.50	\$97.51	
Half Day Substitute Paraprofessional	\$36.25	\$48.76	