


GLASSBORO PUBLIC SCHOOLS
GLASSBORO, NEW JERSEY

TO: Mark Silverstein
FROM: Scott Henry 
DATE: January 27, 2017
RE: Agenda Item for February22, 2017

Attached is the 2017-18 Educational Data Services Inc. (EDS) agreement. The district uses the cooperative purchasing group to procure instructional and office supplies. Over the last five years the district has saved \$518,250 by using EDS. This savings represents a 54-66% savings over state contract pricing. I am requesting board approval of the 17-18 EDS agreement.



JAN 27 2017

"The Educated Way to Purchase"
www.ed-data.com

Mr. Scott Henry
Glassboro Public School District
560 Bowe Blvd.
Glassboro, NJ 08028

January 19, 2017

Dear Board of Education:

Thank you for your support in making the New Jersey Cooperative Bid Maintenance Program the largest and most successful shared services program of its kind. This year participating districts received the lowest overall pricing for consumable school supplies in the state.

The licensing and maintenance fee for the 2017-2018 school year will be: **\$ 5,900.00**

The licensing fee refers to the use of our copyrighted bid specifications and interactive software. The maintenance fee refers to the supplying of our cooperative bid prices, cross referenced awarded vendor catalogs, updated users and account codes. The above will be utilized in ordering 2018-2019 district school supplies.

Payment Schedule

<u>Date</u>	<u>L&M</u>
07/01/2017	\$ 1,475.00
10/01/2017	\$ 1,475.00
01/01/2018	\$ 1,475.00
04/01/2018	\$ 1,475.00
	\$ 5,900.00

Acknowledged By: _____

Date: _____

Sincerely,

Alan Wohl
Educational Data



"The Educated Way to Purchase"

www.ed-data.com

Glassboro Public School District
560 Bowe Blvd.
Glassboro, NJ 08028

January 13, 2017

Dear Board of Education:

For the past 5 years the Educational Data Services Cooperative Bidding Management Program has produced a total district dollar savings to date of \$518,250.

- In a comparison of our Cooperative Bid pricing with *National Coops, Regional Ed Svc. Commission Coops and State Coops*, Ed-Data's Cooperative Bidding efforts resulted in savings of 41-59%.
- In a comparison of our Cooperative Bid pricing with *State Contract* pricing, Ed-Data's Cooperative Bidding efforts resulted in savings of 54-66%.

For the 2016 - 2017 School Year the district realized savings of \$96,565.
The savings consist of the following:

- General Classroom, Office and Computer, and Copy Duplicator Supplies: \$73,887 or 42% below state contract, National Coop or Regional Ed Services Commission pricing.
- Other Categories where applicable including (Science, I A, Fine Art, Phys Ed, Health, AV, Athletic, Custodial, etc.) \$22,678.

Not included in the above savings are the clerical savings derived from our **online order entry procurement management system, customer service support, and customized district accounting software intergration to download, encumber and print all district purchase orders**, along with the elimination of all bid advertisements, bid mailings, bid openings and bid analysis.

Ed-Data has also been included by NJ School Boards as part of their "Best Practices for NJ School Districts".

Thank you for making this the most effective and largest active district cooperative and shared services program of its kind in the state!!

Sincerely,

A handwritten signature in black ink, appearing to read "Alan Wohl".

Alan Wohl
Educational Data Services, Inc.